| 1 | | ZONING BOARD OF ADJUSTMENT |
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| 2 | | 268B MAMMOTH ROAD |
| 3 | | LONDONDERRY, NH 03053 |
| 4 5 | DATE: | IANILIADY 20, 2016 |
| 6 | DATE: | JANUARY 20, 2016 |
| 7 | CASE NO.: | 1/20/2016-1 |
| 8 | CASE NO | 1,20,2010 1 |
| 9 | APPLICANT: | KAK REAL ESTATE HOLDINGS, LLC |
| 10 | | , |
| 11 | LOCATION: | 80 PERKINS RD, 15-55, MUC |
| 12 | | |
| 13 | BOARD MEMBERS PRESENT: | JIM SMITH, CHAIRMAN |
| 14 | | JACKIE BENARD, VOTING MEMBER |
| 15 | | JIM TIRABASSI, ACTING CLERK |
| 16 | | JACKIE BENARD, VOTING MEMBER |
| 17 18 | | NEIL DUNN, VOTING MEMBER |
| 19 | | SUZANNE BRUNELLE, VOTING MEMBER BILL BERARDINO, NON-VOTING ALTERNATE |
| 20 | | BILL BERARDING, NON-VOTING ALTERNATE |
| 21 | ALSO PRESENT: | RICHARD CANUEL, SENIOR BUILDING INSPECTOR/ZONING |
| 22 | | ADMINISTRATOR/HEALTH OFFICER |
| 23 | | |
| 24 | REQUEST: | VARIANCE TO ALLOW A 24' TALL SIGN WHERE NO SIGN SHALL EXCEED |
| 25 | | 10' IN HEIGHT BY SECTION 3.11.5.C.1. |
| 26 | | |
| 27 | PRESENTATION: | J. TIRABASSI READ THE CASE INTO THE RECORD. TWO PREVIOUS CASES. |
| 28 | | NO LETTERS. |
| 29 | UNA CNAITH. Who will be acception | 2 |
| 30 31 | JIM SMITH: Who will be presenting | .f |
| 32 | PETER MARCH: Good evening Mr | Chairman. My name is Peter March, NH Signs, 60 Old Derry Road, |
| 33 | Londonderry. | Chairman. Wy hame is reter warch, wit signs, oo old berry hoad, |
| 34 | zonaonaen y. | |
| 35 | JIM SMITH: Okay, before you go an | y further, Suzanne has a question |
| 36 | | , , |
| 37 | SUZANNE BRUNELLE: Yes, I am an a | attorney with a law firm in Manchester, NH which is Devine, Millimet & |
| 38 | Branch. I did run conflicts based on | the information that I had on the name of owner presented and we |
| 39 | _ | t the documentation this evening, I see that it's Twins Smoke Shop. |
| 40 | There's some relationship between | and you may not know the answer to this |
| 41 | DETERMANDON AV II AI | |
| 42 | PETER MARCH: Well, I have the ow | ner nere. |
| 43 44 | SUZANNE BRUNELLE: Okay. | |
| 45 | JOZANNE BRONLLLE. ORay. | |
| 7.5 | | |

PETER MARCH: The owner is here so... SUZANNE BRUNELLE: Is there some relationship between the owner of the record and Twins Smoke shop? UNIDENTIFIED AUDIENCE MEMBER: Yes. SUZANNE BRUNELLE: Yes? JIM SMITH: Okay, do you want to come up to a microphone? KURT KENDALL: My name is Kurt Kendall, 9 Beacon Hill Road, Hooksett, NH, but I am the owner of both corporations. SUZANNE BRUNELLE: Okay, so are you familiar as Devine, Millimet as representing you in the past? KURT KENDALL: No. SUZANNE BRUNELLE: Okay. JIM SMITH: Okay, are you...? SUZANNE BRUNELLE: Satisfied? JIM SMITH: Okay, we just want to clear that one point, so there wouldn't be any conflicts. KURT KENDALL: Okay. JIM SMITH: Okay, go ahead. The floor is yours. PETER MARCH: Thank you. Chairman Smith asked me to talk loudly and slowly. He said I had an accent, but I sort of deny that. [Laughter] JIM SMITH: Everybody has an accent. PETER MARCH: Everybody has an accent, so if I'm not talking loudly enough, or slowly enough, please you know...I'd be very happy to talk up. So this request, and I'm going to use the poster board which I'll put on the floor once I've conveyed some of the pictures I need to convey. We're asking for a sign in an area that has allowed a 10-foot high sign. We're asking for one that is 24 feet high. Basically, the location is at Junction

know...I'd be very happy to talk up. So this request, and I'm going to use the poster board which I'll put on the floor once I've conveyed some of the pictures I need to convey. We're asking for a sign in an area that has allowed a 10-foot high sign. We're asking for one that is 24 feet high. Basically, the location is at Junction 5 of 93. So Route 28, 93, Junction 5. The property is a wedge shape property, and I can bring this closer to anyone who needs to see it. There's the property line there, and the building is in that location. We're asking for a sign placement on the 93 side of the building, okay. The sign is within setback, and it's within the require area, but we're merely asking for an increase in the allowable height. There are a number of other signs in the area, and this picture shows a shell sign, and also a subway sign would be an equivalent height to

