1		ZONING BOARD OF ADJUSTMENT
2		268B MAMMOTH ROAD
3		LONDONDERRY, NH 03053
4		
5	DATE:	SEPTEMBER 16, 2015
6		
7	CASE NO.:	CASE NO. 8/19/2015-2 (CONTINUED FROM AUGUST 19, 2015)
8		
9	APPLICANT:	ALLIANCE ENERGY CORPORATION
10		36 EAST INDUSTRIAL ROAD
11		BRANFORD, CT 06405
12		
13	LOCATION:	1 HAMPTON DRIVE, 7-73-1, C-II
14		
15	BOARD MEMBERS PRESENT:	JIM SMITH, CHAIRMAN
16		JACKIE BENARD, VOTING MEMBER
17		BILL BERNADINO, VOTING ALTERNATE
18		JIM TIRABASSI, ACTING CLERK
19		
20	ALSO PRESENT:	RICHARD CANUEL, SENIOR BUILDING INSPECTOR/ZONING
21		ADMINISTRATOR/HEALTH OFFICER
22		
23	REQUEST:	VARIANCE TO ALLOW A FREESTANDING SIGN WITH A CHANGEABLE
24 25		ELECTRONIC MESSAGE BOARD WHERE OTHERWISE PROHIBITED BY
25 26		SECTION 3.11.7.E.3.
26 27		J. TIRABASSI READ THE CASE INTO THE RECORD. SIX PREVIOUS CASES
27	PRESENTATION:	ONE LETTER READ INTO THE RECORD. NO PAGES TO REFERENCE AS
28 29		
29 30		ATTACHMENTS. PAGES ARE ATTACHMENTS TO REFERRENCE.
30 31	JIM SMITH: Okay, who will be pres	onting?
32	JIM SMITH. Okay, who will be pres	enting
32 33	[Overlanning comments]	
33 34	[Overlapping comments]	
34 35	IIA TIDADASSI: I thought thore was	s something else to read in hereit's okay.
35 36	JIM TRABASSI. I thought there was	s something else to read in hereit's okay.
30 37	JIM SMITH: Is that a new letter?	
38		
39	JIM TIRABASSI: No it's not, it's a did	tionany
40		
40	JACKIE BENARD: No, it's a different	one veah
42		
43	JIM SMITH: Okay. Who will be pres	senting? You want to name and
15		

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HUSEYIN SEVINCGIL: Good evening for the record Huseyin Sevincgil with MHF Design Consultants out of
 Salem, NH and we have Dan Berry with Alliance Energy Corporation.

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48 JIM SMITH: Okay. Kind of as a recap what we were talking about, I think at the end of the last meeting was 49 whether or not this was part of the original application and part of the original presentation to everybody. One of the things that we did look up was the Heritage Commission Minutes in particular the ones I noticed 50 51 was May 22 and on the third page one of the Commissioners asked about the tall sign...I'm quoting this 52 "along 102 and if the electronic number were considered an electronic sign Planner Vogl said it was not 53 considered an electronic sign because the numbers did not move". Which kind of suggests to me that the 54 fact that they were electronic was in fact noted at that meeting, and at least one of the Commissioners made 55 a comment about that. I know several of the Heritage Commission people had seem to think it hadn't been 56 presented before, but the minutes suggested it was. 57

- 58 JACKIE BENARD: Mr. Chairman, may I?
- 60 JIM SMITH: Sure.
- 62 JACKIE BENARD: At the last meeting, Mark Gross was present for that meeting. The conversation about our zoning ordinances and the references that he made specifically concerning symbol and that it was 63 ambiguous. So, for tonight I wanted to make sure that we clarified what that was because I did question 64 that, and Mr. Gross...I don't think you want me to read how he responded because I also said to him is not a 65 number a symbol, and he proceeded to tell me that it was not. Nicole...I'd like to present to you because I 66 was not as versed as he was I guess that evening, I decided that I would call on somebody higher. So, I looked 67 68 it up in the American Heritage Dictionary (1991). So, I said alright, a number which you have in front of you the definition "a member of the set of positive integers one of a series of symbols". So, I wanted to make 69 sure because we talked about numbers and numeric and numerical. So, a numeral, which I also highlighted 70 71 for you – the very first sentence "a symbol or mark to represent a number". So, I'd like to clarify that the 72 zoning ordinances the way that they were written were specific and they did deal with numbers. The symbol 73 is referring to a number, and the basis of his argument so noted in the minutes of the meeting were that it 74 never addressed numbers, but it does and it does correctly.
- 75 76

77 HUSEYIN SEVINCGIL: Thank you. Thank you for the clarification, I guess. Unfortunately, Mark Gross is on 78 medical leave, so I covering for him. I permitted the project from the beginning til construction and beyond 79 basically. I was at the Heritage Commission meeting and again, I don't know what Mark indicated, but at the Heritage Commission meeting...we attended two meetings. They had the first meeting in which you 80 indicated in May. We presented the signage; I have a copy of what was presented as well, so you reviewed 81 82 that. As you had indicated, I found in the minutes that you know Mr. Vogl indicated that the sign that we are presenting is not considered an electronic message board. So, under that premise is how we moved forward. 83 So, then we attended a second meeting with the Heritage Commission. So, the first meeting the Heritage 84 85 Commission was trying to keep the existing sign posts and changing out the existing manual price sign to

- what is presented to you tonight. So, at that time, there were four price...you know LED price signs
   presented to the Board. I have a copy of what was presented at that time, so I can...
- 89 HUSEYIN SEVINCGIL: If I can come closer?
- 90

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91 JIM SMITH: Yeah, sure.

93 HUSEYIN SEVINCGIL: So, this is the existing sign with us swapping out...you know this price/prices. At that 94 meeting the Heritage Commission did not like that. They wanted us to lower the sign and come in with a new 95 sign. So, at the next Heritage Commission meeting, we presented this which again is an electronic LED price sign, and that is what we used to permit the project all the way through...I think we received approval 96 sometime...I'm not sure, maybe November from the Planning Board. So, members of the Heritage 97 98 Commission were at the Heritage Commission meeting and at the Planning Board meeting which is what we presented. And again, you know, I read through the meeting minutes. We are not trying to pull anything 99 100over on the Town. We do a lot of work in the Town. So, you know, if at that point they would have indicated that hey...nope it's not allowed. You know we've submitted and received department comments as well at 101 that time. We went through a rigorous Staff review and outside peer review. At no point, did anyone 102 mention that this sign would not be allowed until during construction they went out to apply for a sign 103 permit, and they were denied the sign permit. So, you know...that's the process that we've been through. 104 We didn't try pulling anything over on the Board. We met with the Planning Board initially too back in April 105 2014, and they had a change the site plan that we had originally presented. So, we've worked with the Town 106 all throughout the process. So, I didn't appreciate the fact you know at the last meeting abutters, or 107 members of the audience said that we were trying to pull something over on them, but as far as the 108 109 sign...again, it's not a changeable sign. I read through the...you know the symbolic. In my opinion, numbers 110 are numbers, letters are letters, symbols are you know...symbols you see in a cave from ancient times...you know what I mean? So, Webster's dictionary can define a letter as a symbol as well maybe? Because 111 anything you jot down can be considered a symbol, I guess? So, I'm not sure what the intent of your code 112 was, but again there's changeable copy that's allowed to be electronic which this is considered changeable 113 copy in my mind. We do work all throughout New England. It's not constantly changing. It's stationary for 114 most of the day, unless they change the price at night. I don't' think they change the price in the middle of 115 the day and its flashing. So, it doesn't meet any of the flashing, moving, animated, or noise making 116 definitions that are listed in your ordinance. So, animated, moving, flashing, or noise making signs are 117 prohibited. So, that sign doesn't meet any of that. I know they went into you know numeric, alphabetic, but 118 119 again, I don't know what the intent is of the ordinance? Is it that there's no sign at all, or is it flashing, 120 moving, noise making and animated signs. That's what was called out in the letter the denial letter from the 121 Building Inspector. That's specific section that I just reference – Section 3.11.7.E.3. Again, just going back to the sign. The original sign was not as presented. It was fully illuminated...you know at the meeting, Heritage 122 Commission they said it has to have an opaque background which we took from that meeting. So, that's just 123 the facts that we were faced with just going forward with this project. Again, we started the permitting back 124 in April 2014. 125

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- 127 JACKIE BENARD: May I Mr. Chairman?
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130 JIM SMITH: Sure.

JACKIE BENARD: Mr. Dunn was the one that asked for...and he's not here this evening. He asked...he used
the term slight of hand which is what you were referring to. The Heritage Commission and the minutes that I
have from that – it's dated May 22. You were here before the Zoning Board on April 15<sup>th</sup>.

136 HUSEYIN SEVINCGIL: Correct.

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138 JACKIE BENARD: That is a month before the Heritage Commission and the notes that you are referring to? 139

- 140 HUSEYIN SEVINCGIL: No, no. April 15<sup>th</sup> of this year.
- 141
- 142 JACKIE BENARD: Of this year?
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- 144 HUSEYIN SEVINCGIL: Heritage Commission was last year.145

JACKIE BENARD: Alright, its 14, so on April 19<sup>th</sup>, this year this was the sign that you presented to us in our
 packet.

- 149 HUSEYIN SEVINCGIL: That's the existing sign that I have here today.
- 150

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JACKIE BENARD: Correct, so...and what my point is when we gave you the variance to go higher we didn'thave that sign, we had this in our package?

154 HUSEYIN SEVINCGIL: That wasn't the only thing that was presented in the packet. That was an existing...

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156 JACKIE BENARD: Correct...

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158 HUSEYIN SEVINCGIL: ...sign.

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JACKIE BENARD: ...and it was to show to us why you wanted to go higher because we have pictures of all the
 other trees down Route 102 all different types. So, we have dentists, we have banks, and last year's winter
 was phenomenal, so it made sense why you were coming for a higher sign.

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HUSEYIN SEVINCGIL: Right, so at that meeting though, that was before the June 1<sup>st</sup> denial letter. So, at that
 meeting, we were just going for a height variance.

- 166
- 167 JACKIE BENARD: Correct.
- 168

169 HUSEYIN SEVINCGIL: We weren't going for the LED...you know the price change because we didn't know...

- 170
- 171 JACKIE BENARD: Correct.

