VILLAGE OF TARRYTOWN BOARD OF TRUSTEES WORK SESSION 6:00 P.M. WEDNESDAY, AUGUST 28, 2013 Tarrytown Village Hall One Depot Plaza, Tarrytown, New York

Board of Trustees Concerns

Open Session

- 1. Solid Waste Collection Superintendent Wessells 6:00 p.m.
- 2. Scenic Hudson RiverWalk Park Sign
- 3. Community Notice Board
- 4. Code Changes Parking Sunnyside Avenue
- 5. Energy Conservation Project for Village Hall
- 6. Utility Trac Software Program
- 7. Court Audit Year Ended May 31, 2013
- 8. 9/11 Monument at Patriots Park
- 9. Agreement Town of Greenburgh Use of Tarrytown Sewer System
- 10 Background Checks
- 11. Community Development Block Grants Program
- 12 Fire Department Purchases
- 13 Bells Across America
- 14.41 Hudson View Way Building

Executive Session

1A. Fire Department Personnel



- CUSTOM SIGNS
- VEHICLE LETTERING
- * AWNINGS
- * CARVED BIGNS
- ELECTRIC SIGNS
- * BANNERS
- GRAPHIC DESIGN • CNC MACHINING
 - N
- PRINTING SERVICES
- WINDOW TINTING • & MUCH MORE

* DISPLAYS

Phone: 914.693,3755 • Fax: 914.693,3759

WWW.SIGNEXTREME.COM

Prepared For

VILLAGE OF TARRYTOWN ONE DEPOT PLAZA TARRYTOWN, NY 10591 PH.631-1785

ATTN: MIKE BLAU

PROPOSAL

Date	Estimate #	Rep	
7/9/2013	31844	TB	

Item	Qty	Description	Size	Color	Cost	Total
CARVED		SINGLE SIDED CUSTOM CARVED HYBRID "RIVER WALK" SIGNS TO INCLUDE: ** HIGH DENSITY URETHANE CONSTRUCTION ** PREMIUM MARINE GRADE OIL BASED ENAMEL FINISH ** DIGITALLY PRINTED LOGO ** SIGN LAYOUT AND DESIGN ** CUSTOMER PROOF ** SCHEMATIC AND RENDERED VIEW SIZES AS FOLLOWS: **1x - 30"W x 56"H - PRICE - \$1465 **1x - 24"W x 44"H - PRICE - \$925	PER SPECS	PER SPECS	2,390.00	2,390.00
POSTS	2	PAINTED ALUMINUM POSTS WITH 2 ALUMINUM SUPPORTS ON TOP AND BOTTOM OF EACH SIGN AND 1 POST CAP FOR EACH SIGN	3" x 3" x 10'H	BLACK	325.00	650.00
INSTALL	2	INSTALLATION OF THE 2 ABOVE SIGNS IN SOFT EARTH WITH CONCRETE IN TARRYTOWN LABOR - \$440 POST SET CONCRETE - 4 BAGS @ \$20 PER BAG = \$80			260.00	520.00
	:					

50% DEPOSIT REQUIRED TO START JOB, BALANCE DUE AFTER COMPLETION OF JOB

Sales Tax (7.375%)

\$0.00

THE ABOVE ESTIMATE IS VALID FOR 60 DAYS FROM ABOVE PROPOSAL DATE

APPROVED BY:

Total \$3,560.00

Please sign and fax back to 914-693-3759. THANK YOU FOR YOUR ORDER!

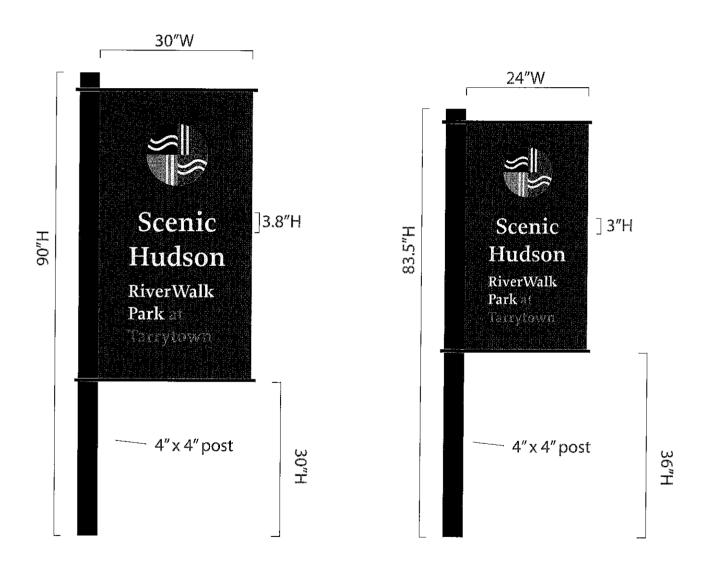


- ANY & EVERY SIGN
- **CARVED SIGN SPECIALISTS**
- AWNINGS
- **VEHICLE LETTERING**
- ELECTRIC SIGNS • BANNERS & DECALS
- BUCKET TRUCK SERVICE
- PRINTING SERVICES
- GRAPHIC & LOGO DESIGN WINDOW TINTING
- CNC MACHINING
- & MUCH MORE

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2x - SINGLE SIDED CUSTOM CARVED HDU SIGNS



APPROVAL

If approved, please sign and fax back to 914-693-3759.