the sign that we are requesting. These pictures which I believe you have in your record actually shows the sign we are requesting (24 feet high). It's 64 square foot where we are allowed 65, and as I said it's within the correct setbacks. This gives an approximate location of the sign. This I took off Google Earth, and again you can see from where the building is where we are locating the sign. Again, within setbacks. The location was previously a real estate office and the current occupant has turned it into a retail and smoking lounge operation. As I said, the land is wedged shaped, with the base of the wedge on the 93 side of the property. The business attracts a large amount of traffic from 93 and this sign will be seen from the highway, and it will serve to advertise the business to people on the highway and to people on Route 28. The other somewhat unique part of the property is that the building is a large building and it's relatively close to the road, and it serves to block the view...would lock the view of a smaller sign. So, that's one of the reasons we're asking for a larger sign. So, to answer the five points...the first being granting this variance would not be contrary to public interest – the zoning ordinance among other things that the purpose of the sign regs is to establish uniform sign regulations for the installation and use of signs in the Town of Londonderry, and to protect and improve the livability and quality of life in Londonderry through sign regulations that maintain and enhance the appearance in the esthetic environment in Londonderry, control visual clutter and encourage high professional standards on sign display, retains the Town s ability to attract and encourage business and promote economic growth. As I said, this property is unusual in its located in a wedged shaped piece of land with fairly poor visibility from 93, if one was to use a smaller sign, and also from the essentially the East bound part of Route 28. The recent construction on 93 or the bridge on 93 basically also serves to block visibility of people on 28 from the property and from any signage. The issues that the topography of the building creates again site lines to the sign from the highway are limited and site lines from 28 headed East and the need to maintain setbacks. There are several other signs in the area in fact the closest sign to the sign that are approximately the same height. It's quite tough to measure other people's signs. So what we did is we tried and scale them. We believe the Subway sign to be 24-25 feet. The Shell sign we believe to be around 25 feet high. On the other side of the highway a similar type location the Sunoco is around 25 feet and we believe Verani Reality is between 20-25 feet. So there's precedence for signs that close to the highway being this high. We assume that public policy would allow an equitable use for this parcel as compared to the other parcels in the area that are using higher signs. Secondly, the second point is that the proposed use will observe the spirit of the ordinance. As I said, the spirit of the ordinance is essentially to improve the livability/quality of life in Londonderry through sign regulations that among others attract and maintain economic growth and promote a community image that's conducive to attracting new businesses and industrial development. The setback and the area requirements are met in this particular case. It's merely the height requirements we ask relief for...so in our opinion given the fact there are other signs in the area that the Board has felt moved to grant height increases in the past that are not even actually as close to 93 as this one...we'd argue that the spirit of the ordinance would be served by granting this variance. Substantial justice will be done to the property owner by granting the variance. The property owner would be at a disadvantage if he was limited to a 10 foot high sign in this area. Really due to the proximately to 93 and also due to the location of the building on the lot which is a large building and it's close to the road. I think if the property was maybe a mile or two further down the street I think it would be maybe a different circumstance. For example, the Irving station on the other side of 93 is well served by a sigh that is served by a sign that is 10 feet high, but visibility is good for traffic in all locations and that different from this particular location. The fourth point is that the proposed use would not diminish the values of surrounding properties. I can't really see allowing the sign to having the sign having any effect on surrounding properties. It doesn't create any more visual clutter than any of the other signs in the area. As I previously stated, the Shell sign, the Subway sign, the Sunoco sign are all the same size and the Verani sign as well are pretty well all the same

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size. So, the surrounding properties would not be adversely be impacted by this at all in terms of visibility or clutter or any of the things that would serve to diminish property values. It's a well thought out design. It's in our opinion, it's an attractive sign and it's probably more attractive than some of the other signs in the area. It'll be brand new and will have a number of nice features. The final point is literal enforcement of the provisions of the ordinance would result in an unnecessary hardship. The ordinance makes no provision for any height differentiation depending on circumstances and obviously the vehicle of the variance is to make that differentiation to allow us to present a case to ask you to differentiate. In this particular case because it's an odd property it's located very close to 93 and it's wedged shaped with a building very close to the street to me if we were forced to put a 10 foot sign up there the owner miss a large amount of potential business coming off Route 93 in particular and also some business off of Route 28. Is that loud enough? JIM SMITH: Is that it? Questions from the Board? JACKIE BENARD: Can I see the... PETER MARCH: Yes. SUZANNE BRUNELLE: ...bottom page in there? I'm just trying to get a sense of where the sign is going to be?

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PETER MARCH: Yes, it's roughly where that red...

[Overlapping Comments]

PETER MARCH: ...that's Route 28 [Indistinct]...

[Overlapping Comments]

SUZANNE BRUNELLE: That area is very congested with traffic so my concern is if you're putting that large sign up and it's pretty colorful is that going to be a distraction to some drivers?

PETER MARCH: I don't believe so...

JIM SMITH: Make sure you on a mic.

PETER MARCH: ...I don't believe so. I mean one of the things that I think we've done is we've lifted the entire sign up so there's very clear visibility under the sign to any traffic that may have its visibility blocked so we've taken care of that.

SUZANNE BRUNELLE: What does the other side of the sign look like?

PETER MARCH: It's exactly the same.

SUZANNE BRUNELLE: Exactly the same both sides?

PETER MARCH: Yes.

