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2	Town of Sandown, NH
2	Board of Selectmen
4	Minutes
5 6	Meeting Date: Monday, April 18, 2011
7	Type of Meeting: Regular meeting
8	Method of Notification: Public Posting – Two locations at Town Hall
9	Meeting Location: Sandown Town Hall
10	Present: Selectpersons: Brenda Copp (Copp), Stephen Brown (Brown), Hans
11	Nicolaisen (Nicolaisen), Tom Tombarello (Tombarello), James Devine (Devine), Lynne
12	Blaisdell, Office Manager and Cynthia J. Robinson, Recording Secretary
13 14	Absent: Late to arrive:
14	Call to Order: Chairman Nicolaisen called the meeting to order at 7:00 P.M.
16	Pledge of Allegiance
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18	Review of minutes of previous meetings
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20	• Board members reviewed the Minutes of April 4, 2011. MOTION: Selectman
21	Tombarello moved to accept the Minutes of April 4, 2011 as written.
22 23	Selectwoman Copp seconded. Motion passed unanimously.
23	MOTION: Selectman Brown moved to accept the Non-Public Minutes of April 4,
25	2011 as written. Selectman Tombarello seconded. Motion passed unanimously.
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27	Public Comment
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29	There was no public comment.
30 31	New Business
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33	Board members reviewed the request to rent the Town Hall for an event and they
34	are requesting the rental fee be waived or reduced. MOTION: Selectwoman
35	Copp moved that the event that would take place on the date noted in the letter
36	from 5:30 to 9:30 P.M. at the Town Hall be waived on the rental fee. Selectman
37	Tombarello seconded. Selectman Brown is not in favor of this motion because
38 39	many people fit into this category and the Board has voted no in the past. Selectwoman Copp concurred. Chairman Nicolaisen feels past votes have gone
40	both way. Selectman Tombarello feels this person has a long history with the
41	Town. Three ayes [Nicolaisen, Tombarello and Devine] and two nays [Copp and
42	Brown]. Motion passed.
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- 44 Chairman Nicolaisen read a letter from Deb Brown, Recreation Director notifying • 45 the Board of Selectmen that there is going to be a raffle of Red Sox tickets whose proceed are to help benefit the installation of a playground at the new 46 recreation facility. The four tickets are for the June 5, 2011 Red Sox game at 47 48 Fenway Park with transportation. The Recreation Commission would like 49 permission from the Board to sell tickets at the Town Hall during regular business 50 hours. Ms. Blaisdell has agreed to help with the sales. **MOTION:** Selectman 51 Tombarello moved to allow the Recreation Director with the assistance of the 52 Town Hall to sell raffle tickets for the Red Sox game. The drawing will take place 53 on May 24, 2011. Selectwoman Copp seconded. Motion passed unanimously. 54
 - Ms. Blaisdell announced the next Regional Selectmen's meeting would be held in Atkinson on Tuesday, May 3, 2011 at 7:00 P.M. Ms. Blaisdell would like to know if any of the selectmen are interested in going or have a topic for discussion so she can let the Town of Atkinson know. Ms. Blaisdell will send the tentative agenda to Board members.

Appointment of Old Home Day Committee member

• **MOTION:** Selectwoman Copp moved to appoint Beverly De Luca to the Old Home Day Committee for a term to expire on March 2013. Selectman Brown seconded. Motion passed unanimously.

Review of Request for Proposal for heating oil

- 69 Ms. Blaisdell handed out a revised Invitation to Bid – supply of #2 Fuel Oil, 70 Propane, Gasoline and Diesel. Selectman Tombarello asked if there is a list of 71 who will be bidding on this. Ms. Blaisdell stated she has a few that have solicited 72 the Town to be on a list and she will be posting and advertise the bid. Selectman Brown asked why the Train Depot fuel usage is so high. Gentleman from the 73 74 audience stated there were several factors contributing to the heat loss and they 75 plan is to lower the thermostat to its lowest setting this coming winter to try and conserve fuel. This person also stated it is not in the best interest of the building 76 77 or its contents to turn off the heat completely. Selectwoman Copp questioned 78 whether the bid request should be for a fixed price. Following Board discussion 79 consensus of the Board was for Ms. Blaisdell to look into additional wording and 80 bring back to a future meeting.
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 Roger Barczak jointed the meeting at this time. Mr. Barczak presented the Board with a Power Point presentation on Performance Measurement & Performance

