### LONDONDERRY, NH PLANNING BOARD

## MINUTES OF THE MEETING OF DECEMBER 14, 2011 AT THE MOOSE HILL COUNCIL CHAMBERS

Members Present: Art Rugg; Mary Soares; Lynn Wiles; Laura El-Azem; Tom Freda, Ex-Officio; Rick Brideau, CNHA, Ex-Officio; Dana Coons, Leitha Reilly, alternate member; Maria Newman, alternate member;

Also Present: André Garron, AICP; Cynthia May, ASLA; John Trottier, P.E.; Libby Canuel, Community Development Secretary

A. Rugg called the meeting to order at 7:14 PM. A. Rugg appointed L. Reilly to vote for Chris Davies.

#### **Administrative Board Work**

A. Plans to Sign - Geulakos Subdivision, 32 Parmenter Road, Map 3, Lot 138-1

J. Trottier said all precedent conditions for approval have been met and the staff recommends signing the plans.

D. Coons made a motion to authorize the Chair and Secretary to sign the plans. R. Brideau seconded the motion. No discussion. Vote on the motion: 8-0-0.

A. Rugg said the plans will be signed at the conclusion of the meeting.

B. Plans to Sign - Higgins Lot Line Adjustment, Pillsbury Road, Map 9, Lot 85 & 85-1

J. Trottier said all precedent conditions for approval have been met and the staff recommends signing the plans.

D. Coons made a motion to authorize the Chair and Secretary to sign the plans. R. Brideau seconded the motion. No discussion. Vote on the motion: 8-0-0.

A. Rugg said the plans will be signed at the conclusion of the meeting.

C. Extension Request - Quantum Aviation Services - Request for Extension of Site Plan Approval, Map 28, Lot 21-7, 12 Industrial Drive.

J. Trottier referenced a letter from the applicant's representative, Jeffrey Merit of Keach-Nordstrom Associates, Inc., requesting a one year extension of the site plans that expired on December 3, 2011. If granted, this would be their second extension.

Due to poor economic conditions and a lack of viable financing options, they are requesting a one year extension of the site plans. J. Trottier said that

staff is supportive of the request, as there have been no changes to ordinances or regulations impacting the project.

D. Coons made a motion to grant a one year extension to December 14, 2012. R. Brideau seconded the motion.

R. Brideau noted that street name will need to be changed on all of the plans.

**Vote on the motion: 8-0-0**. Extension for one year was granted.

D. Discussions with Town Staff

 Woodmont Commons Planned Unit Development (PUD) Master Plan-Draft Request for Proposal (RFP) for 3<sup>rd</sup> Party Review Services

At the December 7 meeting, A. Garron presented a draft of the Request for Proposals (RFP) for a third party review concerning the Woodmont Commons Planned Unit Development (PUD) Master Plan. Input given after December 7 by the Board, the applicant's attorney, and a member of the public were incorporated into a composite produced by staff and presented for the first time at this meeting (see Attachment #1).

Michael Kettenbach, of Woodmont Development, asked why the RFP was still being reviewed when a formal application for a PUD had been submitted and should have been acted on statutorily a month ago. Attorney for the applicant, Ari Pollack of Gallagher, Callahan and Gartrell, stated that there have been requests for progress updates throughout the past two months. He argued that the submission included information responding to the criteria listed under Section 2.8.9.2 of the zoning ordinance and should suffice for application acceptance. T. Freda replied that staff and the Board have a different concept in this instance of what completeness entails and that it includes a preliminary review by a third party. A. Rugg added that Section 2.8.8.1.1 notes that the Board shall take into consideration provisions of all Town Land Use Regulations as well as other applicable town, state, and federal law where appropriate. Plans on a much smaller scale, he explained, receive engineering review prior to application acceptance and that this situation would be no different.

A. Garron explained that although staff had suggested the applicant meet with them to review the contents of their application prior to submitting it, the applicant chose to submit their application without any meeting and did so on October 14. Attorney John Michels was then informed that the application was eligible for consideration at the November 2 meeting. J. Michels replied that it would be acceptable to wait until the following meeting, which A. Garron told him would be the December 7 meeting. Since he would be out of town on that date, J. Michels requested to be heard at the December 14 meeting instead. At the November 2 meeting, the Board directed staff to draft an RFP for third party review and place the topic on the November 9 agenda. Since staff would not have adequate time

to prepare a draft for the November 9 meeting, it was presented at the next meeting on December 7. The Board's decision, A. Garron reiterated, was that a third party consultant would be necessary, starting with the application acceptance phase of the project.