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| 182 | SUZANNE BRUNELLE: Okay. |
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| 184 185 | NEIL DUNN: May I alsowe don't have any of those pictures in the folder? We have half of them, I think? |
| 186 187 | PETER MARCH: I've generated some others so that's what the sign is. |
| 188 189 | NEIL DUNN: Yeah, that I'm good with, so if you go up to the one that had the location, so |
| 190 191 192 | PETER MARCH: So, this is the currentthat's actually taking off Google earth so the road has changed a bit since then. |
| 193 194 | NEIL DUNN: Um hmm |
| 195 196 | PETER MARCH: This red mark in there is the approximate location of the sign. |
| 197 198 | NEIL DUNN:but not the height? |
| 199 | PETER MARCH: No, It's not the heightthis herethis again is taken off Google earth so that the aerial view. |
| 200 201 | This is the building here 93 runs |
| 202 203 | NEIL DUNN: Um hmm |
| 204 205 | PETER MARCH:both South |
| 206 207 | NEIL DUNN: Um hmmI know the location. |
| 208 209 210 | PETER MARCH: Okay, this is the actual plot plan of the lot so you can see it's like a wedge shaped lot and that there is [Indistinct]. |
| 211 212 | JIM SMITH: It's the Verani's old office building. |
| 213 214 | NEIL DUNN: No, yeah, I know what it is |
| 215 216 | JIM TIRABASSI: Is the sign going East/West or North/South? |
| 217 218 | [Overlapping] |
| 219 220 | JIM TIRABASSI: Is it flush or parallel to the building? |
| 221 222 | PETER MARCH: It'll be that way. |
| 223 224 | JIM TIRABASSI: Okay. |
| 225 | JIM SMITH: Right angle is to the road. |

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| 227 | SUZANNE BRUNELLE: So, one of the pictures that we do have in our set other side is this one herethat's not |
| 228 | where it's going to be though? |
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| 230 | PETER MARCH: That is approximately where it's going to be. Sometimes it's tough to take it and put it in a |
| 231 | real location |
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| 233 | SUZANNE BRUNELLE: Okay, I don't see how that represents where that at all? It's two different parts of the |
| 234 | building? |
| 235 | |
| 236 | PETER MARCH: Well you're taking a shot from this end here. |
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| 238 | SUZANNE BRUNELLE: So, this Twins sign here that's here is actually located on this side of the building? |
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| 240 | PETER MARCH: That's correct yes. |
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| 242 | SUZANNE BRUNELLE: Okay, so you have two signs? |
| 243 | |
| 244 | PETER MARCH: So this shot here is [Indistinct] |
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| 246 | SUZANNE BRUNELLE: Okay. |
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| 248 | NEIL DUNN: If I may, do you know how highup the roadway is on 93 relative to this sign? |
| 249 | DETER MARKEL Last all days Market and actions a little and actions a little and a l |
| 250 | PETER MARCH: I actually don't. Myif I was guessing I would say probably the base of the highway would be |
| 251 | 15 feet off grade maybe? Maybe Richard can help me with that? The roadway is probably another10 feet |
| 252 252 | or 8 feet above that? |
| 253 254 | CUZANNE DDUNELLE: Okov |
| 254 255 | SUZANNE BRUNELLE: Okay. |
| 255 256 | PETER MARCH: I |
| 257 | FLIER WARCH. I |
| 258 | NEIL DUNN: I guess Ithe reason I'm asking is because it attracts customers from 93 and you're trying to I |
| 259 | guess make them aware and it seems to me that 93 is quite a bit higher than that and |
| 260 | guess make them aware and it seems to me that 33 is quite a bit higher than that and |
| 261 | PETER MARCH: I mean I know that the Subway sign was built so that you can see it from 93 and you can you |
| 262 | know somewhat see itthis sign is closer to 93 than Subway and we believe that you'll be able to get a |
| 263 | decent visibilitydecent view of it? |
| 264 | |
| 265 | NEIL DUNN: Strictly for advertising because by the time they see it they've past the exit. |
| 266 | |
| 267 | PETER MARCH: The hope is if they pass it and they've passed the exit they will see it and say there's smoke |
| 268 | shop thereyou know we'll come back next time were in the area. So, it's not necessary direction it's more |
| 269 | advertising the presence of a smoke shop. |
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| 271 272 | BILL BERNADINO: Alright so we're lookingthe base of the building is onon ramp is right after the building right? |
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| 273 | |
| 274 | PETER MARCH: I'm sorry sir? |
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| 276 | BILL BERNADINO: The on ramp? You've got an off ramp on one side? |
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| 278 | PETER MARCH: Yeah, that's correct yeah. |
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| 280 | BILL BERNADINO: So the building would be on the on ramp side? |
| 281 | |
| 282 | PETER MARCH: The building is on the on ramp side heading South. |
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| 284 | BILL BERNADINO: Okay. |
| 285 | |
| 286 | PETER MARCH: Would you like me to point that out? |
| 287 | TETER WIN MOUNT WOULD YOU THE TO POINT THAT OUT. |
| 288 | BILL BERNADINO: No, no I have the picture right here. |
| 289 | bill bennabling. No, no thave the picture right here. |
| 290 | JIM SMITH: A question for Richard? Before we had the 10 foot height sign thing, what was the height for? |
| 291 | The second of Michard: Before we had the 10 foot height sign thing, what was the height for: |
| 292 | RICHARD CANUEL: The ordinance has been changed a number of times over the years. I mean, it was at one |
| 292 293 | point the ordinance allowed a sign height of 30 feet, so I forget when it was actually reduced to 10 feet |
| 293 294 | maybe 10 years or so ago? |
| 29 4 295 | maybe to years or so ago: |
| 293 296 | JIM SMITH: Okay, the point I'm trying to get to is a lot of the signs that you're referencing were installed |
| | before the 10 foot limit came into effect. |
| 297 | before the 10 foot limit came into effect. |
| 298 | DETER MARCH. The Cuburay would be an exception. The Cuburay was nut in probably five years ago |
| 299 | PETER MARCH: The Subway would be an exception. The Subway was put in probably five years ago. |
| 300 | DICHARD CANHEL. That was supplied with a various |
| 301 | RICHARD CANUEL: That was granted with a variance. |
| 302 | WAA CAAUTU OL Z |
| 303 | JIM SMITH: Okay.' |
| 304 | |
| 305 | PETER MARCH: So the Shell sign I can't comment on. I imagine Verani is probably new? It looks to me like a |
| 306 | newer sign? |
| 307 | |
| 308 | JIM SMITH: The Verani sign he's talking |
| 309 | |
| 310 | RICHARD CANUEL: The Verani sign [Indistinct] 10 years plus? |
| 311 | |
| 312 | PETER MARCH: Okay. |
| 313 | |
| 314 | [Overlapping Comments] |
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JIM SMITH: I think what happened that you are referring to it had to be relocated because of the construction of the North bound on ramp.