Roger Barczak Presentation of Performance Based Budgeting concept

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Based Budgeting (PBB). Mr. Barczak gave a summary of the history of PBB. Page 2 of 7

88 Mr. Barczak noted that PBB improves decisions, performance and accountability. 89 Mr. Barczak added transparency to the list. Performance budgeting is based on 90 the assumption that presenting performance information alongside budget 91 amounts will improve budget decision-making by focusing funding choices on 92 program results. PBB is a management tool for program improvement. PBB 93 may soon become a requirement to quantify to the citizens how well their local 94 government is doing. One of the greatest mistakes in PBB is to make simplified 95 assumptions based on unrefined results and then apply a system of rewards and 96 punishments based on them. Until a performance measurement system can be 97 fully implemented, an interim solution may help set the groundwork. 98 99 Performance Measurement is the regular systematic collection, analysis, and 100 reporting of data that tracks resources used, work produced, and whether 101 specific outcomes were achieved by an organization. There are four Principles; 102 establish broad goals to guide government decision-making, develop approaches 103 to achieve goals, develop a budget with approaches to achieve goals and 104 evaluate performance and make adjustments. Performance Indicators are; input, 105 output, efficiency, service quality and outcome. 106 107 Four-step Methodology: 108 109 Step 1: Review and evaluate existing department mission and goals. 110 Step 2: Identify service areas. Step 3: Define service area objectives. 111 112 Step 4: Identify indicators that measure progress toward objectives. 113 The Logic Model – "Begin with the end in mind". Start by asking what results are 114 115 we seeking, what are we hoping to accomplish and how will we accomplish it. 116 117 Benchmarking (formal) is the continuous, systematic process of measuring and 118 assessing products, services and practices of recognized leaders in the field to 119 determine the extent to which they might be adapted to achieve superior 120 performance. Another definition is the practice of being humble enough to admit that someone else is better at something and wise enough to try and learn how 121 122 to match and even surpass them at it. Types of benchmarking are internal, 123 external, operational and strategic. 124 125 Performance Based Budgeting relies on: strategic planning, operational planning, 126 performance accountability and a realistic performance measurement system to 127 build budgets. Performance based budgets focus on "return on investment" that 128 is what do we get for our investment of resources. 129 130

Goal setting – A smart goal is defined as such: specific, measurable, attainable,
relevant and trackable. A rudimentary form of PBB can be implemented until a
formal system can be set up. Make performance an integral part of your
management process. A key performance indicator (KPI) is a performance
indicator that is included in the Budget Supporting Documents. General
performance information (GPI) may be included in the budget. However, values
for general performance indicators are reported for prior years actual only.

- Managing Accuracy: Get the right start by developing meaningful, valid,
 accurate, and reliable performance indicators. Establish the link between
 resources and results early and maintain that link through budget development,
 appropriation, and budget control processes.
- 144 Mr. Barczak showed specific sections of a town's PBB as an example of how the 145 document is set up. Mr. Barczak stated no towns or agencies associated with 146 municipalities in the state use PBB. Selectwoman Copp would like to be involved 147 in a volunteer group to start looking at whether this is a possibility for Sandown. 148 Chairman Nicolaisen feels the departments present a history when they present their budget. Selectman Brown noted that towns are run mostly by volunteers 149 150 and perhaps this is why no towns use PBB. Mr. Barczak stated municipalities have not heard of PBB and that is the reason it is not being implemented. 151 152 Selectman Brown asked what is the most important priority of PBB? Mr. Barczak 153 noted the three items he mentioned at the beginning, PBB improves decisions, 154 performance, accountability and transparency.
- 156 Chairman Nicolaisen called for a five minutes recess.
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- Discussion regarding draft of employee personnel policies and procedures

161 Chairman Nicolaisen asked to discuss the section on Workplace Violence on 162 page 37. Chairman Nicolaisen asked to delete the entire paragraph and put in 163 the old ordinance that restricts the carrying of any firearm in any town building. Board members discussed their opinions on the carrying of guns on town 164 property/facilities and how the personnel policy and ordinance should be worded 165 166 as well as the terms weapons vs. firearms. Selectman Brown asked if 167 employees should advise individuals that the Town has a policy about not 168 bringing a gun into town buildings. Chief Joseph Gordon stated the police should 169 be notified and they will handle the matter. Consensus of the Board is to amend 170 the Workplace Violence section by deleting the first three sentences and add the 171 following: "The carrying of fire arms will be prohibited in the Sandown Town hall 172 or any other town building by any one other than a law enforcement officer" and 173 continue with the remaining statement starting with "Moreover,".