X

DATE



- CUSTOM SIGNS
- VEHICLE LETTERING
- * AWNINGS
- * CARVED SIGNS
- ELECTRIC SIGNS
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- · CNC MACHINING
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- . & MUCH MORE

Phone: 914.693.3755 • Fax: 914.693.3759

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Prepared For

VILLAGE OF TARRYTOWN ONE DEPOT PLAZA TARRYTOWN, NY 10591 PH.631-7873, F) 631-8770 ATTN: MIKE BLAU

PROPOSAL

Date	Estimate #	Rep	
7/24/2013	31890	ТВ	

PROJECT: VILLAGE OF TARRYTOWN COMMUNITY NOTICE	 			
BOARDS				•
CROSSBARS TO HANG SIGNS AND TO ALLOW FOR SMALLER SIZE SIGNS ** SIGN LAYOUT AND DESIGN	96"W x 36"H	BLACK BACK/BEI GE TEXT	3,360.00	6,720.00
	4" х 4" х 156"Н	BLACK	300.00	900.00
AND INSTALLATION OF NEW COMMUNITY NOTICE BOARD			660.00	660.00
	į			
				ĺ
3.	** HIGH DENSITY URETHANE CONSTRUCTION, 18 POUNDS PER CUBIC FOOT	** HIGH DENSITY URETHANE CONSTRUCTION, 18 POUNDS PER CUBIC FOOT ** PREMIUM MARINE GRADE OIL BASED ENAMEL FINISH ** METAL SECTION BELOW SIGN (96"W x 48"H) WITH CROSSBARS TO HANG SIGNS AND TO ALLOW FOR SMALLER SIZE SIGNS ** SIGN LAYOUT AND DESIGN ** CUSTOMER PROOF AND RENDERED VIEW 3 3x - PAINTED ALUMINUM POSTS AND 3x - PAINTED DECORATIVE FINIALS 4" x 4" x 156"H REMOVAL OF EXISTING COMMUNITY NOTICE BOARD SIGNS AND INSTALLATION OF NEW COMMUNITY NOTICE BOARD SIGNS AS FOLLOWS: LABOR - \$540	** HIGH DENSITY URETHANE CONSTRUCTION, 18 POUNDS PER CUBIC FOOT ** PREMIUM MARINE GRADE OIL BASED ENAMEL FINISH ** METAL SECTION BELOW SIGN (96"W x 48"H) WITH CROSSBARS TO HANG SIGNS AND TO ALLOW FOR SMALLER SIZE SIGNS ** SIGN LAYOUT AND DESIGN ** CUSTOMER PROOF AND RENDERED VIEW 3 3x - PAINTED ALUMINUM POSTS AND 3x - PAINTED DECORATIVE FINIALS REMOVAL OF EXISTING COMMUNITY NOTICE BOARD SIGNS AND INSTALLATION OF NEW COMMUNITY NOTICE BOARD SIGNS AS FOLLOWS: LABOR - \$540	** HIGH DENSITY URETHANE CONSTRUCTION, 18 POUNDS PER CUBIC FOOT ** PREMIUM MARINE GRADE OIL BASED ENAMEL FINISH ** METAL SECTION BELOW SIGN (96"W x 48"H) WITH CROSSBARS TO HANG SIGNS AND TO ALLOW FOR SMALLER SIZE SIGNS ** SIGN LAYOUT AND DESIGN ** CUSTOMER PROOF AND RENDERED VIEW 3 3x - PAINTED ALUMINUM POSTS AND 3x - PAINTED DECORATIVE FINIALS BLACK 156"H REMOVAL OF EXISTING COMMUNITY NOTICE BOARD SIGNS AND INSTALLATION OF NEW COMMUNITY NOTICE BOARD SIGNS AS FOLLOWS: LABOR - \$540

50% DEPOSIT REQUIRED TO START JOB, BALANCE DUE AFTER COMPLETION OF JOB

Sales Tax (7.375%)

\$0.00

THE ABOVE ESTIMATE IS VALID FOR 60 DAYS FROM ABOVE PROPOSAL DATE



Total

\$8,280.00

Please sign and fax back to 914-693-3759. THANK YOU FOR YOUR ORDER!



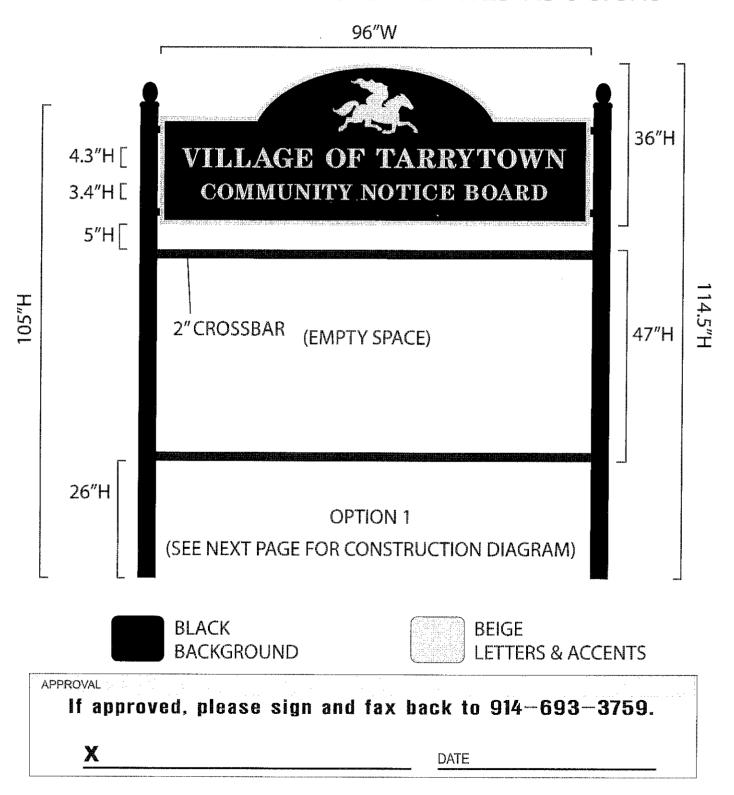
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 - & MUCH MORE

