

MOULTONBOROUGH, TUFTONBORO, WOLFEBORO
Joint Board Meeting for the
IMA on Aquatic Nuisance Plant Control

March 14, 2013
Meeting Minutes

Present: Ken Marschner (Wolfeforo), Linda Murray (Wolfeforo); Bill Marcussen (Tuftonboro), Daniel Duffy (Tuftonboro). Dan Williams (Tuftonboro - Alternate), Carter Terenzini (Moultonborough), Al Hoch (Moultonborough), Karin Nelson (Moultonborough)-Alternate)

Absent: Dave Owen (Wolfeforo-Alternate w/prior notification))

Call to Order: The chair called the meeting to order at 9:03 a.m.

Minutes: Minutes of February 12, 2013: Bill Marcussen felt the comment in old business that we should sell one DASH unit was in error and should read, "It might make sense to sell one DASH unit rather than try to modify one." Motion by Dan, Seconded by Al to approve as amended.

Old Business:

- A. NH Lakes Meeting Re: Marketing of DASH:** Ken reviewed the meeting in which Tom O'Brien said that given the effort involved in trying to market to, educate and train other towns and entities, an effort to market it to them would not be productive. He recommended we make an effort to rent it to a single contractor who can provide the service, as a package, as well. Karin noted NH Lakes seemed OK with the effort to lease or even sell one of the units. It was noted that NH Lakes confirms that there is no grant recapture provisions so a sale or lease of the DASH units could proceed unencumbered.
- B. Research on Other Lake Area Towns:** Karin had contacted Alton, Laconia, Meredith, Gilford and Center Harbor. None of them have expressed a serious interest in leasing a boat. They either have a vendor or are using other approaches. Gilford is just getting up and running and may have some interest in joining in the future. Alton is using AB Aquatics and at a state bid price which is lower than ours. Laconia indicated some very modest interest. Meredith deals directly with a vendor and might have some possible interest in joining the group in a year or two. Center Harbor has virtually no budget and only a very light infestation.
- C. Vendor Recruitment and Admin. Fee:** Ken reported that NH Lakes won't charge us for services not rendered (the annual rebid), but... said they need to recoup their overall costs. Tom O'Brien said that this goes back to his original proposal of 10% across the board of payments processed. Ken reviewed the 2012 year in which the split approach (fixed fee plus 5% handling) was cheaper while for 2013 it flips and becomes more expensive. Al said this will cost Moultonborough more. Linda pointed out we could probably each individually do it cheaper, but - as we came together as a group - we wanted someone in between us and the vendors to not only do the paperwork, but to put some liability distance between. She said that as we came together there is give and take

for our common good and the question is if we still see it that way. There was a discussion of other vendors doing this for us, or perhaps the state bidding these jobs out as they are with the Tuftonboro grants. There was a lengthy discussion of our best business model, the effect of competition on pricing (it went down), and what would happen should we go out of the boat business (will pricing go right back up).

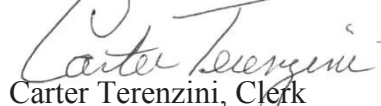
New Business:

- A. Aqualogic Re: Lease of DASH Unit:** Aqualogic wants to buy one of the units for a job (30 days) he has in Massachusetts. He is not adverse to leasing it. There are issues of insurance, the municipal plate on the trailer (perhaps he has his own trailer or we un-register it), and the setting of a lease fee. There was a discussion on the the pluses of keeping both boats and the implication of not having our own back-up unit. Linda Moved, Seconded by Al to have a subcommittee of Ken, Carter, and Bill meet with Aqualogic to negotiate a lease for one season in an amount not less than \$5,000 with Aqualogic being able to swap out equipment to meet their needs, but returning the unit in an "as delivered" condition. Unanimous Approval.
- B. NH Lakes 2013 Fee:** Ken noted that we needed to make a decision between the Fixed plus 5% or 10% of contractor invoiced fees approach. After discussion, Moved by Carter and Seconded by Linda to notify NH Lakes we wanted to stick with the current arrangement of fixed plus 5. Unanimous approval.
- C. Upcoming re-Organization:** Ken noted that the annual re-organization was coming up and it was time to select the Chair, Clerk, and Fiscal Agent. Ken advised the groups that he is not a candidate for re-election as come June he has other duties he needs to tackle over the coming year. Linda indicated that Wolfeboro would be willing to continue on as the fiscal agent.
- D. Surplus Chairs:** Ken noted that we still have the two (2) Helmsman chairs and wondered if we wanted to try and sell them in the upcoming Moultonborough Surplus Auction. Moved by Linda, Seconded by Bill to offer the chairs for sale and authorize Ken to accept or reject any offers. Unanimous approval.

The next meeting date was set for April 10th at 9 a.m. Tuftonboro

Being no further business the Chair adjourned the meeting at 11 a.m.

Respectfully Submitted,


Carter Terenzini, Clerk

On this Date of March 13, 2013