



TOWN OF WAYLAND

41 COCHITUATE ROAD
WAYLAND, MASSACHUSETTS 01778

FREDERIC E. TURKINGTON JR.
TOWN ADMINISTRATOR
TEL. (508) 358-7755
www.wayland.ma.us

BOARD OF SELECTMEN

JOHN BLADON
STEVEN J. CORREIA
THOMAS J. FAY
JOSEPH F. NOLAN
SUSAN W. POPE

BOARD OF SELECTMEN

Wednesday, January 26, 2011
Wayland Town Building
Selectmen's Meeting Room

Proposed Agenda

Note: Items may not be discussed in the order listed or at the specific time estimated.

- 7:00 p.m. 1.) Announcements
- Review Agenda Items with the Public
- 7:05 p.m. 2.) Public Comment
- 7:10 p.m. 3.) Consideration of Appointments to Boards and Committees
- Dudley Area Advisory Committee (Interview Patricia Reinhardt)
- 7:25 p.m. 4.) Consider and Approve Consent Calendar
- Approval of One-Day Liquor License for Charlton Orchards
 - Approval of the Town Administrator's Recommended Operating and Capital Budgets for FY2012 for those Departments within the Jurisdiction of the Board of Selectmen to the Finance Committee
- 7:30 p.m. 5.) Adjourn

**Patricia M. Reinhardt
6 Old Vineyard Way
Wayland, MA 01778**

23 January 2011

Mr. Frederic Turkington
Town Administrator
Wayland Town Hall
41 Cochituate Road
Wayland, MA 01778

Dear Fred:

Thank you for giving me an opportunity to meet with you and the Board of Selectman this Wednesday January 26 at 7 p.m. to discuss the open role of Chair of the Dudley Area Advisory Committee.

Only recently was I made aware of this opening and it peeked my interest. It would mark my first foray into town workings and so I thought about it for some time before signaling my desire to be considered. What appeals to me is that it a diverse group of dedicated individuals that would be working together to help determine the best options for this land.

My background, as the attached illustrates, is varied, with predominantly private sector experience. However, I have done stints in the public sector involving developing permanent housing for homeless individuals and families. A common theme in all of my experience is one of directing or managing the outcomes of the situation, usually from a financial or an operations standpoint. To this end, I believe my experience lends itself well to this particular role.

Again, I appreciate the opportunity to meet with you to learn more and to see if there is a fit here with my experience and the needs of the committee.

Sincerely,

Patricia M. Reinhardt

PATRICIA REINHARDT is a senior executive specializing in strategic management of companies with high-growth potential. She has more than 25 years of experience guiding financial turnarounds, joint venture negotiations, mergers/acquisitions and commercial real estate financing. She has a proven track record in a range of industries, including education, travel, luxury textiles, government consulting and real estate finance and construction. Her business insight and extensive operating experience have proven invaluable to setting her client companies on a profitable course.

Reinhardt is Managing Partner of Reinhardt-Lippincott & Co. (RLC) a company that redefines and strengthens the financial base of small to mid-size companies facing financial and operating issues due to either rapid growth or an unanticipated decline in revenues.

Prior to RLC, Reinhardt served as CEO of Digi-Block, Inc., an educational products company. She negotiated critical joint ventures, developed strategic marketing initiatives, forged solid manufacturing and fulfillment relationships, built a core team of dedicated employees and secured \$5 million of private equity financing to bring the product to market. Digi-Block now has products in more than 10,000 classrooms nationwide.

Between 1995 and 1998, Reinhardt was President of BOTECH Analysis Corporation. While there, she jump-started previously stagnant revenues to an annual growth rate of 20 percent in less than eight months. She also restructured the company's capital structure to create employee ownership incentives, and doubled the company's sales footprint.

Reinhardt began her career in commercial real estate finance. As Director of Development at Trowbridge Associates, she honed her project management and negotiation skills on multi-million dollar real estate projects. She then leveraged those skills to foster the development of a new model of supportive housing for homeless men, women and children. During a three-year period, Reinhardt oversaw the development and establishment of two comprehensive communities that provided life and job skill training and counseling for drug and alcohol addiction. In addition, she was instrumental in developing the infrastructure for homeless families in Cambridge and transitional families in Detroit.

Reinhardt holds a Master's degree in Public Administration from the John F. Kennedy School of Government at Harvard University and a Bachelor's degree in Economics from the University of Mary Washington. She is on the board of Package Machinery, Inc. and Fortnight Inc. In the community of Wayland, MA where she lives with her husband and two children, she is very active in First Parish where she is on the Finance Committee and a Trustee of the church.

THE COMMONWEALTH OF MASSACHUSETTS

EXECUTIVE OFFICE OF ENERGY AND ENVIRONMENTAL AFFAIRS



Department of Agricultural Resources

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DEVAL L. PATRICK
Governor

TIMOTHY P. MURRAY
Lieutenant Governor

RICHARD K. SULLIVAN JR.
Secretary

SCOTT J. SOARES
Commissioner

January 21, 2011

Nate Benjamin Jr.
Charlton Orchards
44 Old Worcester Rd.
Charlton, MA 01507

Re: Certification of Agricultural Event Pursuant to M.G.L. c. 138, Section 15F

Dear Mr. Benjamin:

Please be advised that your application for certification of The Wayland Winter Farmers' Market, January 29, 2011 to March 12, 2011 from 10:00 am – 2:00 pm as an agricultural event pursuant to M.G.L. c. 138, Section 15F has been approved. A copy of this letter has been sent to the event management.

Please remember that, upon certification of an agricultural event by MDAR, the farm-winery must submit a copy of the approved application to the local licensing authority along with the application for obtaining a special license from the city or town in which the event will be held. Upon issuance of a special license, the winery should confirm that a copy of the special license was sent by the local licensing authority to the Alcoholic Beverages Control Commission (ABCC) at least seven (7) days prior to the event

Sincerely,

A handwritten signature in black ink, appearing to read "Scott J. Soares".

Scott J. Soares, Commissioner

Enclosure

Cc: Peg Mallett