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HUSEYIN SEVINCGIL: ...at that point ... JACKIE BENARD: Correct. HUSEYIN SEVINCGIL: ...so...the signs were already... JACKIE BENARD: Because the statement was made by Mr. Gross that you already had the sign that you approved that you had seen it, and that's when Mr. Dunn said I want... HUSEYIN SEVINCGIL: Okay, so he was referring to the zoning? JACKIE BENARD: That is correct. HUSEYIN SEVINCGIL: Right. JACKIE BENARD: So, I just want that to be very clear. HUSEYIN SEVINCGIL: Okay. JACKIE BENARD: Alright? HUSEYIN SEVINCGIL: But again just to rebut that...that sign was what was there today... JACKIE BENARD: That was your original? HUSEYIN SEVINCGIL: ...that's why we used the visual... JACKIE BENARD: Yes. HUSEYIN SEVINCGIL: ...you know the 20 and the 10. Again, thinking that the original sign that we had proposed the one that's on this board that was presented to the Town previously was allowed. JACKIE BENARD: May I? JIM SMITH: Yeah. JACKIE BENARD: One more question. You state it's going to change when prices change. Do you have specials for fuel? JIM SMITH: Do you want to say something... [Overlapping comments]

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DAN BERRY: Yeah, no we don't. JACKIE BENARD: Okay. JIM SMITH: Just so we can get that in the record. JACKIE BENARD: So, you're price change may be in the morning, or maybe in the afternoon? Whatever the market...whenever it is? DAN BERRY: That's correct. JACKIE BENARD: ...You're notified, or whenever you decide to change the price? DAN BERRY: Yeah, yeah, right. JACKIE BENARD: And your argument is that to let the public know. I happen to be in the next town over last weekend, and there's gas a gas station that has an electronic changing sign and when I happened to be at the stop light I thought I saw one price...I drifted, I looked over because the sign had changed because they happened to have a special. If you're part of... JIM SMITH: Cumberland Farms? JACKIE BENARD: Yeah. JIM SMITH: Yeah, we don't do that. JACKIE BENARD: ... its one price and then all of the sudden it changed to another price. So, your premise to us is that you are going to display the price. Who's to say that you don't change prices and you don't have a special of some sort, and now we have a moving sign? Animated... DAN BERRY: Well, we don't do that. That's Cumberland Farms. JACKIE BENARD: You don't do that today? DAN BERRY: We don't do that, but you can put a restriction in on us that we can't do that. HUSEYIN SEVINCGIL: I think Cumberland's is the only one that does that. JACKIE BENARD: It just ... HUSEYIN SEVINCGIL: There's other signs that actually...you know, they have the text that moves around, but this again...

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JACKIE BENARD: Again, this is not what we're talking about? HUSEYIN SEVINCGIL: Again, yeah. JACKIE BENARD: We're clearly just staying with the pricing and that is what it is going to display? JIM SMITH: Well, on the Cumberland sign, do they verbiage to go with it? DAN BERRY: Yeah they do. JACKIE BENARD: Yeah. JIM SMITH: Okay, so in this particular... JACKIE BENARD: In one...one of the signs, yeah. It says member and the price is lower, and it turns to a higher price, and that's what you see then all of the sudden it goes back, and it's another price JIM SMITH: Yeah, but the point I'm trying to raise is...what they are suggesting is just to have the numeral. HUSEYIN SEVINCGIL: The numbers correct. DAN BERRY: Numbers. JIM SMITH: With no...you know... JACKIE BENARD: They actually had them both, so Cumberland's addressed both of those issues. JIM SMITH: Yeah, but they had to of had some sort of verbiage to indicate which is which. JACKIE BENARD: Right, the one that said "Member", so that's how you knew. JIM SMITH: Yeah. JACKIE BENARD: Oh, I'm not a member. JIM SMITH: So, in this case what...we're not talking about having a provision to put anything like that. JACKIE BENARD: Right. JIM SMITH: So, that's... JACKIE BENARD: But that's how they use it today. 

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301	
302	JIM SMITH: Well, they'd have to re-work the whole sign to do that.
303 304	JACKIE BENARD: Because the signfrom what I recall, you change the pricing internally in the station?
304 305	JACKIE BENAKD. Because the signi oni what i recail, you change the pricing internally in the station?
305	DAN BERRY: That's correct.
300 307	DAN BERRY. That's correct.
308	JACKIE BENARD: You do not go outside?
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310	DAN BERRY: That's correct.
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312	JACKIE BENARD: To change the price like everybody else down the strip?
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314	DAN BERRY: That's correct.
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316	JACKIE BENARD: Okay.
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318	JIM TIRABASSI: Whenoh, I'm sorry?
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320	JIM SMITH: Go ahead.
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322	JIM TIRABASSI: How often do you change prices? What time of day, I assume it's no more than daily?
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324	DAN BERRY: Yeah, it wouldn't be any more than once a day, and right now the way prices are it's probably a
325	couple three times a week.
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327	JIM TIRABASSI: Okay, okay and when do you get your pricing? Overnight or during the day?
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329	DAN BERRY: They'd get it during the day.
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331	JIM TIRABASSI: Day.
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333	DAN BERRY: Yeah.
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335	JIM SMITH: Anybody else? Comments from the Board? Okay, anybody who's in favor? In favor? Okay,
336	come on up and speak in a microphone and identify yourself.
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338	DONALD BOOTH: My name is Donald Booth, and I'm a resident at 13 Partridge Lane. I'd like to speak in favor
339	of this sign, and I know there's a lot of controversy regarding whether or not it's a message board, or
340 241	changing digits, or whateversplitting hairs, and I know in your variances you can put in stipulations that
341 342	could stipulate there could be no images displayed that it had to be numeric. So, I think you can do that.
	What I would like to present to you and talk about is your ordinance itself, and that the way that I read itthe
343	way I see the sign it allowed by the ordinance with the exception no electronic message sentence. Putting

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344 that aside let's look at the purpose and the intent of the sign ordinance. Section 3.11.1.A – "Protect the 345 health, safety and the welfare of the public". The changing of this sign from a manual price changer to an electronic price changer is a safety issue for those who have to go out with a tall pole, cold weather and 346 change those numbers. It's not easy to do particularly in bad weather. B, "Maintain and enhance the 347 appearance in the aesthetic environment of Londonderry". Changing the sign from its existing sign to a new 348 modern technology sign is enhancing the appearance. There's no question about it. "Maintain and promote 349 the rural, agricultural, and historical character of Londonderry". That area is all business for all intense of 350 purposes it's a commercial zone. It may not be considered that in terms of your ordinances and zoning and 351 what not, but as the public sees it, it's a commercial zone. So, there's no difference in what they presently 352 353 have manually to going digitally. It's just a different technology. The numbers can still change. You can have an individual go out there ten times a day and change those letters which is far more distracting to the 354 motorist going by than a digit changing. You probably wouldn't see a digit changing with the exception I 355 understand you comment with Cumberland Farms, and I fully understand what she's saying, but for the most 356 part no other gas station that I know of in all of New England other than Cumberland Farms changes their 357 358 digit that frequently. D, "Control visual clutter and encourage high professional standards in sign design and display". Allowing a digital sign is a much more uniform way of displaying the price of the gasoline. If you 359 allowed all of the gas stations in Town to do so, you would have a much more unified sign. Instead of having 360 missing numbers, super large numbers, or super small numbers displaying various different prices. If you go 361 to the north end of Town the Shell station up by the bus terminal. If you look at the price of their letters 362 they're humongous. That sign to me is more offensive than any electronic digital numerical changing sign 363 could ever be, and you don't have anything in the ordinance that I am aware of that says that the letters have 364 to be a certain size. So, you don't have uniformity when it comes to digital, you can't have humongous 365 letters because the bigger the letter the larger the cabinet has to be and now when you go to a larger cabinet 366 you are sucking up square footage of the overall sign which is controlled by the ordinance. So therefore the 367 ordinance protects the size of the sign. So therefore it has to protect the size of the letters, or excuse me, the 368 numbers. F, "Retain the Town's ability to attract and encourage economic development and growth". How 369 else are you going to do that? By using the latest technology...it doesn't make sense. We want to go back to 370 the old says where the old gas pumps that never read right? We've allowed those pumps to change over 371 372 years. You've allowed them to build a beautiful brand new building. Why not allow them to have a sign to 373 compliment the building and promote the economic growth of Londonderry by creating a community image that is conducive to attracting new business and industrial development. Well, if I had a business and 374 375 somebody told me I couldn't use my new technology, I wouldn't be interested in coming to Londonderry. So, we have to look at the technology. Nothings changing here...the numbers change. It's just a different 376 377 technology that's doing it. We've all evolved. We no longer use a crank to start our cars. Why can't the sign 378 evolve along with it? Down in your permit process – Section 3.11.4 (1, 2 and 3), "The sign will not cause visual confusion, glare, or offensive lighting in the neighborhood". I don't see that happening here. As a 379 matter of fact, I think it's going to produce less light than the current sign that is there now. "The sign will not 380 significantly alter the character of the zoning district". I'm not 100 percent certain of what that zoning district 381 is, but for all intense of purposes, it's commercial. Putting another sign in a commercial thing, in a 382 commercial zone is not going to change anything one iota. "The sign will not interfere with traffic and safety 383 in the area." The sign cannot, will not interfere with traffic safety...it would enhance it. Ironically, when I 384 read this in the paper a few weeks ago that the meeting was postponed to tonight, I went down to Market 385 Basket and as I come out of Market Basket well low and behold what do I see, I see the guy in the gas station 386

changing the price signs. How ironic, and I looked because I was curious. Well stupid on my part 387 388 because...no I didn't get in an accident or anything, but he was a distraction. Now, if he's out there twice a day, three times a day, or three times a week whatever that's a big distraction in my opinion. The electronic 389 390 digit you know for the most part you would not know it had even changed. So, I fully support this and I understand what people are very concerned about, and they are very concerned about having large signs 391 392 with moving objects, pictures, specials of the day and all of that, and I fully support those people's concerns in regards to that...but the way you people govern, if that's the right word...and the way variances are issued 393 394 you can put stipulations in there that would prevent that from happening. I think you can probably put in a 395 stipulation that could prevent Cumberland Farms from doing it, but I'm no lawyer, but I do know for a fact that variances have been approved with stipulations, and when things change those stipulations, or that 396 variance goes by bye. So, you have all the protections right there. In my opinion, and the way I see this, I 397 don't have an issue with it. It's just a different technology. I really don't, and again it's the way the variance 398 399 is written and stipulations you want to put in it, and I'm speaking as a resident. I just...I like technology, and I hate it just as much as everybody else too. Not in a sign in it, but just computers and phones and everything 400 401 else. It's, you know, driving me crazy. I'm not getting any younger, but I'm passionate about the digit on the gas station. 402 403