CNC MACHINING

Phone: 914.693.3755 Fax: 914.693.3759

2x - SINGLE SIDED CUSTOM CARVED HDU SIGNS





- ANY & EVERY SIGN
- CARVED SIGN SPECIALISTS
- AWNINGS
- VEHICLE LETTERING
- ELECTRIC SIGNS

• CNC MACHINING

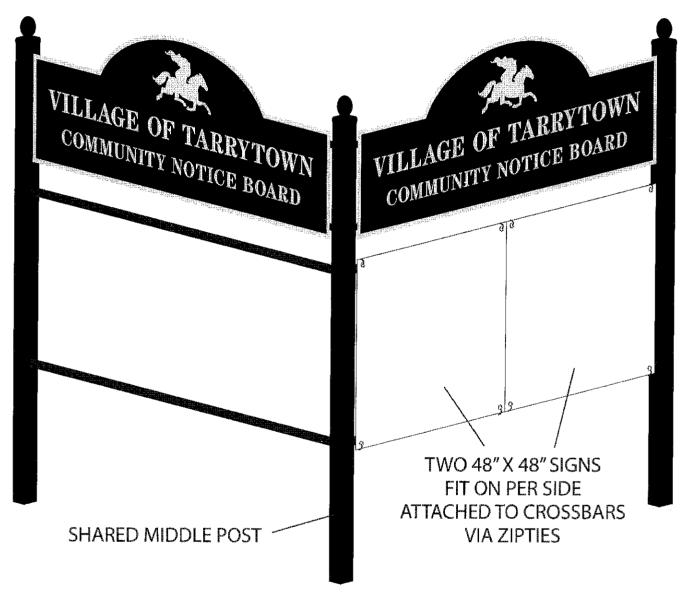
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2x - SINGLE SIDED CUSTOM CARVED HDU SIGNS



OPTION 1 CONSTRUCTION DIAGRAM

APPROVAL			· · · · · · · · · · · · · · · · · · ·	· 			
If approved,	please si	ign and	fax	back	to	914-693-3759.	
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- ANY & EVERY SIGN
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Fax: 914.693.3759

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Phone: 914.693.3755

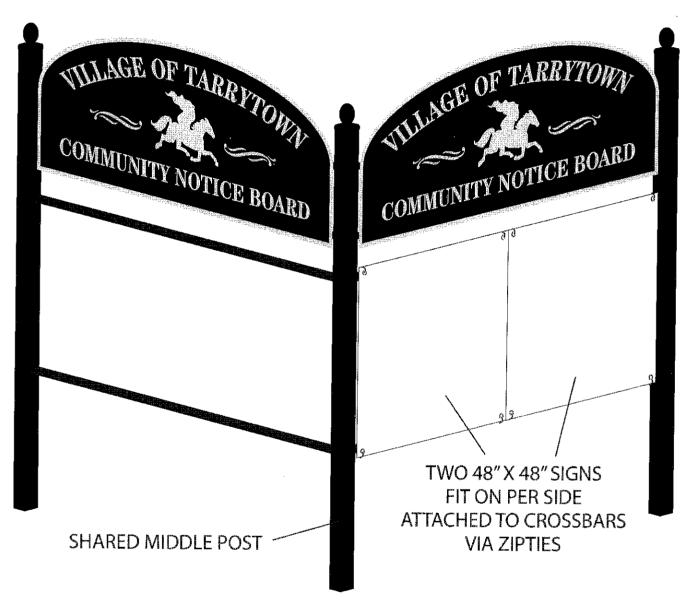
96"W VILLAGE OF 36"H 4.3"H [3.4"H[COMMUNITY NOTICE BOARD 5"H [2"CROSSBAR 47"H (EMPTY SPACE) 26"H **OPTION 2** (SEE NEXT PAGE FOR CONSTRUCTION DIAGRAM) **BLACK** BEIGE **BACKGROUND LETTERS & ACCENTS APPROVAL** If approved, please sign and fax back to 914-693-3759. DATE



- ANY & EVERY SIGN
- · CARVED SIGN SPECIALISTS
- AWNINGS
- VEHICLE LETTERING
- ELECTRIC SIGNS
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2x - SINGLE SIDED CUSTOM CARVED HDU SIGNS



OPTION 2 CONSTRUCTION DIAGRAM

APPROVAL							· :
If approved, please	sign a	and fa	x back	to	914-693-	-3759.	
X			<u>D</u> ,	ATE			

TARRYTOWN POLICE DEPARTMENT OFFICE MEMORANDUM

DATE:

July 31, 2013

FROM:

William G. Herguth, Lt.

TO:

Chief Brown

SUBJECT: Code Change: Parking- Sunnyside Avenue

Per your request the following wording may be used for legislation to amend the Village Code to allow for changes that will create a restriction in that area.

No material is to be deleted. New material is set forth in capital letters.

291-77. Schedule XII: Parking Prohibited at All Times

In accordance with the provisions of 291-16, no person shall park a vehicle at any time upon any of the following described streets or parts of streets:

Name of Street

Side

Location

SUNNYSIDE AVENUE WEST

FROM A POINT 290 FEET NORTH OF UNION

AVENUE FOR A DISTANCE

OF 445 FEET IN A

NORTHERLY DIRECTION

Mike Blau

From: jquinn@bepartnersllc.com

Sent: Monday, August 05, 2013 2:53 PM

To: Mike Blau

Cc: jvaldina@bepartnersllc.com; Thomas Hales

Subject: BioPCM Proposal

Attachments: BEP BioPCM Proposal 2.doc

Michael for your review I have updated our BioPCM proposal reflecting a discount for both the product and the installation. In total it is 5%.

I also took a second look at the Facility Dude information and it appears to be a good tool. However it doe's require a level of administrative overhead to get it's full value.