PETER MARCH: Okay.

JIM SMITH: So they did get a variance for part of that not the height.

PETER MARCH: Okay.

JIM SMITH: So again part of what you're comparing to are signs where through various mechanisms...Suzanne anything else?

 SUZANNE BRUNELLE: I just I appreciate the height of the sign as I actually thing the advantage point is better but again you're putting a sign in a spot that's already a very busy area and the traffic there particularly during rush hour is very difficult. It backs up on to that street that runs across to the front of it. I'm not going to know that name of that street and people are stuck there trying to take a left across two lanes of traffic. So, I just want to make sure from a safety perspective that that sign is going to be okay.

PETER MARCH: If we were to be limited to 10 foot...a 10 foot high sign 65 square feet which we would be able to pull a permit tomorrow that would be right on the ground.

SUZANNE BRUNELLE: Right.

 PETER MARCH: It would give no one any visibility past the sign in fact I'd argue either like if we went by code the sign that we would be putting in would make things worse for people getting on and off the ramp because you couldn't see under it. You can't see around it. At least this one is way up in the air and you can...you know see around the pole covers or the legs of the sign. You can...so there's clear traffic visibility in my opinion.

JIM SMITH: Anything else from the Board at this point?

 JACKIE BENARD: You know you mentioned Subway and even the height of the Subway sign if you wouldn't notice it getting...you wouldn't get off that ramp to find that Subway? I tend...to find that it's missed. You're sign height and trying to turn left and trying to get into Subway and crossing traffic and all those wonderful things you do make a valid point that you're sign is high and that it can be spotted so if someone was actually looking for your smoke shop...I think your...that's a big positive that I see here versus a negative because if someone is trying to find you you're going to be readily spotted. Whereas, I know with the Subway that you used I've seen more people do one of these...oh there's Subway and actually more or less cause an accident. So, I have to agree with you on that...

PETER MARCH: Thank you.

JACKIE BERNARD: ...and being lower, I think you're going to create more of a problem so it's not going to be lit?

361 PETER MARCH: Yes, it is an illuminated sign Ma'am. 362 JACKIE BERNARD: Okay, both sides will be illuminated? 363 364 PETER MARCH: That's correct, yes. 365 366 367 JACKIE BERNARD: Okay. 368 NEIL DUNN: If I may, Mr. Chairman? So, the ... if you're within the setbacks and the sign will be on the on 369 370 ramp headed South on 93 then there's...I don't really see where there's...there would be a pending blockage 371 at the lower height? I mean I understand what you are saying and it's clear, but if you're within your setbacks looking at the drawing of it so to speak, I'm not quite sure where that creates a hazard, or an issue because 372 you're so set back from the road? 373 374 375 PETER MARCH: I think it's a matter of degree. I think if you...I don't think really either would necessarily 376 cause that much of a traffic issue. The reason we are asking for it is for visibility so that's really the nature of 377 the request. 378 JIM SMITH: Any other questions? If not, anyone in favor of this request? Anyone having questions or in 379 380 opposition? 381 382 JIM TIRABASSI: Yeah, I have a question based on what he just said... 383 384 JIM SMITH: Okay. 385 JIM TIRABASSI: ...and what Neil had said. Just...you had mentioned before when somebody asked you the 386 387 elevation of 93 (the grade) and you took an approximate figure what determined the 20 feet would be the 388 optimal height of visibility? 389 PETER MARCH: We looked at it from driving down 93 so we did that. We looked at it from the off ramp. We 390 also looked at other signs in the area and got an idea of scale of what you know other people have done. You 391 know there were a number of factors related as to why we decided to go with this particular height. It's not a 392 particularly scientific approach but it seems to us to be in line with other signs in the area. In line with a sign 393 that could be seen if not necessarily by traffic right there but certainly traffic off the off ramp. Certainly, the 394 traffic off of the off ramp. Certainly, traffic actually on the bridge heading South and certainly traffic heading 395 396 North of the bridge. So, it wasn't particularly a scientific approach but as I said most of the other signs in that area pretty well the same height and it in our opinion it gave us better visibility. 397 398 399 NEIL DUNN: Do you know how high the building is? 400 401

PETER MARCH: I don't.