- 404 JIM SMITH: Okay, do you have anything else?
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- 406 DONALD BOOTH: I think that's it.
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- 408 JIM SMITH: Okay, thank you.
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- 410 DONALD BOOTH: Thank you.
- 411
- 412 JIM SMITH: Anyone else if favor? Identify yourself, your name and address please?
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PETER MARCH: My name is Peter March. I'm the owner of New Hampshire Signs on 60 Old Derry Road, 414 Londonderry. I don't have a relationship with Global in this respect, but I do have interest in particularly 415 electronic digital signs for gas stations. I'd like to clarify a couple of points. The code and I argue variances 416 for electronic signs on a very regular basis probably one a month. The code in a number of New Hampshire 417 towns and cities appears to be cookie cutter. It's pretty well animated, moving, flashing signs. If you pull a 418 code on probably 90 percent of the towns...90 percent of the towns refer to that type of sign and in a lot of 419 cases they prohibit it. The code in my opinion is incorrect in that it does not distinguish a message board 420 421 from a digital price sign. This is a digital price sign. It is as totally different technology to a message center. The message centers at the top of South Willow can display messages, they can flash, they can rotate, they 422 can...you know employ animation. They can employ a number of different devices. The actual physical 423 424 technology, the LED's in these signs is incapable of flashing. It cannot flash. It cannot display anything other than a digit. Anything other than a price sign, and in my opinion it is not the type of sign that's described in 425 the code. Before I came here, I did something similar to what Mrs. Benard did. Whereas, I got onto Google 426 and I typed...I actually copied and pasted the words changeable electronic message board into Google and 427 got a thousand pages. The first twenty or thirty pages until it drifted off the subject there was nothing about 428 those signs. There was everything about the type of sign that you see at the top of South Willow. So, in my 429

opinion, I'd like to make firstly that the technology that these people are asking for is nothing to do with a 430 changeable message board. South Willow changeable message board...this is nothing like that. That's the 431 first thing. The second this is, back in early 2014, first of January 2014 the State of New Hampshire 432 433 promulgated legislation that allowed gas station owners to display the prices in two out of three places. Okay, there's a small LCD display on a pump. You have this sort of sign, and then you have the traditional 434 pump topper. What that meant was that the station...the pump topper away and it also meant that the 435 station owner could now put this sign into a network. So, for example, when Global changes its price in the 436 headquarters, it can be sent through the POS system to a sign like this and can be changed electronically. So, 437 one of the hardships you're creating in denying the variance is you're creating a hardship which means these 438 people cannot change their price from a remove location and change this price on this message center. So, 439 they are limited in terms of being able to do that. As the previous speaker mentioned, these things are not 440 particularly safe to change. There's a reason why technology is being adopted. One of the large national 441 chains has actually adopted a 100 percent move to electronic signs as a result of legal advice from their legal 442 team, so there is an actual chain that has gone 100 percent electronic. The reason why have done that 443 444 because they have a liability as being hurt by the sharp and somewhat dangerous plastic letters that they have to put up in all weather conditions. One of the issues that I have often wondered about it whether 445 446 these people are looking for a sign, that type of safe sign being denied by a Planning Board someone gets injured my assumption is they'll go after the Global, and when that doesn't work they will probably go after 447 the people that denied them the sign, and to me it is a small but real possibility that the Town has some sort 448 of liability for that injury. I can tell you that...you can laugh, but I can tell you that... 449 450

- 451 BILL BERNADINO: They are going to go after us for the sign. I'll tell you that right now.
- 452

453 **PETER MARCH**: Okay, and that's all I have to say on the subject.

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455 JIM SMITH: Okay, thank you very much.

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457 PETER MARCH: Thank you.

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459 JIM SMITH: Anyone else in favor? Anyone in opposition, or having questions? Want to approach the mic
460 and identify yourself?

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PAULINE CARON: I'm Pauline Caron, 368 Mammoth Road. I was here last month. I looked up the definition 462 of messaging. It's a system or process of transmitting messages especially electronically and I got that from 463 464 the Marion Webster's dictionary. No this can be done with letters, numbers or pictures. Either one at a time, or in combinations of two or more. At last month's meeting, Mr. Gross quoted from zoning 3.11.6.D.3.a for 465 signs in commercial districts, and I quote from that ordinance "One freestanding sign for each developed 466 parcel up to a maximum of 65 feet, or a total sign face area allowed, 75 percent may be used as changeable 467 sign." He referred to that as message copy. Changeable signage is not message copy and it is not electronic 468 signs or sign boards, but actual signs that are inserted in the large frame sign explained the names of the 469 businesses in the development so they can be changed if a company moves and a new one come in. This 470 section of the zoning ordinance does not apply to message copy and electronic signs, or to the variance that's 471 requested in this hearing. Under 3.11.7.E.3 – "Changeable electronic message board signs are prohibited in 472

all zoning districts." At last month's meeting a member of the Board mentioned the height of the sign to be a 473 474 safety issue. The old sign that was taken down was 30 feet and that had a manual message board. It had been there for years. The new sign is 20 feet is granted in the variance hearing of April, 2015. That's 10 feet 475 476 shorter than the old sign. So, changing a manual message Board should be not be about safety but about electronic signs. Five points – the variance will be contrary to the public interest. The spirit of the ordinance 477 is not observed. Substantial justice is not done and the values of surrounding properties will be diminished if 478 this is granted because other signs will be all over town. Literal enforcement of the provisions of the 479 ordinance would result in unnecessary hardship to the Town. Now, you have to remember a few years ago, 480 the Fire Department requested a variance for an electronic sign with an emergency telephone number. That 481 variance was denied because it was an electronic sign and that had numbers. 482 483 484 JIM SMITH: I want to stop you at that point. What was that case...I...? 485 RICHARD CANUEL: I can't recall when that case was? 486 487 PAULINE CARON: It was after one of the big storms that we had when the power was out and I didn't look up 488 the year. It's probably 10, or 11. 489 490 JIM SMITH: Well, see because one of the problems in I think Richard will...this out, the Town itself is not 491 subject to its own zoning. 492 493 PAULINE CARON: Well, they requested a variance. The Fire Department did and it was denied. Granting of 494 this variance will open a Pandora's Box. I told you that last month. Talking into account all of the 495 information, I just presented, it is hereby requested that you deny this variance. Thank you. 496 497 498 JIM SMITH: Okay, I'd like to ask a guestion? Were the minutes of one of your...what was the date of the 499 meeting? 500 501 PAULINE CARON: There were two meetings, May and June. 502 503 JIM SMITH: Okay. 504 PAULINE CARON: 2014. 505 506 507 JIM SMITH: Okay. In the May meeting according to the minutes this issue was discussed. 508 PAULINE CARON: And Mr. Vogl is not a member of the Heritage Commission. 509 510 JIM SMITH: I'm...I'm... 511 512 513 PAULINE CARON: He's a member of the Planning Board. 514

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515	JIM SMITH: I'm not saying he is. I'm just saying, it was discussed at that hearing, and one of our
516	Commissioner's asked him a question about it, and it's in your minutes, so the point I'm trying to raise is your
517	Committee evidently should have been aware of what was proposed at that point, and yet you still approved
518	what was presented?
519	
520	PAULINE CARON: I know what you are saying and I think we overlooked the actual sign with the digital
521	numbers on it and if we would have noticed it we would not have recommended the plan to the Planning
522	Board.
523	
524	JIM SMITH: Well, one of your Commissioner's did? According to the minutes.
525	
526	PAULINE CARON: No, I told you he's not a Commissioner.
527	
528	JIM SMITH: No, not who was it?
529	
530	PAULINE CARON: John Vogl is not
531	
532	JIM SMITH: No, no it wasn't John.
533	
534	JIM TIRABASSI: Cold
535	
536	PAULINE CARON: Was it Coldglaizer?
537	
538	[Overlapping comments]
539	
540	JIM SMITH: Yeah.
541	
542	PAULINE CARON: Well, he always askes about lighting at every Heritage Commission.
543	
544	[Overlapping comments]
545	
546	JIM SMITH: Okay, do you want to read thatjust that section? This is what the minutes said.
547	
548	JACKIE BENARD: This is on Page 3.
549	
550	PAULINE CARON: Of which meeting?
551	
552	JACKIE BENARD: May 22 <sup>nd</sup> , 2014, Page 3 and it is the second paragraph and I'll read it "Commission
553	Coldglazier asked about the tall sign along Route 102, and if the electronic number were considered an
554	electronic sign. Planner Vogl said that it was not considered an electronic sign because the numbers did not
555	move."
556	

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557 PAULINE CARON: Well, that's not really true because the numbers do move because they have to be changed. So. I consider that an electronic sign. 558 559 JACKIE BENARD: On Page 1 of that same...excuse me, June 26<sup>th</sup>, 2014, Page 1...count from the bottom, the 560 fourth paragraph up and it starts out "Commissioner Coldglazier went over the content and type of 561 illumination for each sign to make sure only letters and symbols would transmit light." So, they went over it. 562 563 PAULINE CARON: Is that all you have? 564 565 JIM SMITH: Okay, the point we are trying to raise is... 566 567 PAULINE CARON: Is that we approved it. 568 569 570 JIM SMITH: Right. 571 PAULINE CARON: But technically, we didn't approve it because it's an electronic sign, and I'm going by the 572 573 zoning ordinance and as a citizen. 574 JIM SMITH: Okay, okay the point I'm just trying to raise is...in the review by the Heritage Commission and by 575 the Planning Board currently the sign as presented with this type of lettering was in fact approved. 576 577 578 PAULINE CARON: If that's what you say. 579 JIM SMITH: Yeah, well evidently that is what you minutes reflect. 580 581 PAULINE CARON: Okay, but it's...thank you. 582 583 584 JIM SMITH: Okay, just to pick up on one point. Richard, you're part of the review committee right? 585 **RICHARD CANUEL: Yes.** 586 587 JIM SMITH: When you reviewed this did you make any comments about the sign? 588 589 590 RICHARD CANUEL: No, of course not. Usually, when a sign is submitted as part of the site plan a 591 representation for lack of an other term of what the sign may be shown on the site plan. Now the Heritage Commission being an advisory commission to the Planning Board and an advisory only, the Planning Board 592 593 may review that sign as part of the site plan review process, but they need to approve, or disapprove of the 594 signage. The time the sign gets approved or denied is when it's submitted to my office for a building permit 595 showing the actual graphics and dimensions as representative of the actual sign to be installed. So, and that's when the approval or denial process takes place. 596 597 JIM SMITH: Okay, okay. Does anybody else have any comments about the sign? 598 599

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600	KAY WEBBER: Kay Webber, 24 Peabody Row. I think in the spirit of the ordinance the signs should not have
601	any parts that are lighted, moving, or non-moving. I think the key word is lighted, and I think the current sign
602	ordinance is meant to preserve the look and character of the Town. Now in all the years that I have been
603	here and out of all the gas stations on 102, I have never ever heard of a 911 call to come with the Fire
604	Department and the ambulance to save a person that has gone out there to change the magnetic signs that
605	have blown away, and I do not think this is a hardship case. Thank you.
606	
607	JIM TIRABASSI: I have a question?
608	
609	JIM SMITH: Sure, go ahead.
610	
611	JIM TIRABASSI: Okay, two questions. The gentleman in the back who's from the sign company said
612	something and it caught my ear. Youthe local station do not change the pricing?
613	
614	DAN BERRY: Yes.
615	
616	JIM TIRABASSI: You said it was done through your corporation through a POS system?
617	
618	DAN BERRY: No, yeah, it's done through a POS system at the site.
619	
620	JIM TIRABASSI: Okay, the way he wasyour corporation
621	
622	DAN BERRY: No.
623	
624	JIM TIRABASSI:submitted it through a POS?
625	
626	DAN BERRY: No.
627	
628	JIM TIRABASSI: Okay, now the other part of it iswhat are the hours of your operation? Until 11 at night?
629	
630	DAN BERRY: I think it's approximately.
631	
632	JIM TIRABASSI: And what do you do with the sign
633	
634	DAN BERRY: It's off.
635	
636	JIM TIRABASSI: It's off, okay, so there's no illumination at all?
637	
638	DAN BERRY: No.
639	
640	BILL BERNADINO: Now on theyou can still go in there any time day or night to get gas though right?
641	
642	DAN BERRY: No, you can't.
J . <u>–</u>	

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643	DUL DEDNADING, Vou still get that? The last Clabel you sould
644 645	BILL BERNADINO: You still got that? The last Global you could.
646	DAN BERRY: No, no. When the store is closed you can't get in.
647	
648 649	BILL BERNADINO: You can't pump gas?
650	DAN BERRY: No.
651	
652 653	JIM SMITH: Richard, under the illumination of sign.
654 655	RICHARD CANUEL: Um, hmm.
656 657	JIM SMITH: Is internally illuminated signs are permitted? Is that correct?
658 659	RICHARD CANUEL: Yes, they can either be internally illuminated, or externally illuminated.
660 661	JIM SMITH: So, that's permitted?
662 663	RICHARD CANUEL: Yes, yeah.
664 665	JIM SMITH: Okay.
666 667 668 669 670 671	RICHARD CANUEL: At one point, if I could make in the ordinance where it talks about construction of the signage it says "Dark backgrounds with light colored lettering are encouraged. Florescent or glowing colors are prohibited." As I've said before as the Zoning Administrator, I have to make a literal interpretation of the ordinance, and just looking at the way the ordinance is written and that language is certainly clear that the intent of the ordinance is to discourage this type of sign.
672 673	JIM SMITH: So, you're suggesting that LED illumination of a sign would be prohibited? Discouraged?
674 675 676	RICHARD CANUEL: No, I'm saying my interpretation of the ordinance, it's clear that the intent of the ordinance is to discourage the electronic type signage whether it's letters or numbers or what have you.
677 678	JIM SMITH: Going one step further, what do you mean by electronic?
679 680 681 682 683 684	RICHARD CANUEL: Well, electronically lit whether it's LED or anything. You know clearly at looking at this type of sign its not customary sign that we normally see in Town that is consistent with other signs that have been approved in Town. Granted this is new technology maybe it's time for our ordinance to be rewritten to come into the 21 <sup>st</sup> century, but right now today as I read the ordinance the intent of the ordinance is to prohibit this type of sign.

