

Municipal Finance Department 1 American Road, MD 7500 Dearborn, Michigan 48126

September 22, 2017

Paul Leon MHQ Muncipal Headquarters pleon@mhq.com

## RE: Town of Millis, MA, Quote #88982

Ford Credit Municipal Finance is pleased to present the following financing options for your review and consideration.

Quantity	Description	Price \$36,107.85	
4	2018 Ford Police Interceptor Sedan		

Total Amount Financed*	Number of	Payment Timing	APR	Payment Factor	Payment Amount
\$143,176.40	3	Annual in Advance	5.50%	0.351331	\$50,302.31

<sup>\*\$545.00</sup> underwriting fee included

## **EXPIRATION DATE: 12/31/2017**

This quotation, until credit approved, is not a commitment by Ford Credit Municipal Finance. It has been prepared assuming that the lease qualifies for Federal Income Tax Exempt Status for Ford Credit Company LLC under Section 103 of the IRS Code. Financing is subject to credit review and approval of acceptable documentation by Ford Credit Municipal Finance.

## Ford Credit Municipal Finance Program

- There is no security deposit, no prepayment penalty, and no mileage penalty.
- At inception, the new equipment title/registration indicates the municipality as Registered Owner, with Ford Motor Credit Company LLC as first lien holder.
- · At term end, the municipality buys the equipment for \$1.

Thank you for allowing Ford Credit Municipal Finance the opportunity to provide this quotation. If you have any questions regarding the option presented, need additional options, or would like to proceed with the approval process, please contact me at (800) 241-4199, option 1.

Sincerely,



Joe Girard Marketing Coordinator jgirar15@ford.com



We look forward to assisting you as we have other customers.

"I purchase Fords through Ford Credit as an easy alternative to conventional financing. Good product, good rate, easy process, great support staff." J.J. Randall – Frankfort Park District, IL 02/15/2016

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