Let me know if you need anything else. Jim

Jim Quinn

VP/ Sales & Marketing

Barnhardt Energy Partners LLC

445 Hamilton Ave., Suite 1102

White Plains, NY 10601

Main: 914 - 367 - 0077 Direct: 914 - 954 - 8531 FAX: 866 - 524 - 3111



The Village of Tarrytown

Proposal

BioPCMTM Phase Change Materials

Barnhardt Energy Partners LLC

May 15, 2013



Table of Contents

- 1. Executive Summary
- 2. Product Overview
- 3. HVAC Energy Use Summary
- 4. Investment Cost / Savings
- 5. Attachment Facility Schematic



Executive Summary

It has been a pleasure working with The Village of Tarrytown over the last several months and we look forward to a long and mutually beneficial business relationship. Based on our discussions, site visits and analysis of your energy usage and patterns, we recommend the installation of 12,122 sq. ft. of BioPCMTM above the drop ceilings as outlined in the attached Site Schematic (5,384 on level 1 and 6,738 on level 2). We believe this investment will produce annual energy savings resulting in a payback of roughly 5 years via a reduction in the building HVAC BTU load to achieve normal comfortable temperature ranges throughout the year. Our rationale for this pay back range is based on our analysis of the Village's electric and natural gas usage and rates for 2012 with no forward looking escalations.

The suggested implementation methodology is to cover roughly 70% of the surface area above the drop ceilings with BioPCMTM. This installation would be completed by the local maintenance with the assistance and under the direction of the local Facilities Management and coordinated by Jordan Valdina, BEP VP Engineering.

Product Overview

BioPCMTM is formulated around a fundamental property of nature - the natural tendency of materials to absorb heat when they melt (phase change from solid to liquid) and to release heat when they solidify (phase change from liquid to solid). When phase change materials are placed in a building, they absorb heat during the day and release heat into the building at night. BioPCMTM dramatically reduces temperature fluctuation within the building and thereby reduces HVAC demand.

BioPCMTM has a thermal storage capacity of 209 joules per gram, or 198 BTU per kg. We offer various thermal mass weights, M 27, M 51 and M 91. The loading varies depending on the actual weather patterns around the installation region. We can blend any phase transition temperature desired for many different applications.

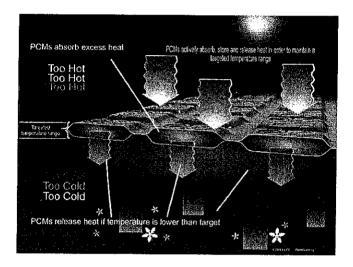
BioPCMTM also dramatically increases the fire resistance of a structure. The bio-based fire suppressant will extinguish or greatly reduce the intensity of fire. Our proprietary blend of PCM fire suppressant won the highest environmental product award issued by the European Union. It is 100% Non-Toxic, Bio-Degradable and Sustainable.



How it Works:

BioPCMTM absorbs and releases heat using bio-based phase change materials that melt and solidify at room temperature. When installed in ceiling and wall panels the product works day and night to stabilize indoor temperatures. This elegant approach to saving energy provides greater comfort for building occupants and more efficient heating systems for architects and designers.

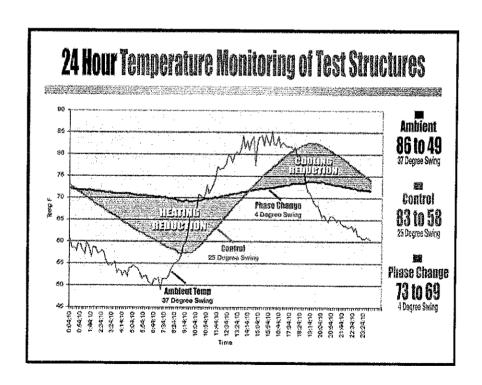
Sustainable and cost effective, BioPCMTM provides the most cost effective and simple approach for integrating phase change materials into buildings.





Results Speak For Themselves:

BioPCMTM makes a significant difference in the heating and cooling of a structure. The chart below shows actual test results from unconditioned structures located in Asheboro, NC. As you can see, on a September day when the ambient temperature (black colored line) outside moved from 49 F at night to 86 F during the daytime, 37°, our control structure (rust colored line) moved 25 degrees inside, from 58 F at night to 83 F during the day, without phase change materials. By adding our product to an exact same structure 50 feet away, (green colored line) we see a temperature swing of only 4 degrees in the same 24 hour period of time. In this example, BioPCMTM reduced the temperature swing inside an unconditioned structure from 25 degrees to only 4 degrees. This reduction was accomplished through the ability of the phase change material to absorb and store excess heat during the daytime hours, which in effect cools the structure, and also be able to release that same heat at night to help warm the structure as the temperatures of the day changes. As this heat is given off, the phase change material refreezes giving it the ability to absorb heat the following day and repeat the cycle. The phase change material flattens the curve in the process reducing your energy consumption.





HVAC Energy Use Summary

Methodology: Establish total HVAC BTU load (Natural Gas is predominately used for heating with a small portion used for domestic hot water (July and August). In addition based on the winter month's electric usage we believe a significant portion of your electric usage also goes to space heating in addition to cooling. In total we estimate 71% of your electric usage for heating and cooling.

- 1. Convert Therms of NG to BTU's
- 2. Convert kWh to BTU's
- 3. Total for HVAC BTU load and apply current costs to determine HVAC cost and savings

Natural Gas usage 2012 (Therms)	7, 970
BTU - NG (Therms. X 100,000)	797,000,000
Electric kWh usage 2012	330,000
kWh Heating & Cooling	234,700
BTU Electric HVAC (kWh x 3,412)	796,998,844
Total HVAC BTU	1,539,998,844
HVAC Cost NG @ \$1.31Therm Elec @ \$0.10 kWh Total	\$ 10,441 <u>23,470</u> \$ 33,911

Estimated Savings Range 15 – 25%



Financial Summary:

BioPCM TM Cost (12,122 sq. ft. @ \$2.99 sq. ft.)	\$36, 245
Installation	10,710
Total	46,955
Annual Savings @ 20 %	6, 782
Payback BioPCM TM	6.9 Years
20 Year Savings BioPCMTM	\$136, 120

NYPA Financing * 10 Year @ 1% \$432.53

When Would You Like To Get Started

NYPA Will Be Happy To Review:



BEP - BioPCM Guarantee Village of Tarrytown

One Depot Plaza, Tarrytown NY 10591.