585 JIM SMITH: Okay, does the applicant...oh okay. Anyone else in opposition that would like to talk or speak to 586 this issue? Okay, I'll bring it back to the applicant.

687

688 HUSEYIN SEVINCGIL: Just touching on two of the members in opposition. Again, if...if again we present...when we do our site plans we do, we present everything that's going to be on the site. Signage was 689 presented at both Heritage Commission meetings to the Town; I have a lengthy review letter from both the 690 Town's consultant and the Department Staff. So, the department Staff provides comments. The signage was 691 692 on the plan. It's been on the plan since the beginning. This was the 10 foot sign that was proposed and we came in for a variance to go higher because of the grades at the site. So, this is the sign that was proposed. 693 You know the lettering was as you see it in front of you. If at that time my client was aware that it was not 694 allowed then he would have...you know we would have made a decision back then, but again, it was their 695 understanding that thet they were allowed this sign because it only came up at the first Heritage Commission 696 697 meeting. At that meeting, it was resolved. All the Commission members were there. If there was opposition...you know...the reason the Heritage Commission is to review the signage and the landscaping. I 698 699 believe, and architecture of the building. So, those are the three elements that we presented to them, and if there was a problem with any of those which there were, we made revisions and we went back to them and 700 they were happy, and we revised the plan and showed the sign that was permitted. You know...that five or 701 six months of permitting that we went through. They ordered the sign and they were ready to install it. 702 That's when we had this letter. I know the ordinance is hazy, I guess. As one of the members of the audience 703 had mentioned you know they're cookie cutter. I do see these types of wording in a lot of communities. We 704 do a lot of work you know in all of New England, and it is what he said "cookie cutter"... there's you know 705 then people in the Town modify it or tweak it as needed. Again, it's not changeable per say. It's not going to 706 707 change you know you have a clock that changes every minute. Even if you have a...I don't know if clocks are prohibited you know an electronic box...time telling. If that's prohibited you know...I'm not ever sure if that is 708 709 prohibited in the Town? How that's ever addressed, but again that changes every minute twenty four hours a day. This changes maybe once a day instantly without anyone really seeing it if you're driving by. So, I 710 don't see it as a nuisance. I don't see it as flashing or anything like that so you know that's where we stand. 711 712 We have...you know we...we're put in a hard...you know...in a hard position here because again if we knew a year ago, we wouldn't be in front of you guys asking for this. So... 713 714

- 715 JIM TIRABASSI: The sign has already been purchased and paid?
- 716
- 717 HUSEYIN SEVINCGIL: The sign was ready to be...I think installed...
- 718
- 719 DAN BERRY: Yeah.
- 720
- 721 [Overlapping comments]
- 722
- JIM TIRABASSI: That's...I'm saying, you've already purchased and paid for the sign.
- 724
- 725 HUSEYIN SEVINCGIL: Yeah, we went to get a permit for it though...
- 726

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727 JIM TIRABASSI: Okay, that's...that's just one of my questions because it's tied into all the other stuff. That 728 was my direct question. 729 730 DAN BERRY: And it is an internally illuminated sign. 731 732 JIM TIRABASSI: Right. 733 DAN BERRY: And the whole sign is LED. 734 735 736 JIM TIRABASSI: Right. 737 DAN BERRY: Not just the numbers. 738 739 740 JIM TIRABASSI: Right. 741 DAN BERRY: The Dunkin Donuts and the Global... 742 743 744 JIM TIRABASSI: Right. 745 DAN BERRY: ... are internally illuminated with LED's. New technology... cheaper to run. 746 747 748 JACKIE BENARD: May I, Mr. Chair? 749 DAN BERRY: ...more cost effective. You're not dealing with ballast, mercury lamps. That kind of thing...Eco-750 friendly. 751 752 753 JIM SMITH: Okay, Jackie. 754 JACKIE BENARD: Thank you, Mr. Chairman. Two points, I don't think we're really harping... I guess on the LED 755 part the illumination. We're talking about it being changed from a remote location hence what a message 756 board is. My second point, the Heritage Commission letters that we've been talking about the May 22<sup>nd</sup>, 757 2014; June 26<sup>th</sup>, 2014. In attendance is everybody listed...Commissioner David Coldglazier is listed there and 758 you've made a statement that everything was fine and that they approved it and it wasn't a problem. Which 759 a letter was read, a letter dated August 19<sup>th</sup>, 2015 from David Coldglazier was read into the record. Would 760 761 you like me to read it again? 762 763 HUSEYIN SEVINCGIL: Sure. 764 JACKIE BENARD: It's addressed to the Zoning Board of Adjustment. It's dated August 19<sup>th</sup>, 2015 and it was 765 read at the first meeting, and it says "Dear Chairman Smith", and this is from "David Lee Coldglazier, 6 766 Moulton Drive Londonderry, New Hampshire." "I am writing to you as Chairman and to the Zoning Board of 767 Adjustment (ZBA) members with regards to case number 8/19/2015-2. I am not it favor of a "changeable 768

electronic message board" being allowed at 1 Hampton Drive for Alliance Energy Corporation or itssubsidiaries." Shall I continue?

HUSEYIN SEVINCGIL: You can continue.

773

771

774 JACKIE BENARD: "Such a sign is prohibited by a zoning regulation in section 3.11.7.E.3. This regulation was adopted with a fair amount of input from the public. I believe that the public interest still rests with not 775 allowing such signage in Londonderry." And, that word was not..."As a member of the Heritage Commission 776 777 we have not seen any applicants for new buildings or renovations ask for an electronic sign as part of their 778 proposed plans. This applicant did not include such a request for this type of signage at their presentation to the Heritage Commission on June 26, 2014. They did propose a lower exterior, freestanding sign. That sign 779 and their plans were recommended to the Planning Board by the Commission. Their request for a variance 780 does not adopt the spirit of the ordinance in any way...quote "...Changeable electronic message board signs 781 are prohibited in all zoning districts..." end quote. "The term "prohibited" does not have any allowances or 782 783 shades of meaning. There is no lawfulness or rightfulness to be done by allowing something that is clearly prohibited. Substantial justice is done by upholding this prohibition. There is no reason to know whether or 784

not the value of surrounding properties are enhanced or decreased by allowing an electronic message board. 785 786 I have yet to see a real estate listing exhorting the benefit of having a "view of electronic sign". I would suggest that we let some other town be the site for this social experimentation in property values and 787 community ambiance. I do not feel that the lack of an electronic message board is an undue hardship to the 788 applicant. This location has supported a similar business for about 20 years without an electronic signboard. 789 There are three other gasoline vendors nearby that have not needed an electronic sign to survive. The whole 790 791 of Londonderry commercial operations has survived without signs of this type. The undue hardship would be 792 on the Town, if this variance is allowed. There will be no stopping other businesses or organizations to not erect such visual clutter after they apply for variances to this prohibition. If you allow this one, how will you 793 stop the next one? Thank you for your consideration. David Lee Coldglazier." 794

795

HUSEYIN SEVINCGIL: I understand the letter is dated of August of this year. The meeting minutes from
 April...I'm sorry May of last year...It was clearly stated; you even read it in that it was an electronic sign.

799 JACKIE BENARD: He questioned it.

800

HUSEYIN SEVINCGIL: He questioned it and the Planner indicated that it was not considered an electronic sign 801 802 because the numbers did not move, so the Planner works for the Town and the Planning Department, and 803 the Building Department know the zoning. I'm an engineer, I read zoning. Planners, building inspectors today read the zoning ordinances. I read multiple. They read the one in Londonderry. So, if it was 804 mentioned at that meeting in Londonderry...we weren't in another town then there would have been further 805 discussion that night. I was there. Dan was there, and at that point we would have went back to the drawing 806 807 board and looked at it and came back with a different type of design, but at that meeting a year ago...over a year ago, it was not mentioned. We didn't pull a fast one on anyone. It was in the plans submitted to various 808 department heads. Again, they had another chance to review it. They had an outside consultant that...my 809 client paid an absorbent... 810

811

JIM TIRABASSI: And at that point in time you believed that the sign you proposed...put in that package was acceptable. HUSEYIN SEVINCGIL: The May 22<sup>nd</sup> ...? JIM TIRABASSI: Yeah. HUSEYIN SEVINCGIL: ...so the price sign ... JIM TIRABASSI: Right. HUSEYIN SEVINCGIL: ...we believed was acceptable, but the overall sign was not that's why we revised it. JIM TIRABASSI: Okay, so that segment of the sign you deemed dis-approved it...this was the approval for it? HUSEYIN SEVINCGIL: Acceptable by the ... JIM TIRABASSI: Yeah, acceptable... HUSEYIN SEVINCGILL: ...by the Town, yeah... JIM TIRABASSI: ...acceptable...approved, right...Okay. HUSEYIN SEVINCGIL: ... Acceptable by the Town, yeah. JIM TIRABASSI: And like I said, I only have this one paragraph to go on...what was mentioned about it in subsequent meetings? You said you had another meeting...was the meeting with the Heritage Commission previously, or after this...you had a second meeting. HUSEYIN SEVINCGIL: So, that was the initial meeting. JIM TIRABASSI: Okay. HUSEYIN SEVINCGIL: They made some...you know they wanted mullions added to windows. JIM TIRABASSI: Okay. HUSEYIN SEVINCGIL: They wanted us to change the wall signs. Some of the architectural elements they wanted the color changes...landscaping. So, we went back, we revised the plans. They had a special meeting for us the following month. They only meet once every two months. They had a special meeting for us, we revised everything. Presented it back to them and we had the next discussion on the May...sorry...June 26<sup>th</sup> hearing. 