174 **MOTION:** Selectman Brown moved to create a new town ordinance for firearms and the ordinance will read: "The carrying of firearms will be prohibited in the 175 176 Sandown Town Hall or any other town building by anyone other than a law 177 enforcement officer." Selectwoman Copp seconded. Motion passed 178 unanimously. Chief Gordon will look into fines and penalties associated with this 179 ordinance.

181 Selectwoman Copp brought up the Family Medical Leave Act (FMLA) and she 182 doesn't think the Town gualifies because the Town does not employ enough 183 people. Chairman Nicolaisen read a statement that said the number of employees doesn't matter. Selectwoman Copp stated the FMLA has to be in the 184 185 policy and recommended placing a note at the beginning of the FMLA section 186 stating the policy only takes effect if the Town of Sandown has 50+ employees. 187 Chairman Nicolaisen does not feel anything other than the FMLA has to be in the policy. There was discussion about the terms "municipality" vs. "public agency". 188

- 189 190 Chairman Nicolaisen left the meeting at this time 9:28 – 9:32.
- 191 192 Selectman Brown agrees that a statement would solve the issue. Selectman 193 Brown asked what the next step is for the personnel policy. Consensus was to 194 make the changes, distribute to department heads and schedule a meeting with 195 department heads at a future date in two or three weeks. 196
- 197 **Old Business**

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Further discussion regarding possible renovations to town offices and Lower town hall

202 Chairman Nicolaisen updated the Board on the status of the renovation of the town offices noting the plan sets being provided can be used for bids. Ms. 203 Blaisdell will be meeting with the architect on Wednesday at 9:30 A.M. and asked 205 Board members if they had any other changes they want to make. Selectwoman 206 Copp brought up the storage possibly being relocated to the new kitchen area. Board members discussed the storage needs of the Town. Consensus of the Board is for members to review the renovation plan and bring their thoughts and recommendations to a meeting and have the architect present.

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Follow up discussion regarding property liability insurance renewal with Local Government Center

 Board members reviewed the LGC Property/Liability Renewal Information 2010/2011 Comparison and discussed whether to change any of the values or deductible. Chairman Nicolaisen noted the cost is .64/\$1000. Consensus of the Board was to leave the appraisals at the new rate noting the increase is \$908.00,

which increases the premium by \$5.83. Ms. Blaisdell stated the final document
has to be submitted by May 3, 2011.

Ms. Blaisdell noted that the Participation Agreement with LGC has expired and needs to be renewed if the Board still wants them to cover the Town. Selectman Devine suggested putting this out to bid in the future.

Follow up discussion regarding possible reorganization of building department

- Board members reviewed the material regarding the creation of the Building
 Inspector/Code Enforcement Officer position. Ms. Blaisdell stated that additional
 research of meeting Minutes would need to be done in order to make a
 determination as to whether these positions are combined or separate.
 Consensus of the Board is to leave the positions as is and bring it to Town
 Meeting as a warrant article.
 - Selectwoman Copp stated she and Ms. Blaisdell looked at the budget for money for the additional assessing work and repair to the front of Town Hall but were not able to come up with enough money to cover the work. Consensus was to price out landscape timbers and Ms. Blaisdell will contact MRI.

Correspondence

- The Town received the Special Permit for the mosquito control program.
- Reviewed a letter from a resident inquiring about a possible junkyard. Ms. Blaisdell stated Mr. Sherwood was given a copy of the letter. Selectman Brown asked that the Code Enforcement Officer look into this and report back to the Board. Chairman Nicolaisen stated he does not feel this is a code enforcement issue, it is just an individual selling "stuff". Selectman Tombarello suggested obtaining Hampstead's ordinance to see if Sandown wants to create an ordinance that would address this issue.
 - Letter from DuBois & King, Inc. asking to be considered when the Town moves forward with the bridge replacement, Phillips Road over Exeter River.

255 Department Liaison Report

- Selectman Tombarello reminded everyone the Transfer Station will be closed on Easter and the hours have been extended on Saturday and Wednesday.
- Chairman Nicolaisen thanked those who participated in the Earth Day cleanup.
 Chairman Nicolaisen also thanked those who donated blood today.

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MOTION: Chairman Nicolaisen moved to adjourn at 10:30 P.M. Selectman Tombarello
 seconded. Motion passed unanimously.

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265	Respectfully Submitted,
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269	Cynthia J. Robinson
270	Recording Secretary

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