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NEIL DUNN: I'm just trying to get perspective on...looking at the diagram or the picture here that you have it imposed on or whatever it looks as almost as tall as the building and it kind of the scale looks awful large to me so I'm just trying to get a real feel for...it looks like it's as big as the building?

| PETER MARCH: Unfortunately, as I mentioned to Ms. Brunelle, it's sometime quite difficult to superimpose a sign and get an accurate |
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| NEIL DUNN: No, I understand to be fair Ithat's why I was trying to get a sense of how tall the building is? |
| PETER MARCH: I'm assuming that the building is lower than the sign. I mean certainly the sign does not tower over the building. The building is a two story building withand it's built up off grade to some degree. |
| SUZANNE BRUNELLE: I guess the only other question if I may. Is the height of that sign blocking anything as it relates to access signs to 93? I do not see anything in the picture there but. |
| PETER MARCH: It is not going to block anything. |
| SUZANNE BRUNELLE: Ok. Do we know the distance from where the property is located and that on ramp? |
| [OVERLAPING COMMENTS] |
| JIM SMITH: It is not really a two story building; it is not really a one story building |
| SUZANNE: Yeah, there is really no wayyou can't tell by this. |
| [OVERLAPPING COMMENTS] |
| JIM SMITH: That is why there is a whole difference area |
| [OVERLAPPING COMMENTS] |
| SUZANNE BRUNELLE: Thank you. |
| PETER MARCH: The sign is |
| [OVERLAPPING COMMENTS] |
| SUZANNE BRUNELLE: I am concerned about the top of the sign hiding anything that will identify getting onto 93. |
| [INAUDIBLE] |
| PETER MARCH:that says 340 |
| SUZANNE BRUNELLE: Yep |
| [INAUDIBLE] |

451 JIM SMITH: Ok, any other questions from the board. Anything else from the audience? Richard, do you have any idea of the height of the building? 452 453 RICHARD CANUEL: I am just trying to take a look at that on the site plan to make a determination based on 454 the elevations of the existing...elevations of the floor. It looks like the building is 24 feet in height to the eves 455 of the roof not counting the peak...about 24 feet. 456 457 458 JIM SMITH: So, the picture they have is a little bit misleading. 459 [INAUDIBLE] 460 461 JIM SMITH: So you are saying the eve is approximately the same height as this. 462 463 PETER MARCH: There is an element of trying to create a perspective on the drawing. 464 465 466 JIM SMITH: Does that answer your guestion? 467 468 RICHARD CANUEL: It helps. I mean looking at it their drawing makes me wonder and 469 JIM SMITH: It is a picture and... 470 471 SUZANNE BRUNELLE: It is not to scale. 472 473 RICHARD CANUEL: Right, but it comes back and get us later when we don't say...oh well...you know. 474 475 476 JIM SMITH: Ok, if we have no other comments, questions. 477 478 PETER MARCH: Ok, may I make one other comment. That is it is no higher than any of the other signs in the 479 area so there is nothing to tower over any other signs. 480 481 JIM SMITH: And that being said, I am going to close the public hearing and take this matter under advisement and we will discuss...the floor is open. Neil, what is your thoughts. 482 483 484 **DELIBERATIONS:** 485 NEIL DUNN: Well, I am trying to go through the points and that is why I am wondering why the visibility from 486 487 the highway.. I do not think we should as a town that we are really trying to pull people off highways. As far as the aesthetics go and then the next thing, you know, we are trying to keep away from the billboards that 488 489 are out there...I don't know at this point I think I'm still reading trough the five points so... 490 491 JIM SMITH: Okay. Jackie, what's your thoughts? 492 493 JACKIE BERNARD: Well, 28 is built up over there. It's...everybody that's in that corridor has the same aesthetics. The improvement, it's all improvement. I don't see this as being different as what's currently 494 there and what's already been variance? Granted the picture is not to scale so when you first look at our

packet, it appears it's very large and overpowering the existing building and when in fact it is not. So, you know I don't' see anything out of the ordinary allowing this in this corridor in this whole sector. Going through the five points of law, I think we can draw that out.

JIM SMITH: Okay, Jim any comments?

 JIM TIRABASSI: No, I kind of agree with Jackie. It's staying in synch with all the other signs that seem to be within that area with the Subway, with the Verani with the new gas station that was put up. It all seems to be into that thing. The signs are not overly obtrusive. They are high enough that there's a site...there's clearance through everything. It's not obstructionable, or obstructions in travel. There doesn't seem to be anything there that it blocks safety, or access, or egress with anything.

BILL BERARDINO: I'm agreeable to them...said it all.

JIM SMITH: Suzanne do you have anything?

SUZANNE BRUNELLE: I would have liked to see a picture with the proposed sign heading towards the onramp so that we can make sure that there isn't going to be any blockage there. Again, my concern is it's a very congested area and adding a very attractive sign is just going to be another source of distraction to the drivers in that area.