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855 856 857	JIM TIRABASSI: Okay, and there was not more discussion about this portion of the sign being electronic movement, or anything?
858 859	HUSEYIN SEVINCGIL: We presented the sign.
860 861	JIM TIRABASSI: Yeah.
862 863	HUSEYIN SEVINCGIL: There was no
864 865	JIM TIRABASSI: Like I said, I don't have any documentsI have nothing, so I'm just saying
866 867	HUSEYIN SEVINCGIL:again, it was a year anda year and three months ago.
868 869	JIM TIRABASSI: Right.
870 871	HUSEYIN SEVINCGILL: If there was, we would have changed
872 873	JIM TIRABASSI: Right, well, I'm just saying, I have nothing. I didn't know if you guys had
874 875	HUSEYIN SEVINCGIL: I have the June 22 <sup>nd</sup>
876 877	JIM TIRABASSI: Yeah, that's what I'm saying. I just don't have anything to read off of.
878 879	HUSEYIN SEVINCGIL: I think they might have it as well.
880 881	JACKIE BENARD: In answer to your question.
882 883	JIM TIRABASSI: Right.
884 885	JACKIE BENARD: May 22 <sup>nd</sup> meeting, 2014?
886 887	JIM TIRABASSI: No, this is the JuneI'm reading the May 22 <sup>nd</sup>
888 889	JIM SMITH: Okay, she's go the next one.
890 891	JACKIE BENARD: I've got the
892 893	JIM TIRABASSI: Oh, okay, I'm sorry, I'm sorry
894 895 896 897	JACKIE BENARD:page two "Vice Chair Shwableblee asked about signage. Mr. McCarthy said that the sign package was not completed, but that they only expected a simple monument sign and one building self-mounted sign".

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898 HUSEYIN SEVINCGIL: Which page is that? 899 JACKIE BENARD: Two. 900 901 902 HUSEYIN SEVINCGIL: That's for another project. 903 904 JIM SMITH: Yeah, see... 905 HUSEYIN SEVINCGIL: So, our project ends at the bottom of page one...one, two, three paragraphs up...so 906 907 that... 908 909 JIM SMITH: Yeah. 910 911 HUSEYIN SEVINCGILL: ...page two is another project. 912 JACKIE BENARD: Oh, two is another ...? 913 914 JIM SMITIH: They go into another... 915 916 JACKIE BENARD: Okay. 917 918 JIM SMITH: So, those...that's somebody else's. 919 920 JACKIE BENARD: Okay. 921 922 HUSEYIN SEVINCGIL: So, you mentioned Commissioner Coldglazier letters and symbols would transmit light. 923 So, today you clarified that a symbol is also a number. 924 925 JACKIE BENARD: That is correct. 926 927 HUSEYIN SEVINCGIL: So, we went off of that...and again, if it wasn't allowed back then we would have...vou 928 know, we would have accommodated that. Again, they purchased a sign. They were ready to put it up, and 929 930 you know...they have the sign waiting. 931 932 JIM SMITH: I think part of what we're seeing is...the person who interprets the zoning regs is the Zoning Officer. No one else. Mr. Vogl made an opinion. He's part of the Planning Department, but he's not charged 933 with interpreting the zoning regs. Now, if you go back through the history of all this signs, and the Heritage 934 Commission and everything else, at one point, either the Heritage Commission, nor the Planning really looked 935 936 at the signs at all...it was strictly left up to the Zoning Officer to interpret the zoning regulations and see whether or not a sign conforms with the zoning regulations. At some point, someone decided that they 937 wanted the Planning Board to look at the aesthetics of the signs. Now, I think the weakness of that is they're 938 not looking at it from the zoning administrator's point of view and that's where we're getting this conflict. 939 940

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HUSEYIN SEVINCGIL: I understand that, but again, as I indicated we...there's a design review... 941 942 JIM SMITH: No, I understand that. Again, as he...or Richard said, he didn't really review the sign until he got 943 944 the sign application. 945 HUSEYIN SEVINCGIL: Right. That's when you see the actual sign. 946 947 JIM SMITH: Right. 948 949 HUSEYIN SEVINCGIL: However; during the design review process of every town...you know they look at that 950 and that's the reason why we present it...you know at that stage, so we have everything there that...you 951 952 know the Town can comment on. 953 JIM SMITH: Does the Board have any other comments, or questions? 954 955 JACKIE BENARD: I guess? One last question? You did state that every time you went back to Planning and 956 Heritage that you would change whatever they asked you to change? You'd go back... 957 958 959 HUSEYIN SEVINCGIL: We did end up...yeah ... 960 JACKIE BENARD: Okay. 961 962 HUSEYIN SEVINCGIL: ...like I said, we had a six page comment letter from Tighe & Bond. It's not... can give it 963 to the Board, but I have some notes on it as well. Then we had DRC comments that were one, two, three, 964 four, five...five pages. 965 966 JACKIE BENARD: And you addressed all the concerns when they asked for something? 967 968 HUSEYIN SEVINCGIL: That's what the process is, so we submit for Design Review and we hash out you know 969 everything, and then at that point, we issue revised plans with responses. At that point, once all those are 970 set, we can file for a formal application, so... 971 972 JACKIE BENARD: So, you complied with all of their other requests that they asked? Would it be fair enough to 973 say that you would have complied with different signage? 974 975 976 HUSEYIN SEVINCGIL: If, yeah...if at... 977 JACKIE BENARD: If at that time? 978 979 HUSEYIN SEVINCGIL: ...at that stage, if we were...again this is actually a year ago, so August 22<sup>nd</sup>, a little more 980 than a year ago was when we go first onslaught of comments that we started addressing. 981 982 JACKIE BENARD: So, it's fair to say that you would have also complied with the sign change? 983

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984	
985	HUSEYIN SEVINCGIL: Yes.
986	
987	JACKIE BENARD: Okay. I have nothing else.
988	
989	JIM SMITH: Nothing else? Anything else from the public? Any further comments from the applicant?
990	
991	HUSEYIN SEVINCGIL: No.
992	
993	JIM SMITH: Okay, at this point, we'll close the public hearing and will take this under advisement and discuss
994	it.
995	
996	HUSEYIN SEVINCGIL: Thank you.
997	
998	DAN BERRY: Thank you.
999	
000	DELIBERATIONS:
001	
002	JIM SMITH: In my mind the hardship is this whole review process.
003	
004	JACKIE BENARD: Correct.
005	
006	JIM TIRABASSI: Yeah, I mean having people who have no authority just opinionated input makes somebody to
007	believe that if[Indistinct]they have justification of authority.
008	UNA CNAITHE MARKET was pread to fit it into one of these
009	JIM SMITH: Well, we need to fit it into one of these.
010 011	JIM TIRABASSI: Oh.
012	JIM TRABASSI. OII.
012	JACKIE BENARD: And the thing is in the end by the applicant's own admission, he would have complied to
013	change back then.
015	
016	JIM TIRABASSI: Right.
017	
018	JACKIE BENARD: So, if he would have done it back then, he's going to have to comply now. There's nothing
019	different.
020	
021	JIM SMITH: Well, he'sthey've already spent money and bought the sign.
022	
023	JACKIE BENARD: Again
024	
025	JIM SMITH: That's a financial
026	

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JIM TIRABASSI: Yes. JACKIE BENARD: That's subjective, we haven't been presented any of that either. He says that he has a sign purchased to what degree that it is done. To...he by his own admission, he would have complied anyways. The Pandora's Box is...you know our previous review just to raise the sign by everything that he gave us to begin with, he showed up pictures of everything down 102, and everything down 102 is not lit up like that. JIM TIRABASSI: Right. JACKIE BENARD: Everybody has complied. We're not...yes, it's a commercial...yes, it's the 102 you know district, but the banks don't even have the time, or the... JIM SMITH: They did at one time. JACKIE BENARD: ...but he banks don't even have the time, or the... JIM SMITH: They did at one time. JACKIE BENARD: ....Fahrenheit reading, what the degree is out... JIM SMITH: No, but... JACKIE BENARD: But they don't now. JIM SMITH: that was a blanket change that was made a few years back. JACKIE BENARD: So, all these things are ... JIM SMITH: Yeah. JACKIE BENARD: ... no other fuel station all the way down that corridor has it. JIM TIRABASSI: Right. JACKIE BENARD: This is...you know, we do it for one...it's a competitive advantage for one. Why can't the others have it? JIM TIRABASSI: It's not so much a competitive advantage as it is the implementation of new technology. JACKIE BENARD: Which new technology is fine. JIM TIRABASSI: Right. 

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070 071	JACKIE BENARD: But our regulations the way that they are written does not allow for this. It's for us to…we don't write them, we have to go by what is written, and the spirit of the ordinance and the character of
072 073	Londonderry and what's trying to be preserved is all being talked about this evening
074 075	JIM TIRABASSI: Correct.
076	JACKIE BENARD:because of this type of change. If it wasand these are brand new ordinances that we just
077	received
078	
079	JIM TIRABASSI: Right.
080 081	JACKIE BENARD:just a couple of months ago. If it was the people that write the ordinances and everybody
081 082 083	that gets together
084	JIM TIRABASSI: Right.
085	
086	JACKIE BENARD:and puts their heads together on these thingsif they really wanted all this lighting they
087	would have allowed for it. They wouldn't have been so strong in the language, and if we grant for one, we
088	must grant for all. You know, I don't think it'swhen we go through the five points; the values of surrounding
089	properties, I don't think will be diminished?
090 091	JIM TIRABASSI: No.
092	
093	JACKIE BENARD:but it's the character of Londonderrythat whole sector is commercial, but it's commercial
094	in a very structure way to keep that Londonderry feel rather than a whole lityou know, strip.
095	UNATION DACCH. Comparing the second state of the second state the restriction there is no estimated
096 097 098	JIM TIRABASSI: So, we're goingokay, we're going on the assumptionthe restriction there is no animated, moving, or flashing, or noise making signs are prohibited. That's theand no changing messageschangeable messages. Okay.
099	
100	JIM SMITH: Well, not exactly becauseokay, when you look at commercial one, two and three under
101	
102	JACKIE BENARD: Page 150?
103 104	JIM SMITH:page 150
104	Jivi Switti
106	JACKIE BENARD: Yup.
107	
108	JIM SMITH:under A, it's says "one freestanding sign for each developed parcel up to a maximum of 65
109	square feet of the total sign face area allowed. Seventy-five percent may be used for changeable signage. For
110	the purpose of this section a developed parcel is a tract of land" Yet, when you look at the definitions, we
111	have two different definitions. It says sign changeable copy. It says "A sign, or portion thereof designed to
112	accommodate message changes composed of characters or letters or illustrations that can be changed, or
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113 114	rearranged either manual or" here's the kicker, "or electronically without altering the face or surface of such a sign." That's just a definition. Followed by the definition of sign electronic message board "A sign with a
115	fixed or changeable display/message composed of a series of lights that may be changed through electronic
116	means. Sign's who's alphabetical, pictorial, or symbol that can be changed or altered on a fixed display screen
117	composed of electronically illuminated segments."
118	
119	JACKIE BENARD: And that's what this sign isthat they've proposed.
120	
121	JIM TIRABASSI: I'm just trying to think. I don't deem it as a moving sign. To me, movement is continuous
122	change. The ability to change type on a regular basis. We're talking about something
123	
124	JACKIE BENARD: We're talking about thethe definition of electronic message board which is again one of
125	their other points
126	
127	JIM TIRABASSI: Right.
128	
129	JACKIE BENARD:which is not allowed fits that definition of the sign that they are proposing. That they
130	bought.
131	
132	JIM TIRABASSI: Well, the electricwhat he just read was the definition for an electronic message board
133	
134	[Overlapping comments]
135	
136	JIM TIRABASSI: Right.
137	
138	JACKIE BENARD: Sign electronic message board.
139	
140	JIM TIRABASSI: Right, right. I don't deem what he gave us as a description as being what this is.
141	
142	JACKIE BENARD: Because it's a sign with a fixed or changing display message composed of a series of lights
143	that may be changed through electronic means. Signs who's alphabetic, pictographic or symbolic
144	informational content can be changed, or altered on a fixed display screen composed of electronically
145	illuminated segments." And that's what he's got.
146	
147	JIM TIRABASSI:well, I know, and I'm just interpreting something different. I'm interpreting it as not a
148	changing messageI'm interpreting it as not a changing instrument.
149	
150	JACKIE BENARD: Right, but it starts off a sign with a fixed
151	
152	JIM TIRABASSI: Right, okay, yeah.
153	
154	JACKIE BENARD:or
155	