BEP will guarantee a 15% reduction of the Natural Gas & Electric HVAC Load equaling a payback of 10 years for the BioPCM.

This reduction will be based on the three year average of utility usage (Electric & Natural Gas for (9/10 - 9/13)

The Village will be responsible for providing the Electric & Natural Gas data in spreadsheet format prior to the commencement of the guarantee.

Energy usage will be reviewed quarterly for the first year and trued up annually, adjusted for heating and cooling degree day variations. There after this will be an annual review.

The Village will be responsible for providing the Electric and Natural Gas usage updates to BEP in spreadsheet format.

This guarantee will commence upon the commissioning sign off of the BEP EVP of Engineering at the completion of the installation.

The Village will be responsible for verifying on a quarterly basis that there has been no change in the use patterns of the building and there has been no disturbance of the BioPCM post installation.

Financial Considerations:

BEP will refund on an annual basis a % of the cost of the BioPCM product equal to the % below 15% which is achieved.

VILLAGE OF TARRYTOWN VILLAGE ADMINISTRATOR'S OFFICE MEMORANDUM

TO: Mayor Fixell and the Board of Trustees

FROM: Michael Blau, Village Administrator

RE: Utility Trac Software

DATE: August 6, 2013

At the last Work Session, the Board requested input on how the Village staff would be managing the Utility Trac Software. There are two aspects to managing the software. First, inputting the data and second, reviewing and analyzing the data. In order to provide the answer to this request, I contacted the Villages of Dobbs Ferry and Irvington, who are both currently utilizing the software. The information provided is noted below.

- Dobbs Ferry the inputting of information is completed by Accounts Payable on a monthly basis. The data is analyzed quarterly by the Villages Energy Task Force and reports are issued to the Administrator.
- Irvington the inputting of information is completed by Accounts Payable on a monthly basis. The data is analyzed quarterly by the Village Administrator.

I would propose the following for consideration by the Board. The monthly inputting will be completed by either Accounts Payable or by my Administrative Assistant. The data will be analyzed at least quarterly by either the Village Treasurer or me. I have discussed this with the Village Treasurer and he is amenable to this proposal. I would also suggest that TEAC can review and analyze the data should they have an interest in such an analysis.

I was also asked to investigate the connection between the use of the software and Johnson Controls. As you may recall, there is no fee for the first year of the software should the Village participate in a program where the information inputted is shared with Johnson Controls. Based upon a conversation with Facility Dude, company that developed Utility Trac, the inputted data is shared with the marketing department of Johnson Controls. Johnson Controls may reach out to the Village to offer products and services that they believe may prove beneficial to the Village. The Village is under no obligation to purchase any product from Johnson Controls.



UtilityTrac PLUS

FACILITY DUDE.

7/19/2013

Michael Blau Village of Tarrytown 1 Depot Plz Tarrytown, NY 10591

Dear Michael.

Thank you for your interest in UtilityTrac Plus, an affordable online tool that enables organizations to track, analyze and report on utility consumption. FacilityDude is dedicated to providing you best in class solutions with unlimited training and support. Through our partnership with Johnson Controls we look forward to providing you with new, innovative ways to conserve resources, reduce operating costs and go green.

Pricing for UtilityTrac Plus is based on the total number of meters: *Estimated Meters*:* 36

*Totals added above those documented will be charged accordingly.

	Frequency	Total				
UtilityTrac Plus Quick Start & First Year Investment	One Time	Waived = \$0				
Ongoing Annual	Annual	\$1,065.00				
Includes unlimited users, training and support						

In return for taking part in the Johnson Controls program you agree to:

- 1. Work with FacilityDude to get your organizational information and 24 months of billing history populated in your account within the first 120 days of signing this agreement.
- 2. Allow FacilityDude to provide Johnson Controls:
 - a. Use of your data for presenting new, innovative ways to achieve optimal building performance, occupant comfort, sustainable results and energy savings ideas that are specific to your operations.
 - b. Use of your data for anonymous use in their research.

UtilityTrac Plus Import Services

UtilityTrac Plus includes account set up and data imports. This service is comprised of two main components.

- 1. **Account Set Up** In your initial training FacilityDude will work with you to setup your UtilityTrac account with your building, vendor, account, and meter information. The following basic information is what is needed at set up:
 - Building name
 - Building square footage
 - Service address
 - Building primary use
 - Vendor name
 - Account number
 - Meter number
 - Commodity type
 - Unit of measure
- 2. **Historical Data Import** FacilityDude will populate your account with 24 months of historical data. You will need to provide 24 months of utility information (electric, water/sewer, and natural gas) to FacilityDude in Excel format, within 45 days of signing the agreement. The data required in the billing history should include: account number, meter number, start date, end date, usage by meter, and cost by meter. This can be provided in a few different ways:
 - Data from utility companies You can request 2 years of historical summary data from the utility companies (please note summary data is needed, not billing data). Be sure to request summary data not billing data. Upon receiving that information we will import that data into your account. Please note that not all utility companies can provide this data and when it is available it may take a few months to receive.
 - Data in spreadsheets -If you have been tracking your utilities in spreadsheets, we will accept those for importing. Please remember that not all Excel spreadsheets are created equal; if you have your data in an Excel Spreadsheet, we will need to review your layout to determine if it is in a format that will allow us to import the data. If we are unable to use your data to provide an import, please use one of the other methods listed.
 - Copies of bills If the first two options are not available we will accept hard copies of bills for the 24 month history at an additional charge of \$1.30 per bill. Please note that this option takes longer to process.