JIM SMITH: I kind of like the idea that it's high and there is a lot of open area below it.

SUZANNE BRUNELLE: Yeah, my only concern is that if there's 93 signs up high to get on that onramp you're not going to see it if that sign is blocking it, but I can't tell.

JIM SMITH: Why don't we go through the five points of law.

JACKIE BENARD: The variance will not be contrary to the public interest. So, granting the variance would or would not be contrary to the public interest because...?

NEIL DUNN: I guess the only issue I am having with one is that it gets back to the aesthetics and that's why we...although there are other signs in that area that are high. I think that Richard's made a valid point that when some of those went in those restrictions weren't there. There were different height limits and so I start looking at the aesthetics of Londonderry and then on the applicant's own submittal Item B maintain and enhance appearance in aesthetics and then D to control clutter and I'm kind of with Suzanne. I'm trying to put it into perspective and that's why I was concerned about the height. Is it looking like clutter up there in the sky like a lollipop? You know short of flying a flag or putting up something there temporary, I don't know if I have a good handle personally on it. It is a crazy busy intersection and I don't know, I'm having a little trouble...one just from that point of view, we don't know enough, we don't have enough views. I did drive by there and without knowing exactly where the sign was going and getting a perspective it's really hard to tell. So, I'm having a little issue with it just Item one.

JIM SMITH: Okay, here's...

JACKIE BENARD: Well, may I make also another point? Entry to this piece of property is on Perkins Road. NEIL DUNN: It's all the way around the other side. JACKIE BENARD: It's all the way around the other side. You know so we could play devil's advocate here and say will that sign actually help versus being lower at that 10 foot and saying how do we get in. He's got a unique piece here where he...it's forcing the issue to...for the person seeking this business, they can only get in through Perkins Road. NEIL DUNN: Which might argue its more clutter there then putting it over near the side over near the entrance would be or something? JACKIE BENARD: Oh, I see what you mean. Locating it on the other side? NEIL DUNN: Yeah, although I guess it would give them the visibility they are after from the highway. So, again... JACKIE BENARD: Well because behind them on Perkins is the Hotel to... NEIL DUNN: Yeah, but... JACKIE BENARD: So, you know people are looking for a place to stay to so there's...you know what I mean, how they attract their customer because they also only have entry only on Perking Road? JIM SMITH: It is an odd shaped lot though... JACKIE BENARD: Yeah. JIM SMITH: ...and the building is placed in a...you have a parking lot between the building and the Perkins Road side. JACKIE BENARD: Yeah. JIM SMITH: So, if they were going to put that they'd have to put it in the middle of their parking lot. NEIL DUNN: Or, on the corner of their parking lot where it might be more guidance into the facility? SUZANNE BRUNELLE: Well, that's what hit looks like in this picture and in that case it takes away all of your issues with safety and along the side of the road. NEIL DUNN: And it's more directional as getting them closer to the entrance. I don't know that's... SUZANNE BRUNELLE: Well, I don't know if it's closer to the entrance but... NEIL DUNN: Well, I mean...

SUZANNE BRUNELLE: ...it is to attract it from the highway it...why does it have to be on that side of the building why couldn't be on the other side of the building? JIM SMITH: Yeah. JACKIE BENARD: Well, if it goes on to the other side in the back...of the approximate height by Richard's calculation that's to the eve... SUZANNE BRUNELLE: Um hmm. JACKIE BENARD: ...so that doesn't include to the very peak and you have that tall peak in one of our photos here. So you may not even see it you'd actually probably bypass Perkins and have to turn around or as so many tend to slam on the breaks because they've just missed that left hand turn...you know just making sure we don't cause that kind of reaction there either. I mean, going down 28 how many times do you see people you know slamming on their breaks because they need to get into Dunkin Donuts on the left? JIM SMITH: I keep thinking. Richard, maybe you can answer this? Is there a sign on that lot and off premise sign or anything? [Overlapping Comments] RICHARD CANUEL: No, not that I'm aware of, no. JIM SMITH: Seems like there was a case a while back that they were trying to put a sign on that corner? RICHARD CANUEL: No, well there isn't one there presently. JIM SMITH: No, okay. NEIL DUNN: Two to two? JIM SMITH: Okay, so we're kind of split on number one. I think the size, the shape of the lot kind of makes it a unusual lot you know the placement of the building. Okay, let's take a look at number two. JACKIE BERNARD: The spirit of the ordinance is observed. So, the spirit of the ordinance would or would not be observed because ...? NEIL DUNN: The only issue I have there is that he said it does not contribute to clutter. Now I'm trying to figure out if it does but that's...you know... JACKIE BERNARD: Well, I think because... NEIL DUNN: ...I guess subjective?