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156 JIM TIRABASSI: Right. 157 158 JACKIE BENARD: ...changing display message. Because it's fixed when...once it's changed. 159 JIM TIRABASSI: Right, okay. 160 161 JACKIE BENARD: But then the rest of it falls under electronic message board... 162 163 JIM TIRABASSI: Right. 164 165 JACKIE BENARD: ...for the definition. 166 167 JIM TIRABASSI: Okay, the fixed part is...okay. 168 169 170 JIM SMITH: Okay, shall we go through the five points, and say whether...? 171 172 JACKIE BENARD: Yup. 173 174 JIM TIRABASSI: Okay. 175 176 JACKIE BENARD: First one, variance contrary to public interest? 177 178 JIM SMITH: Granting this variance would or not be contrary to the public interest? Comments? Well, if you 179 look at purpose of intent under 3.11.1 as one of the persons who was in favor...point A says protect health, safety and welfare of the public. Second part is maintain and enhance the appearance, aesthetics, 180 environment of Londonderry. Maintain and promote rural and agricultural and historic character of 181 Londonderry. D; is control visual clutter and encourage high professional standards in sign display...design and 182 display. Promote signs that are harmonious in color, material and lighting with the building and surroundings 183 to which they relate. F; retain the Town's ability to attract and encourage economic development growth and 184 G; promote the economic growth of Londonderry by creating community image that is conductive to 185 attracting new businesses in an industrial development. Are we meeting those intents, or not? 186 187 JIM TIRABASSI: I just want to take a look at the other picture here for a quick second. 188 189 190 JACKIE BENARD: Well, I mean if we could go down the list, I mean...protect the health, safety and welfare of the public. This type of lighting versus just the fixed numbers...I mean, we could...it's subjective. I mean is it 191 like looking at your cell phone when it lights up versus something that's just there? 192 193 194 JIM SMITH: Yeah. 195 196 JIM TIRABASSI: Right. 197 198 JACKIE BENARD: So, you know...I mean, I...

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199	
200	JIM TIRABASSI: Yeah, that's a very subjective thing because it simplifies talking about going out and changing
201	the pricing sign, which they are talking about is the safety of the worker, which isyou can always
202	
203	JIM SMITH: He actually raised two points.
204	
205	JIM TIRABASSI: Right.
206	
207	JIM SMITH: Safety of the worker and the possibility of distracting
208	
209	JIM TIRABASSI:distracting somebody else right.
210	
211	JIM SMITH:somebody driving.
212	
213	JIM TIRABASSI:the safety of the worker is one that can be mitigated by if it's a lousy day just don't change
214	your price just live with what you've got there.
215	
216	JACKIE BENARD: Yeah, but have you been there to the station? It'sit's fairly level ground. It's probably one
217	of the nicer ones I've seen.
218	
219	JIM TIRABASSI: I'm just saying, it's mitigated by the fact that it doesn't have to be changed manually if it's a
220	storm, or something. He's talking about you know the safety to the employee. We're just saying thatthat's
221	not a consideration if I point that part.
222 223	JACKIE BENARD: Right, that hasthat has no baring here.
223 224	JACKIE BENAND. Night, that has that has no baning here.
225	JIM TIRABASSI: Right, and that's what I'm saying.
225	
220	JACKIE BENARD: Exactly.
228	Storie Bervind. Exactly.
229	JIM TIRABASSI: Right, yeah.
230	
231	JACKIE BENARD: Maintain and enhance the appearance, aesthetics environment of Londonderry.
232	
233	JIM TIRABASSI: Well, I'm looking at one of the old pictures from the exhibits here. That's whyI was by there
234	today because I went to get gas and I looked at the sign, and there's always something about those signs that
235	just rub me as cheap and lacking any character, and numbers blowing off and missing, and they just cheapen
236	the value of it. So, for me that's a negative for these types of signsof what's there right now.
237	
238	JACKIE BENARD: I think they've actually go a nicer station than most right now.
239	
240	JIM TIRABASSI: No, I'm not talking about the station, I'm talking about
241	

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- 242 JACKIE BENARD: Well, I mean the sign.
- 243
- 244 JIM TIRABASSI: Right.
- 245

JACKIE BENARD: Even the sign. They're clean. They've enhanced what they've already done, so you know...

- 247
- 248 JIM TIRABASSI: Right.
- 249

JACKIE BENARD: ...I'm having a hard time with that one too...because they've actually...just buy the message
 changing board isn't going to make or break. They've already got a beautiful facility there.

- 252
- 253 JIM TIRABASSI: Right.
- 254

JACKIE BENARD: They've already enhanced it just the way it is. Maintain and promote the rural, agricultural,
 and historical character of Londonderry...um...

- 258 JIM TIRABASSI: And the 3 feet up...
- 259

257

- 260 JACKIE BENARD: ...well, historically...
- 261 262 JIM TIRABASSI: ...3 feet off of I-93...
- 263
- JACKIE BENARD: Yeah, they're the first station off of...yeah, the highway...
- 265
- JIM TIRABASSI: Yeah, so much for the agrarian look right there, but you know...
- 267

JACKIE BENARD: Control visual clutter and encourage high professional standards in sign and sign display.
 They've already got a...presenting a very professional sign anyways, it's just a matter of the electronic message
 board. The design of that sign for the numbers...manual versus changing it electronically from within.
 Basically, is the only...they're meeting...everything else is absolutely attractive with this whole business...

- 272
- 273 JIM TIRABASSI: Right.
- 274

JACKIE BENARD: ...with everything they have given to us. You know, from...especially from the first sign that 275 276 was originally there to what they are showing now. It's how it's done. Promote signs that are harmonious in color, material and lighting with the building and surroundings to which they are related. They can achieve 277 278 that without the electronic. They've done it, it's a gorgeous sign, and if you put the manual numbers like everybody else, or symbols like everybody else, I think it's still going to be better than everybody else. So, 279 they've achieved that. Retain the Town's ability to retract and encourage economic development and growth. 280Anybody coming off the exit and seeing that station...brand new station...they'd say "Hey, they're here. Wow, 281 this might be a great place to do business?" Compared to what the old station was that was there. 282

- 283
- JIM TIRABASSI: Oh, yeah, well, no doubt.

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285 JACKIE BENARD: Hoo ... 286 287 JIM TIRABASSI: That's not ... 288289 JACKIE BENARD: And promote the economic growth of Londonderry by creating a community image that is 290 conducive to attracting new business and industrial development, and that does it as well. It's very 291 292 professional. They way that they've done it. 293 294 JIM TIRABASSI: But if we're becoming a truly...I'm trying to think of the word I want to say in the proper way...society where...I'll come back to what one of the gentleman said about technology and the advance of 295 technology. Any potential for economic growth...a lot of people looking to relocate a business are going to 296 297 look for communities that do show signs of technology in their marketing of their products...does it help, or hurt by not doing something like that? By having the ability...the business they can market themselves 298 299 electronically by a sign. 300 JIM SMITH: Anything else? 301 302 JACKIE BENARD: Bill, do you have anything? So, I think it's contrary to the public interest. I'll mark it for the 303 record for myself. Are you guys in contrary to the public interest, or ...? 304 305 JIM SMITH: Well, when you look at all five points...one, two, three... 306 307 JACKIE BENARD: Yeah. 308 309 JIM SMITH: ...five, six, seven points there. My mind is kind of a mixed bag. 310 311 312 JIM TIRABASSI: Yeah. 313 314 JIM SMITH: Look at the last two ... retains the Town's ability to track and encourage economic development growth in Londonderry...having signs of this nature seems to be in keeping with those two points. Promoting 315 signs in...color, material, and lighting with building...whether they have the electronic or not, the sign is going 316 317 to meet that basic point. 318 319 JACKIE BENARD: Umm... 320 JIM SMITH: Control visual...and this is the part I think is a little difficult. Encourage high professional 321 standards in sign design. The design of signs is what this is in keeping with with this type of display. If we're 322 323 going to encourage people to use...I think in today's environment everyone is trying to use technology to make everything more efficient using this type of lighting is more efficient than using... 324 325 JIM TIRABASSI: Right. 326 327

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328 329 330	JIM SMITH:some of your lighting needs, so I think this type of sign meets that point. Part C where it talks about maintaining and promoting rural and agricultural and historicalwell, clearly there's no agricultural impact on this part of the Town. Now when you say historical character, I'm not sure whether having a bunch
331	of pieces of plastic which have to be constantly changed versus having a lit up numbers that can just be
332	changed remotely. I don't know if that's historical or not and I'm not sure how the rule fits into this particular
333	sign?
334	
335	JIM TIRABASSI: On either sign, historically?
336	
337	JIM SMITH: Either sign.
338	
339	JACKIE BENARD: Well, I guess what if the market fluctuates and its changing three, four, six, twelve times a
340	day?
341	
342	JIM TIRABASSI: Well, with that we can put in a caveat that they are limited to the number of changes they can
343	do. That becomes their problem. They accept the technology, they accept the restriction.
344	
345	JACKIE BENARD: I know, but who polices that? That's
346	
347	JIM TIRABASSI: Well, the other part is howhow noticeable is that change?
348	
349	JACKIE BENARD: I've got to tell you when I went by that Cumberland
350	
351	JIM TIRABASSI: Well, we
352	
353	[Overlapping comments]
354	
355	JACKIE BENARD:I did one of these
356	
357	JIM SMITH: Well, okay, but I don't think that's comparing?
358	
359	JIM TIRABASSI: Right, because
360	
361	JACKIE BENARD:because it changed thoughit was a pricing change.
362	
363	JIM TIRABASSI: Right.
364	
365	JIM SMITH: Right, I know but, I mean that clearly fits in my mind a message board.
366	
367	JACKIE BENARD: Correct.
368	
369	JIM TIRABASSI: Right.
370	

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371 372	JIM SMITH: There's no question. That's a message board, and it's not just changing the numbers. I'd like to ask them a technical question as far as the State law goes. What does the State law say about you posting
373 374	your prices?
375 376	DAN BERRY: You have to post the price on the street.
377 378	JIM SMITH: The current price?
379 380	DAN BERRY: Right.
381 382	JIM SMITH: And does the law state how long you have to change that?
383 384	DAN BERRY: No.
385 386	JIM SMITH: Okay, thank you. The law is stating that they have to display the price.
387 388	JACKIE BENARD: Absolutely, yeah.
389 390 391	JIM SMITH: Yeah. I know from when he asked at the last meetingthey said they only had to display two prices. They don't have to display all the prices.
392 393	JIM TIRABASSI: All the prices?
394 395	JACKIE BENARD: Right.
396 397 398	JIM SMITH: Rightso, and the last one protect health, safety and welfare of the public. I think that's a mixed bag?
399 400 401	JIM TIRABASSI: Yeah, because if she's talking about a light changing, flashingit's going to have the same impact as somebody observing something out there changing a sign manually?
402 403	JACKIE BENARD: Again, subjective, yeah.
404 405	JIM TIRABASSI: Yeah, that's what I was just saying.
406 407	JIM SMITH: Yeah.
408 409	JACKIE BENARD: Yeah.
410 411	JIM TIRABASSI: That's a tossup on that one.
412 413	JACKIE BENARD: Yup.