Please provide FacilityDude with a main contact, should any questions about the account set up arise.

General Conditions

- Proposal has been prepared for Village of Tarrytown.
- Proposal is valid for 30 days.
- Agreement is effective per the date listed on page one.
- Initial term: year to year.
- Automatic invoicing of annual fee will occur at the end of each term unless request for nonrenewal is received in writing 30 days prior to renewal date.
- Payment: Terms are net 30 days.
- Applicable sales taxes are in addition to the quoted price.
- Subscription begins on the day the proposal is signed.
- All required data is to be provided by you prior to setup.
- Technical support is available from 8am to 6pm Eastern Standard Time at 877-655-3833 or support@facilitydude.com.
- A quote will be provided for any assistance outside the scope of this proposal.
- Although the terms of this document control, all other conditions of use can be found at http://facilitydude.com/privacy-terms-of-use/.

The undersigned accepts the above detail and agrees to the terms herein.

SUBMITTED BY:	
JIMMY FORBES	7/19/2013
Representative Name	Date
ACCEPTED BY:	
Customer Signature	Date
Print Name	Position

Please address the purchase order to:

FacilityDude.com 11000 Regency Parkway, Suite 200 Cary, NC 27518

*** Please mail the original and email an electronic copy of the signed proposal and purchase order to sales@facilitydude.com.

In partnership with:





FACILITY DUDE.

Executive Summary Village of Tarrytown, NY

FacilityDude provides online software for facility maintenance, energy management, and business operations. Our applications provide the tools necessary to manage work orders, preventive maintenance scheduling, utility & energy analysis, inventory control and more. FacilityDude delivers solutions that are scalable to meet the needs of any size organization, and backs them up with a high level of personalized client service and support. Everyone at FacilityDude is dedicated to helping organizations increase efficiency, improve services, and reduce costs.

CHALLENGES IN LOCAL GOVERNMENT – Trying to do more with less

- Transparency: Access to all of your records in one place
- Accountability: Solve communication issues before they start
- Proactive vs. Reactive: Schedule and manage recurring maintenance tasks
- Performance Measures: Accurately report on completed work and operating expenses

OUR APPROACH – Help you serve your community with efficient, sustainable buildings

- **Organize**: Compile daily work requests and routine maintenance schedules in a centralized location to improve efficiency, saving up to 30 minutes on every work order
- **Communicate**: Easily collect and share pertinent information, creating a more collaborative work environment
- **Perform**: Streamline work flow process to provide a high level of service and ensure no issues are overlooked, extending the life of your buildings and equipment up to 35%
- **Report**: Demonstrate performance to justify staff and resources needed to complete work, and have the necessary data to make well-informed decisions

INDUSTRY KNOWLEDGE – 8,000+ clients in local government, healthcare, clubs, and education

- International City/County Management Association (ICMA) Executive Level Strategic Partner
- National Association of Counties (NACo) Green Government Initiative Partner
- **Southern Westchester County Clients:** Village of Irvington, Town of Greenburgh, Village of Dobbs Ferry, Village of Mamaroneck

THE DUDE DIFFERENCE – A unique approach to superior client care

- 98% Customer Satisfaction Ratings: We believe in creating long-term relationships
- Unlimited Support and Training: Ongoing technical support via phone, email, or live chat
- FacilityDude University: Annual education, training, and development conference for our clients



FACILITY DUDE.

WEB-BASED SOFTWARE – Our solutions offer significant advantages over installed desktop software models

- Unlimited Users: Role-based system allows different amounts of access to different users
- 24/7 Accessibility: Access anytime through your computer or mobile phone
- Instant Updates: No software to install, maintain, or back-up

TESTIMONIALS – What our clients say about our services

- York County, VA: "The combined savings of the lower software maintenance fees and not having to dedicate a server, amount to an annual savings of nearly \$20,000." Joe Sisler, PE, Chief Engineer
- Town of Apex, NC: Reduced their reactionary work by 60% over the course of five years by implementing a preventative maintenance plan through MaintenanceEdge "We use FacilityDude as a quality assurance measure to know we're serving our customers well." Marty Mitchell, Facility & Fleet Services Director
- Warren County, VA: "It's so easy to implement MaintenanceEdge and the return on investment is major." Doug Stanley, County Administrator
- Caddo Parrish, LA: "The support staff is phenomenal! When I call or email, I get a response within thirty minutes." *Miche'al Holdsworth, Administrative Clerk*

FINANCIAL INVESTMENT – Save up to 80% on your total cost of ownership compared to other CMMS tools

- Affordable: Low annual fee with no licensing limitations
- Quick and easy implementation: Install time is days or weeks, not months or years
- Return on Investment: Most of our clients see a return on investment within the first few months, often up to 10x ROI

Village of Tarrytown, NY

(Price quote based on number of utility meters)

Through our partnership with Johnson Controls and the Southern Westchester Energy Action Consortium (SWEAC), your village is able to take advantage of our Local Government Program, which allows you to use the UtilityTrac Plus tool at no cost for the first year, and at a subsidized annual renewal rate.