JACKIE BENARD: ..I know and its... JIM SMITH: Well, when you talk about clutter the size of the sign is meeting the requirement which I believe is 65 square feet? JACKIE BENARD: Yes. [Overlapping Comments] JIM SMITH: So, whether its 24 feet up in the air or 10 feet off the ground, it's still going to be 65 square feet. NEIL DUNN: Right, but... JIM SMITH: So, the only thing we're talking about is whether it's elevated so it's a little more visible or dropped down to the point where it's potentially creating a visual problem of people driving by because they can't see through the sign. You know, and again we're not talking about the overall...look of the sign. NEIL DUNN: No, no absolutely not. JIM SMITH: So... NEIL DUNN: No, I understand that. JIM SMITH: ...So, and again when you look at this part it says "retains the Town's ability to attract and encourage economic development and growth". Part of what goes into that is to be competitive with what is in the neighborhood. So, if every other sign in that general area is about this same height... NEIL DUNN: We should change the ordinance? JIM SMITH: Well, we didn't make it retroactive, so I mean all those signs are there either through a variance or because they were conforming at the time. The only way what you could get to with what you're suggesting would be every time somebody changed their sign would have it reduced to 10 feet. NEIL DUNN: No, no, no...

JIM SMITH: Which I don't think is going to happen?

NEIL DUNN: No, and that is not what I am saying because that's not what the ordinance would require unless they changed dramatically copy and all that. However, the ordinance is codified and written just trying to see...to me over on that corner next to 93 like a lollipop where I don't see it, or we wouldn't be able to tell unless we did some kind of demonstration. To me, it looks more like an advertisement for the highway on 93 and more like clutter than our standard aesthetics with a lower sign. It's a beautiful sign. It's well done, but maybe on that other side closer to Perkins Road where it would bring more value to that's where you are going. That's what my perspective is and of course you can't go back and change all the other signs. So

again, just going through the points that's where I had issues. If we want, we can continue stuff...I mean this business was across the street with much smaller signs and much smaller buildings closer to the road so ...? JACKIE BENARD: Well, even when you're on 28 too because of its odd shape where it is and where it sits that's what I keep getting drawn back to. It's a very unique parcel and when...I believe it was Verani? JIM SMITH: Yeah, it was. JACKIE BENARD: Was there...a lot of people would look for it and miss it because it was just that irregular parcel. So, I'm leaning towards understanding why they're asking for this because of its uniqueness and some of the difficulties that they're going to have having this business here and making sure that people know where it is. Again, it's Perkins Road only and you're sort of...they're up, they're up on that higher grade. They're not down below like the Shell, or the... [Overlapping Comments] JACKIE BENARD: ...Dunkin Donuts. They're not...seems that they're not at the same elevation as all the others that you can freely see. Should I go on to number three? JIM SMITH: Yeah, then we can go back and we will...? JACKIE BENARD: Okay, we can come back? Granting the variance would or would not do substantial justice? SUZANNE BRUNELLE: Well, it's interesting because the uniqueness of the property is number five which is usually the toughest hurdle for everyone to get over and that one I think you've clearly met in my point. JACKIE BENARD: Yeah. SUZANNE BRUNELLE: But the other items interestingly enough were difficult. JIM SMITH: Well, you don't... I think one of the problems in [Long Silent Pause]. JACKIE BENARD: Well, when you go to number four the values of surrounding properties are not diminished. So, for the following reasons the values of the surrounding properties would or would not be diminished? JIM SMITH: I don't think so. NEIL DUNN: I'd be fine with that. JACKIE BENARD: I'd be fine that it would not be diminished. Okay. [Long Silent Pause] JACKIE BENARD: And then five?

720 JIM SMITH: Well, the unusual shape of the lot and large building and the location of the building lot. 721 722 NEIL DUNN: But that's not what he's...he has not stated that. I mean, it's true... 723 JIM SMITH: Yeah, well the picture shows it. 724 725 726 JACKIE BENARD: I mean he may not have stated it in his argument, but he clearly has shown even with the 727 topographical that he gave to us what they're up against. 728 729 JIM SMITH: Well, again part of the problem I have with the 10 foot limit is no vision for any variation based 730 upon any geographical situation. The one that always sticks out is the drug store down there at the corner. 731 Clearly the 10 foot sign – it's invisible and their should have been some provision to... 732 733 JACKIE BENARD: Yeah. 734 735 JIM SMITH: ...allow for that type of situation and to simply state 10 feet is the only height an acceptable sign can be just seems somewhat arbitrary. I know that's the way it's written but I think that's where we come 736 into play. We have to try to look at what's the neighbors like, what else is around that area and the general 737 geographical layout of the area and so forth to try to determine whether the 10 foot height is...how would 738 you say an acceptable height for a sign in that particular location. I'm not saying every sign should be more 739 than 10 feet, but in some locations 10 feet you might as well not even put the sign up. 740 741 742 NEIL DUNN: Oh absolutely, we run into that all the time. It's probably the most requested variance there is. It's all the reference to the highway and to me it's looking like a popsicle a lollipop or something trying to get 743 744 the highway and I don't think that's what we're after aesthetically and from the points of law but there's five 745 of us here so ...? 746 747 JIM SMITH: Okay, why don't we...here's how we'll do it. Let's look at number one and I want to get a consensus of what everybody said. Okay, on number one Jim what do you think? 748 749 JIM TIRABASSI: Ahh granting the variance... 750 751 JIM SMITH: What? 752 753 JIM TIRABASSI: ...No, no...I'm just re-reading... 754 755 JIM SMITH: ... Neil jumped in here what do you think of number one? 756 757 758 JIM TIRABASSI: Yes, oh yeah, yes it does, yes. 759 760 JIM SMITH: Jim says yes. 761

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JIM SMITH: Okay, I know, I'm just trying to get a...okay...

NEIL DUNN: I saw no. I think it would be better located...I'm not trying to arguing against...