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JIM TIRABASSI: That where you some down to the sideline. JIM SMITH: So, as far as the purpose and intent it's a mixed bag at best. JACKIE BENARD: Yeah, it is. JIM SMITH: Okay. JIM TIRABASSI: So, we got that one resolved? JIM SMITH: We have? [Laughter] JACKIE BENARD: We don't. JIM SMITH: I wish we did. JIM TIRABASSI: That was a fanciest statement. JIM SMITH: Yeah. JACKIE BENARD: Yeah. JACKIE BENARD: Let's try going to the next one and seeing if the next one... JIM SMITH: The spirit of the ordinance wouldn't be observed because? Again, when you look at the purpose and intent...the spirit in its entirety, it's almost the same thing. JIM TIRABASSI: I'm just trying to go to their input. I had... JIM SMITH: Why don't we go over the easy ones? Granting the variance would or would not do substantial justice because...? At one time, we could not consider financial problems...they said they've already bought the sign. JIM TIRABASSI: They already bought the sign, but was it based on what they perceived to be consent to it, or...? JIM SMITH: Yeah, I would almost have to say that because of the process. JIM TIRABASSI: Right. 

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456	JIM SMITH: Because of the design review. The Planning Board'sto say itpart of the review of the sign is
457	being part of the site plan. The fact that it was mentioned at least in the initial meeting and nobody raised any
458	objections. So, there's an argument that they were
459	
460	JIM TIRABASSI: They were led to believe, or assumed to believe?
461	
462	JACKIE BENARD: Well, they make that argument and I can see their point
463	
464	JIM TIRABASSI: Right.
465	
466	JACKIE BENARD:ifwhat throws me off is the strong letter.
467	
468	JIM SMITH: Well, the only problem I have with the letterin the letter he denies that he ever
469	
470	JACKIE BENARD: Correct.
471	
472	JIM SMITH:well, how would you say it?
473	
474	JACKIE BENARD: He uses strong language. It's says "This applicant did not include such a request for this type
475	of signage at their presentation to the Heritage Commission on June 26, 2014. They did propose a lower
476	exterior freestanding sign. That sign and their plans were recommended to the Planning Board by the
477	Commission."
478	
479	JIM TIRABASSI: They did on the June meeting and they did on the May meeting.
480	
481	JACKIE BENARD: He states that on the June 26 <sup>th</sup> , 2014
482	, ,
483	JIM TIRABASSI: Right, but
484	
485	JACKIE BENARD:and on the May, it was mentioned
486	
487	JIM TIRABASSI:right, on the May, it was mentioned.
488	
489	JACKIE BENARD:but June
490	
491	JIM TIRABASSI:Right, righthe's using the exclusion of the fact that it wasn't brought up then, not
492	mentioning the fact that it had been brought up previously.
493	
494	JACKIE BENARD:but he said "The applicant did not include such a request for this type of signage at their
495	presentation to the Heritage Commission on June 26, 2014. They did propose a lower exterior freestanding
496	sign." So, he's talking about it was different what he saw, so they're telling us that it was actually approved
497	and that's what he perceived to be the answer, and then we have the letter from Mr
498	·

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JIM TIRABASSI: Coldglazier. JACKIE BENARD: ...Coldglazier that he did not. JIM TIRABASSI: Right, but looking at May 22<sup>nd</sup>, if I'm incorrect...asked about the tall sign along Route 102 and if the electronic number were considered an electronic sign. So, he wouldn't have gotten that unless it was part of a presentation? That's the second full paragraph on Page 3. JACKIE BENARD: Page 3? JIM TIRABASSI: Yeah. JIM SMITH: Yeah, that's the part I have a hard time with. JIM TIRABASSI: Right. JACKIE BENARD: Yeah. JIM TIRABASSI: If he knew to ask that guestion... JACKIE BENARD: Okay, so ... JIM TIRABASSI: ... it had to have been presented at that time, or previously? JACKIE BENARD: ...so, it's ambiguous. JIM TIRABASSI: Right, right, right. JIM SMITH: Well, in all the presentation if you look at the presentation, it appears like they're all the same as far as how the pricing is presented on the sign. JACKIE BENARD: Um, hmm. JIM SMITH: So, what I would take from that...since he asked that particular question at the first meeting and they were given that impression that that was an acceptable format... JACKIE BENARD: "Planner Vogl said that it was not considered an electronic sign because the numbers did not move". JIM SMITH: Okay, once the applicant heard that, I would presume that they would presume that they would not have to bring the issue up again. JACKIE BENARD: Okay.

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542	
543	JIM TIRABASSI: Right, because how are they to know whoif you're meeting with somebody in a board
544	meeting
545	
546	JACKIE BENARD: Um, hmm.
547	
548	JIM TIRABASSI:you would presume they had the ability answer your questions authoritatively.
549	
550	JIM SMITH: So, there wasgoing on that premise there wouldn't be any reason for them to bring that issue up
551	at the 26 <sup>th</sup> meeting.
552	
553	JACKIE BENARD: Got it.
554	
555	JIM SMITH: So, when you read his letter
556	
557	JACKIE BENARD: He clearly states something else in the letter.
558	
559	JIM TIRABASSI: Right.
560	
561	JIM SMITH:he's not; he's not considering both meetings.
562	
563	JACKIE BENARD: Um, hmm.
564	
565	JIM SMITH:and he wasthe damming part of it, he was the one that asked that question.
566	
567	JACKIE BENARD: Correct.
568	
569	JIM SMTIH: So, anyways, where are we at?
570	LACKIE DENIADD. May Look Dichard a guartien?
571 572	JACKIE BENARD: May I ask Richard a question?
572 573	JIM SMTIH: Sure.
575 574	
574 575	JACKIE BENARD: And this isI'm sure that this Commission is going to absolutely hate me. Do they have
576	zoning regulations there? Do they get to see them? Do they look at them? Do theyMr. Coldglazier?
570 577	
578	RICHARD CANUEL: Well, I can't speak for the Commission, but I have to assume that the Commission and their
579	role onin that position that they would be familiar with the requirements of our ordinance?
580	The online that position that they would be furniar with the requirements of our oraliance.
581	JACKIE BENARD: They would be? Okay, thank you.
582	
583	RICHARD CANUEL: We have a member of the Commission here, I believe if you want to ask that question.
584	

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585 586	JIM SMITH: Would either one of the members of the Commission care to answer that question?
587 588	PAULINE CARON: Ah, we don't
589 590	JIM SMITH: Would you come to a mic?
591 592 593	PAULINE CARON: The zoning ordinances have not been provided to the Commission. Does that answer your question?
594 595	JACKIE BENARD: Yes, thank you. Okay, so knowing thisgoing forward
596 597 598	JIM TIRABASSI: Now, the question that I have based on the state that she just madewhy would that person have asked the question related to me assuming zoning if they had no knowledge of the regulations?
599 600	JIM SMITH: Well, what she said that they have not been provided with
601 602	JIM TIRABASSI: Right, okay.
603 604	JIM SMITH:that doesn't mean necessarily
605 606	JIM TIRABASSI: Right, they
607 608	JIM SMITH:that every member
609 610	JIM TIRABASSI:Rightnot without knowledge, okay.
611 612	JIM SMITH:hasn't on their own
613 614	JIM TIRABASSI: Right, okay, yeah, okay.
615 616	JIM SMITH: Which I thing points out the weakness of the whole
617 618	JIM TIRABASSI: The process
619 620	JIM SMITH:process
621 622	JIM TIRABASSI: Right.
623 624	JACKIE BENARD: Okay.
625 626 627	JIM SMITH: But, again I think part of the process of what we're seeing is they are looking at from an aesthetic point of view more than anything else, not necessarily it's the right height, the right size, or whatever.

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628 629	JACKIE BENARD: Correct.
630	JIM SMITH: Okay, I think
631	
632 633	JACKIE BENARD: Because of the quandary that the applicant is actually in at this point
634	JIM TIRABASSI: Right.
635	
636	JACKIE BENARD: If a variance is granted for this one location because of the circumstances and the road in
637 638	which he was led
639	JIM SMITH: Yeah, in my mind the hardship was created by the process.
640	
641 642	JACKIE BENARD: Because the applicant admits in his own words that he would have done something back then because he hit all the other points they asked him to hit.
643	
644	JIM TIRABASSI: Right.
645	
646	JACKIE BENARD: So, he probably would have never been here today because he would have addressed that
647	point.
648	
649	JIM TIRABASSI: He would have dealt with the sign.
650	
651 652	JACKIE BENARD: He would have done a different type.
652 653	JIM TIRABASSI: Right.
654	JIVI TINADASSI. Night.
655	JACKIE BENARD: So he went ahead he purchases and makes up this signage and you know, I don't know the
656	logistics, or the cost or what happens when you take that sign and you don't do electronics anymore and it's
657	you knownumbers, I don't know. I mean, I'm sure it's a sizable amount because these signs are not
658	inexpensive. They're quite expensive. So, I don't know what you're thoughts are about this becauseall our
659	questions just brought this out, but the process itself is flawed.
660	
661	JIM TIRABASSI: Right.
662	
663	JACKIE BENARD: Leading to this having us to decide.
664	
665	JIM TIRABASSI: And part of what you're getting at and I assume what you are leading up to is if we grant
666	them a variance are the other gas stations going to come saying we want to change to an electronic sign and
667 668	then there's a very expensive proposition. I know for each of the restaurant's I owned what I pay for my signs
668 660	and it is not somethingand they are just regular handing signs.
669 670	JACKIE BENARD: Hmm.
010	

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JIM TIRABASSI: And they go into five figures. JACKIE BENARD: Correct. JIM TIRABASSI: I can imagine something of this scope is going to be close to six and they're not going to it on a lot, it's going to be a redesign project, so I don't think it's something that's going to be cropping up. It's something that a new business would do as opposed to an existing business. Not to say that it doesn't need to be addressed how it is, but it's not something that everybody's going to run out to do. JACKIE BENARD: Well, what's also dangerous is that the terminology... JIM TIRABASSI: Right. JACKIE BENARD: ...for the sign... JIM TIRABASSI: Right. JACKIE BENARD: ...clearly allows the door to open for not just gas stations, but... JIM TIRABASSI: Right, any business right. JACKIE BENARD: ... the banks for the changing of the temperature, the changing of the time, so it opens the door for that because the definition and everything that we have to work with... JIM TIRABASSI: Right. JACKIE BENARD: ...clearly states absolutely no... JIM TIRABASSI: Right. JACKIE BENARD: ...but the applicant has been led along the line for a year now... JIM TIRABASSI: Right. JACKIE BENARD: ...that everything was fine. He follows all the other rules and now this is the curve. JIM TIRABASSI: ...Well, as I said, why don't we look...if we go that way our own restriction of how many times it can change. I mean, I know that's...as you said is a difficult thing, but that...if you were say some enforcement in that regard, it does eliminate time and temperature because those change continuously, so that's at least...not the best solution, but it is a solution. JACKIE BENARD: Even to put that restrictive writing...