UtilityTrac Plus Quick Start & First Year Investment - \$0
Annual Renewal for the Second and Subsequent Years - \$1,065

Sample Projects: Energ Tracking

"YOU CAN'T MANAGE WHAT YOU DON'T WEASURE,"

DIESS TROKIS: Citch's for Software

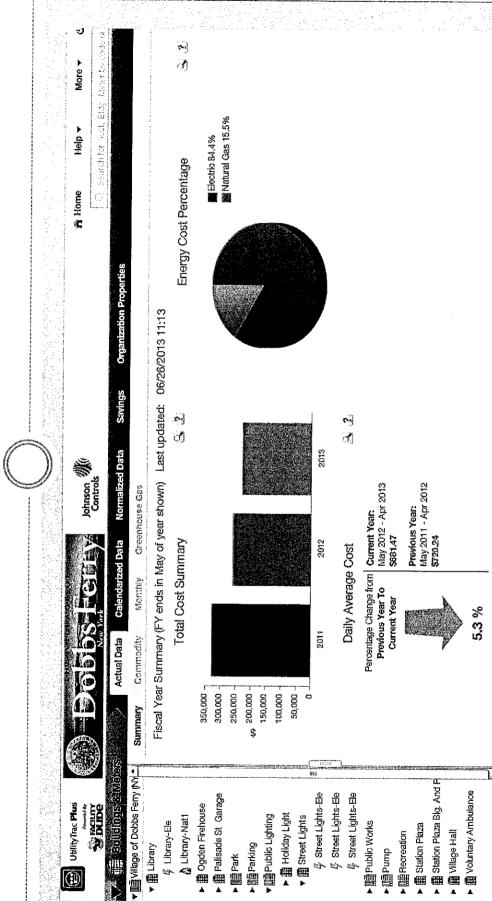
- Bill review, facility benchmarking, GHG reporting
- Low cost
- Simple to use and integrates with municipal workflow
- · Weather normalized
- Track energy projects and their impacts



- Researched range of options available.
- Irvington, White Plains are moving forward. Recommended one — UtilityTrac piloted in Dobbs Ferry, installed in Greenburgh, and other municipalities including

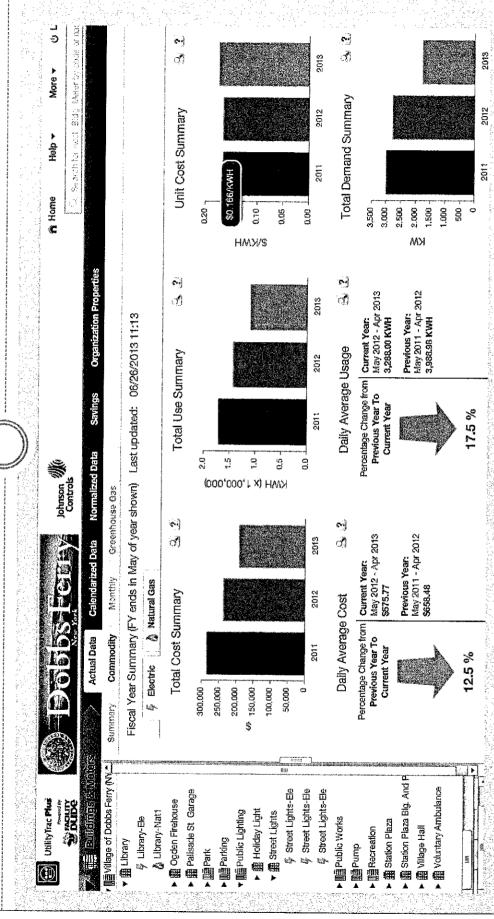


Selected Views: Utily 1730



Summary of Energy Cost

Selected Views: CHityline

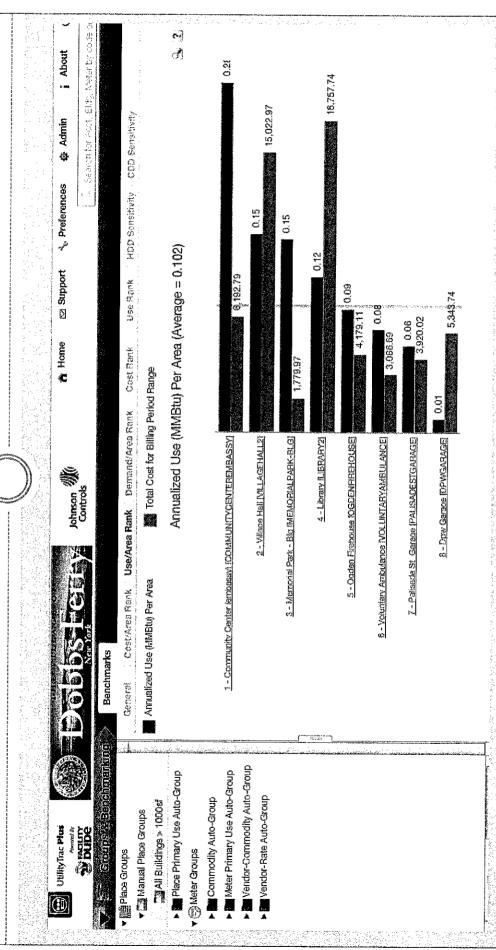


Overview by Commodity

•__3 0.2 0.C 0.1 5 c Fog 🗟 Search tor wort. Blag, Neter by code or name or I About Admin Admin Selected Views: Utilty 120 Preferences Support Energy Use Intensity A Home Annualized EUI Trend Jan 2011 Normalized Data Monthly Natural Gas Johnson **W**Controls Energy Trend (EUI) Last updated: 12/02/2012 13:05 Monthly Electric Commodity 2,500 2,000 1,500 1.000 200 MABIN Station Plaza Blg. And Parking Lot Wilfage of Dobbs Ferry (NY) 量 Village Hall 图 Voluntary Ambulance ■ Palisade St Garage S DEDE 🙀 Ogden Firehouse UtilityTrac Plus Public Lighting Public Works Station Plaza I Recreation <u>I</u>■Parking **国**Library **■**Pump **■**Park