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NEIL DUNN: Yup, no, yeah, I know. JIM SMITH: Jackie what is your point? JACKIE BENARD: Would not be contrary. JIM SMITH: Would not be... JACKIE BENARD: Nope. JIM SMITH: Suzanne? Suzanne? SUZANNE BRUNELLE: I' know sorry. I'm having a tough time with number one as well. I will say it is not. It is not contrary against the public interest. JIM SMITH: We have two against two...four...I think it has. So, that's three on number one. Number two just to get an idea of where we stand. Proposed use will observe the spirit of the ordinance Jim? JIM TIRABASSI: The spirit of the ord...I think would be observed. JIM SMITH: Would be observed, okay. Neil? NEIL DUNN: Not based on his word agenda fact that they're tying together no. JIM SMITH: No. Jackie? JACKIE BENARD: Would. JIM SMITH: Would. Suzanne? SUZANNE BRUNELLE: Would not. JIM SMITH: Would not. I tend to think they have because part of what we're looking for...we're trying to encourage economic development growth. We're trying to promote, so we've got to give them a way of advertising. So, it' still three two. Number three, so substantial justice will be done to the property owners by granting the variance? JIM TIRABASSI: Would. JIM SMITH: Would. JIM TIRABASSI: Would be... JIM SMITH: Neil?

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| 810 811 | NEIL DUNN: Yeah, I guess. |
| 812 | INCIL DOINN. Teati, I guess. |
| 813 | JIM SMITH: Neil says yes. |
| 814 | |
| 815 | JACKIE BENARD: Would. |
| 816 | |
| 817 | SUZANNE BRUNELLE: Would |
| 818 | |
| 819 | JIM SMITH: So we've got five zero on that one. So, we have one that we agree on. Alright number four the |
| 820 | proposed us would or would not diminish the values of surrounding properties. |
| 821 | |
| 822 | JIM TIRABASSI: Would not. |
| 823 | UNA CAMITU. MA ALL A |
| 824 | JIM SMITH: Would not. |
| 825 826 | NEIL DUNN: Would not. |
| 827 | NEIE DONN. Would not. |
| 828 | JACKIE BENARD: Would not. |
| 829 | |
| 830 | SUZANNE BRUNELLE: Would not. |
| 831 | |
| 832 | JIM SMITH: Would not. Literal enforcement of the provisions of the ordinance would result in an |
| 833 | unnecessary hardship? Jim? Maybe I should put a timer on this? |
| 834 | |
| 835 | JIM TIRABASSI: This is like I feel like I'm playing chess. |
| 836 837 | JIM SMITH: Usually, on an unnecessary hardship you're looking at the lot |
| 838 | JIVI SIVITH. Osually, on an unificessary flarustrip you're looking at the lot |
| 839 | JIM TIRABASSI: Right. |
| 840 | |
| 841 | JIM SMITH: whether it's different from other things and so forth |
| 842 | |
| 843 | NEIL DUNN: Right, but we'reit's relative to the setbacks and this isn't really a setbacks issue. |
| 844 | |
| 845 | JIM SMITH: Right. |
| 846 | |
| 847 | NEIL DUNN: To me, I don't see where that |
| 848 | UNA CNAITH. Week also |
| 849 | JIM SMITH: Yeah, okay |
| 850 851 | NEIL DUNN: Yeah. I'm sorry you were |
| 852 | NEIL DONN. Tean. Thi sorry you were |
| 853 | JIM TIRABASSI: No, I'm trying to balance between a couple of different things here andso to give you more |
| 854 | timeNeil? |
| | |
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JIM SMITH: Neil, I think you've made up your mind? NEIL DUNN: The height I don't see as a hardship of the shape of the property or again, it's getting back to whether 10 feet is right or wrong is my issue with it so I don't thinks it's an unnecessary hardship. JIM SMITH: So, you're not. Jackie? JACKIE BENARD: I say it's a unnecessary hardship. JIM SMITH: You say it's a hardship? Suzanne? SUZANNE BRUNELLE: I do too. JIM SMITH: Two, I would go that way and which way are you going to go? JIM TIRABASSI: I say it would be a hardship. JIM SMITH: So, we've got four. Ok, so out of the five points, we a couple they agree they all meet and we've got several where it's a three two situation. Based upon that, I would entertain a motion one way or the other. Who wants to make it? JACKIE BENARD: I'll make the motion Mr. Chairman... JIM SMITH: Okay. JACKIE BENARD: ...Mr. Chairman, I would like to make the motion to grant the variance to allow a 24 foot tall sign on Case No. 1/20/2016-1. JIM SMITH: Do I have a second? JIM TIRABASSI: Second JIM SMITH: All those in favor? AYE: Three in favor. NAY: Two in opposition. **RESULTS:** THE MOTION TO GRANT CASE NO. 1/20/2016-1 WAS APPROVED, 3-2-0. RESPECTFULLY SUBMITTED,

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Jim Tirabassi JIM TIRABASSI, ACTING CLERK

TYPED AND TRANSCRIBED BY, PLANNING & ECONOMIC DEVELOPMENT DEPARTMENT SECRETARY.

APPROVED (FEBRUARY 17, 2016) WITH A MOTION MADE BY N. DUNN, SECONDED BY J. BENARD AND APPROVED -0-0.