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714 715 JIM TIRABASSI: Right. 716 717 JACKIE BENARD: ... it shall not change. 718 JIM SMITH: Okay, one of the things that I think...we are kind of forgetting one case does not set a precedence 719 720 for other cases because each case is supposed to be looked on... 721 722 JIM TIRABASSI: On its own individual uniqueness. Right. 723 JIM SMITH: So, just because we've granted this for one situation doesn't force us to make that same decision. 724 We'd have to look at all the various elements that goes into it. 725 726 727 JIM TIRABASSI: Right. 728 JIM SMITH: And what makes this particular one unique is the fact that he went through this extensive design 729 730 review, planning process and everything else and whether it was by mistake, or omission, or whatever you 731 want to say it was, he was given the impress that this was an acceptable format. Granted the Zoning 732 Administrator is the only one that can actually officially interpret the zoning regulations. However; because of the way this process is put together instead of that interpretation being made at the beginning, it was made at 733 the tail end of the whole process. It was only made when the permit was applied for whether or not that 734 procedure can be, or the whole review process can be reworked so that we don't get into this situation again 735 736 in the future that's something that the administration has to figure out not for us to. 737 JIM TIRABASSI: Right. 738 739 740 JACKIE BENARD: Correct... 741 742 JIM SMITH: So, in my mind... 743 744 JACKIE BENARD: ... because we've got to clean up the mess. 745 746 JIM TIRABASSI: Right. 747 748 JIM SMITH: So, as far as a hardship goes, I think the hardship is the process that led him to believe that this 749 was an acceptable sign, so I think he has a hardship. 750 751 JACKIE BENARD: I agree with that. 752 JIM TIRABASSI: Right. 753 754 JIM SMITH: Okay, so we all agree on that, we still have the other five points to decide whether or not we...it's 755 756 almost easier to go back up... Page 41 of 47

757 JACKIE BENARD: Yeah. 758 759 760 JIM SMITH: Then on the bottom. Number four for the following reasons the surrounding properties would or 761 would not be diminished? That's about subjective as you can get. I don't think that you can prove one way or 762 the other that ... 763 764 JIM TIRABASSI: No. 765 766 JACKIE BENARD: No. 767 JIM SMITH: Granting a variance would or would not do substantial justice because? And here we have to also 768 consider the financial burden, so I think because of the financial burden of having already purchased the sign. 769 770 I think it would do substantial justice on the financial end. Okay, now on to the two hard ones. The reason 771 this is taking so long, we have to document the reasoning's that we're coming up with for these different points and Jackie is trying to write it all down upon advice of our legal. So, the spirit of the ordinance, I think 772 773 when you look at the purpose and intent on both the public interest and spirit, we meet some of the points, 774 and we don't meet some of the other points. 775 JACKIE BENARD: I mean, all in all, he's met, he's enhances, he's done everything for the spirit of the 776 777 ordinance. 778 779 JIM TIRABASSI: Right. 780 JACKIE BENARD: He really has, I mean, it's not that...it's pleasing. It invites business to the area. It's a win all 781 782 the way around. 783 784 JIM TIRABASSI: It's a great introduction to the ... 785 JACKIE BENARD: Into the Town right off of the exit. 786 787 788 JIM TIRABASSI: Right, right. 789 790 JACKIE BENARD: So, he's achieved all of that. 791 792 JIM TIRABASSI: Right. 793 794 JACKIE BENARD: So, the spirit of the ordinance...he's hit it all just by the purpose and intent... 795 796 JIM TIRABASSI: Right. 797 798 JACKIE BENARD: ... of the ordinance. He's done that. The only thing that he hasn't done is just put fixed 799 numbers.

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800	
801	JIM TIRABASSI: Right.
802	
803	JACKIE BENARD: But other than that, he's done everything else.
804	
805	JIM TIRABASSI: Right, yeah.
806	
807	JACKIE BENARD: In all honesty, soI mean, is the spirit of the ordinance observed
808	
809	JIM TIRABASSI: Yes.
810	
811	JACKIE BENARD:it is in every aspect except for the lighting of it
812	
813	JIM TIRABASSI: Right.
814	
815	JACKIE BENARD:or the ability to change it.
816	
817	JIM SMITH: Well, it's not even just the lighting. I mean it's just the
818	
819	JACKIE BENARD: It's not the lighting, but the
820	
821	JIM SMITH: The ability to change it.
822	
823	JACKIE BENARD:to change it.
824	
825	JIM TIRABASSI: Right, right.
826	
827	JACKIE BENARD: To change the price.
828	UNA CNAITH, MARIA Labial, because it's instable mouse and that share are it would such of the mouse and
829	JIM SMITH: Which I think because it's just the numbers that changes it really out of the message board
830	because it's just doing that one function. In my mind anyway?
831	LACKIE DENLADD, And that's what we have concluded
832	JACKIE BENARD: And that's what we have concluded.
833 834	
835 835	JIM TIRABASSI: Right.
835 836	LACKIE DENIADDI I maan we've heat this
830 837	JACKIE BENARD: I mean, we've beat this.
838	JIM TIRABASSI: Right.
839	JIVI TINADAJJI. NIGILI.
840	JIM SMITH: Okay.
840 841	στη στα
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JIM TIRABASSI: And as I said if ... and I'll come back to it. You said it Jackie, if we put the restrictions that it can only change so many times. How would we know? There are enough people that are set against it that they would track it. [Laughter] JIM TIRABASSI: They would get that information. They would take pictures. I'm not referring to anybody. It's not meant to anybody directly. There are people that are against technology in general and they would be more than willing to send in pictures, and stamped timed and all. So, it would be...the information would be... JIM SMITH: Well... JIM TIRABASSI: ... if that became a... JIM SMITH: ...I think the restriction we should put on it that the only thing that can change is the actual price of the... JIM TIRABASSI: Right. JIM SMITH: ...of the product. JIM TIRABASSI: And nothing except fuel pricing can be on it. JIM SMITH: Right. JACKIE BENARD: Okay, we can do that. JIM TIRABASSI: Right, just numeric values and... JACKIE BENARD: Alright, so we'll do that at the end. JIM SMITH: And... JACKIE BENARD: And one variance contrary to the public interest? JIM SMITH: Well, I don't think it is because the sign whether it says this type of technology, or the old type. It's still essentially going to do the same thing. JIM TIRABASSI: Right. JIM SMITH: The public is there. The purpose of the sign is to inform the public of the price of the fuel, the name of the place, and that's all what the sign is supposed to do. 

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885 886	JACKIE BENARD: So, it's not contrary to the public interest.
880 887	JIM SMITH: No.
888	
889	JIM TIRABASSI: It provides the information that people need when they need it for what they need it for.
890	sin madassi. It provides the mornation that people need when they need it for what they need it for.
891	JIM SMITH: Okay, we got through those.
892	
893	JACKIE BENARD: We did.
894	JACKIE DEINARD. WC UIG.
895	JIM SMITH: Wasn't easy. Okay, I'd ask for a motion.
896	
897	[Laughter]
898	
899	JACKIE BENARD: Are you going to make a motion Bill?
900	
901	BILL BERNADINO: Me, I'm wondering if I can ask a couple of questions?
902	
903	JIM SMITH: Sure.
904	
905	BILL BERNADINO: First of all, what kind of sign are you going with?
906	
907	JIM SMITH: No, no, no, you can't
908	
909	BILL BERNADINO: You can't just
910	
911	[Overlapping comments]
912	
913	BILL BERNADINO:done?
914	
915	JIM SMITH: The public hearing is done. Yeah, okay. The only thing we can ask at this point if we have some
916	sort of a technical questionlike I asked him the price ofwhat the State Law say, when we asked Richard
917	
918	BILL BERNADINO: Right.
919	
920	JIM SMITH: It's a technicalthat's the only thing we should do once we get to this point.
921	
922	BILL BERNADINO: Well, I'll be caught up to you now.
923	
924	JIM SMITH: Okay.
925	
926	BILL BERNADINO: Too late.
927	

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928 929	JIM SMITH: Okay. Jackie, since you've got all the notes.
930 931	JACKIE BENARD: Yeah, pull the trigger.
932 933	JIM SMITH: Yeah.
934 935	JACKIE BENARD: Alright.
936 937	JIM SMITH: Case 8/19/2015-2.
938 939 940	JACKIE BENARD: Ahh, Mr. Chairman, I'd like to make a motion to grant Case No. 8/19/2015-2 with restrictions
941 942	JIM SMITH: Okay.
943 944	JACKIE BENARD:that the pricing shall be the only thing listed on said proposed sign
945 946	JIM SMITH: No, no, the only thing that can be changed.
947 948	JACKIE BENARD: that can be changed. That the pricing is the only
949 950	JIM SMITH: Yeah.
951 952	JACKIE BENARD:thing that can be changed on that sign.
953 954	JIM SMITH: Okay. Do I have a second?
955 956	JIM TIRABASSI: Second.
957 958	JIM SMITH: Jim second's. All those in favor?
959 960	JIM TIRABASSI: Aye.
961 962	JIM SMITH: Jackie do you vote Aye?
963 964	JACKIE BENARD: Yeah.
965 966	JIM SMITH: Aye.
967 968	JIM TIRABASSI: Aye.
969 970	BILL BERNADINO: Opposed.

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- 971 JIM SMITH: Opposed, okay.
- 972
- 973 JACKIE BENARD: Do we know what color the sign is, or anything? Do we have to state any of that?
- 974
- 975 JIM SMITH: No.
- 976
- 977 JACKIE BENARD: No.
- 978
- 979 **RESULTS**:
- 980
- 981 **THE MOTION TO GRANT CASE NO.** *8*/19/2015-2 WAS APPROVED, 3-0-1.
- 982
- 983 RESPECTFULLY SUBMITTED,
- 984

## Jim Tirabassi

985 986 JIM TIRABASSI, ACTING CLERK

987

988 TYPED AND TRANSCRIBED BY NICOLE DOOLAN, PLANNING & ECONOMIC DEVELOPMENT DEPARTMENT 989 SECRETARY.

990

991 APPROVED (NOVEMBER 18, 2015) WITH A MOTION MADE BY N. DUNN, SECONDED BY J. BERNARD AND 992 APPROVED 5-0-0.