Overall Energy Trends

Selected Views: Ct. T. T. D. Solono S. Solono



Benchmarking

C. Skarch for Acct, Blob, Meter by code or na-ල ර Matural Gas Cost Avoidance By Commodity ► CKSH Selected Views. Chirthingo P. Home Fiscal Year Summary (FY ends in May of year shown) Last updated: 06/26/2013 11:13 40,000 30,000 20,000 10,000 \$ rd M Savings 2013 BATCC Cost: Inception - Jun 2014 \$160,864 Percentage Change from Actual Cost: BATCC Cost To Inception - Jun 2014 Actual Cost: \$105,529 Normalized Data Total Program to Date Cost Savings Johnson **()** Controls Cost Avoidance Summary 40,000 30,000 20.000 10,000 -10,000 Summary \$ B Station Plaza Blg. And Parking Lot 🕶 🌉 ाणीशाम्बर्धः । गर्धावास ▼ II Willage of Dobbs Ferry (NY) ▼ 器 Voluntary Ambulance ► Malisade St Garage A BRIDE WilltyTrac Phus ▼ Sigden Firehouse 🚵 Library-Nat1

► III Public Lighting

▼ Parking

▼ III Public Works

■ Station Plaza

▼ III Recreation

• ■ Pump

▼ 📾 Village Hall

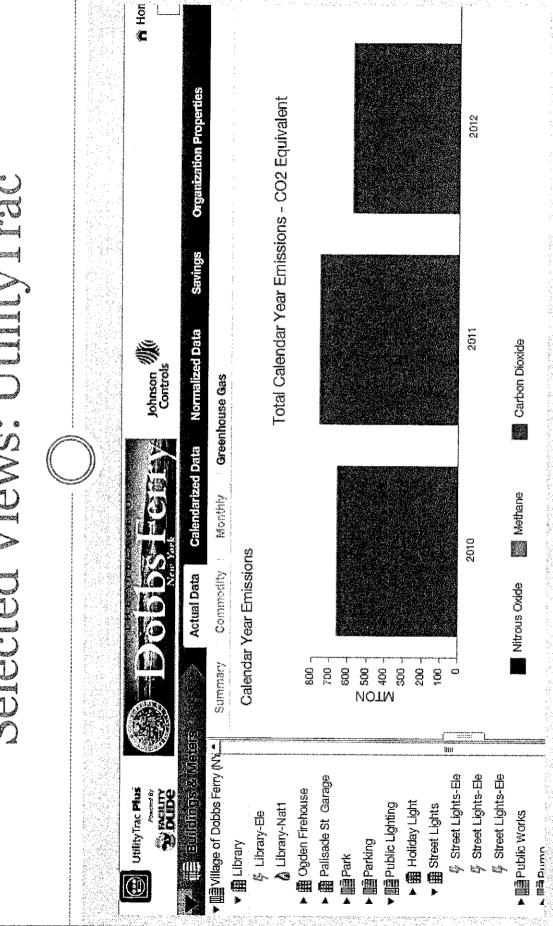
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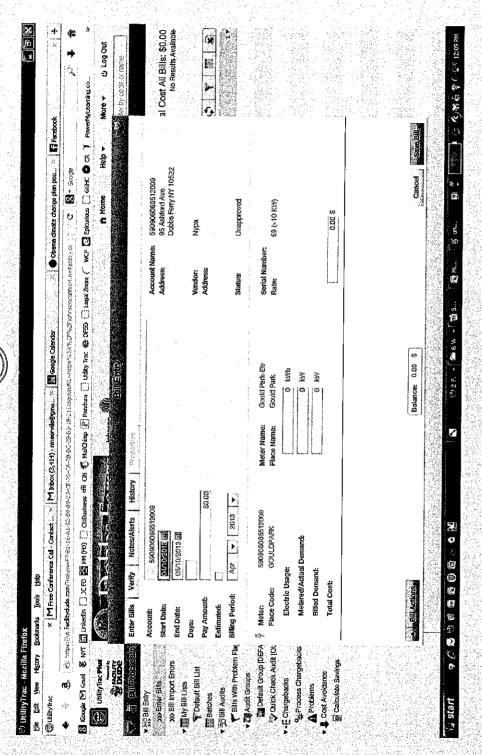
Tracking Savings

34.3 %

Selected 1. Skall balance



GHG Emissions Inventory



Simple Data Entry

- users of roadways drivers, pedestrians, bicyclists, Complete Streets (CS) consider the needs of all transit users, etc.
- Covers projects that receive state/federal funding. Unanimous passage of CS policy in NYS in 2012.
- To facilitate adoption of local CS policies, SWEAC's Streets in a Box" Toolkit (since used as model for Transportation Campaign, created a "Complete Transportation Committee, with Tri-State Long Island, Connecticut and more).



SWEAC

"Complete Streets in A Box" Toolkit



SWEAC, incolb boration with the Ta-State Tamportation Campaign has created a "Complete Street Ind Boa" woll it to support the adoption of Complete Street folicies by Watchester municipalities. In February 2012, Heav York Street Few Complete Street I awwerning effect and rowall than provident that receive street and receive street and rowall transport that receive street and redeath funding must consider using complete street design features. In West heater titis important that boal communities follow sit, and confidentiage boal pokes that emounage a full Complete Streets retworth near region.

Why do Complete transfer as read to the complete forests of the forests are rate, comfortable, and constrict for the efforest points, regardless of age or altiquemotists, pedettians, licyclete, and public transportation ideas. With the pedestrate to the way we dewent designour roads, we can make use that everyone is often in authorisms the interpretable to the contractional contractions.

Toolkit Resources

- A letter introduing the Complete Streets in A Box Toollit;
- Apove ipoint presentation that explains from plate Streets;
- * A Complete Streets Policy template, created with Weststater
- Two poteits already pazadin Westchaster, Lewisboro and llew Pochelle:
- Abst of other BYS municipalities and counties that have proceed Copologies.
- If ide to one-page of the explain how Complete Streets can improve our region including through positive impact on Older adults, Tamporation Costs, Green Streets, Teathhard Forces in Desiry and Costs.
- Ainkto a video introducing complete streets







- Lewisboro, Dobbs Ferry,
 New Rochelle, Somers
 and White Plains in
 Westchester have passed
 resolutions and other
 municipalities are
 reviewing.
- We recommend that other municipalities consider passing CS resolutions.
- TSTC can help.