The following are the proposed amendments to the RFP discussed at this meeting that were made by the applicant and subsequently accepted or modified by staff (see also Attachments #2 and #3):

| Page No.                         | Dec 7 RFP  | Changes proposed by applicant   | Revised Dec 12 RFP<br>(Incorporated<br>Planning Board input<br>plus Staff<br>recommendations on<br>Applicant's proposed<br>changes)   |
|----------------------------------|--|---|---|
| Cover                            | "Planning and<br>Engineering Review<br>Services"   | "Planning<br>Consultation<br>Services"  | "Planning and<br>Engineering Review<br>Services"  |
| Page 3,<br>"Introduction"        | "The Board<br>anticipates work will<br>begin"  | "The Board<br>anticipates that<br>review and<br>consultation work will<br>begin"  | "The Board<br>anticipates that<br>review work will<br>begin"  |
| Page 4,<br>"Scope of<br>Service" | "to assist with the planning and engineering review of the Planned Unit Development ( PUD) application, called Woodmont Commons (Herein called"  | "to assist with the planning review of the PUD application called Woodmont Commons (herein called"  | "to assist with the reviews of the application for completeness, planning and engineering qualitative review of the PUD application, called Woodmont Commons (herein called"  |
| Page 4, "Scope of Service"       | "the material submitted by the owners"   | "the material submitted by the Applicants"  | "the material submitted by the owners"  |
| Page 4, "Scope of Service"       | "If the PUD application is accepted by Londonderry's Planning Board as complete, the consultant will then be retained to provide guidance and assistance to the Planning Board in the design and technical review all elements of the project and to insure the plan complies with all | "The consultant will review the material submitted by the Applicants to provide subject-matter expertise, guidance and assistance to the Board in reviewing the merits of all elements of the application materials and the project and to confirm the plan complies with all aspects of the PUD ordinance (See | "If the PUD application is accepted by Londonderry's Planning Board as complete, the consultant will then be retained to provide assurance that the application is 1) complete and may be accepted by the Board; 2) subject-matter expertise guidance and assistance to the |

|                                  | aspects of<br>Londonderry's<br>Planned Unit<br>Development<br>ordinance."   | Appendix C)."  | Board in reviewing the merits, design, and technical aspects of all elements of the application materials and the project and to confirm the plan complies with all aspects of Londonderry's PUD ordinance (See Appendix C)."  |
|----------------------------------|---|--|--|
| Page 4, "Scope of Service"       | "Balanced with the design and technical review of the PUD application will be the input from the residents, property owners and stakeholders of Londonderry in regards to the PUD proposal."  | "Balanced with review of the PUD application and the PUD ordinance, will be the input from the residents, property owners and stakeholders of Londonderry, including the Applicants, and other regional interests, in regards to the PUD proposal."        | "Balanced with the design and technical review of the PUD application and PUD ordinance, will be the input from the residents, property owners and stakeholders of Londonderry, including the Applicants, and other regional interests, in regards to the PUD proposal." |
| Page 4,<br>"Scope of<br>Service" | "The timeframe for this contract will start from the review of the PUD application for application acceptance and end at the time the planning board makes its final decision on the PUD application"   | "The timeframe for this contract will start from the Board's determination of completeness, or its selection of a consultant pursuant to this RFP, whichever is later, and end at the time the Board makes its final decision on the PUD application."     | "The timeframe for this contract will start from the Board's hiring of a consultant pursuant to this RFP for review of the PUD application for application acceptance and end at the time the Board makes its final decision on the PUD application."                    |
| Page 4,<br>"Scope of<br>Service" | "Responses to this Request For Proposal (RFP) shall be made by a firm or a team of firms and specialists, in the field of planning and engineering, having an in-house or sub-contracted professional staff of multiple disciplines necessary to support the review | "Responses to this Request For Proposal (RFP) shall be made by a firm or a team of firms and specialists, in the field of land development planning, having an in-house or sub- contracted professional staff of multiple disciplines necessary to support | "Responses to this Request For Proposal (RFP) shall be made by a firm or a team of firms and specialists, in the field of land development planning and engineering, having an in-house or sub- contracted professional staff of multiple disciplines                    |

of the Woodmont Commons 625 acre Mixed Use Planned Unit Development, including but not limited to, planning, architectural, urban design, including experience with new urbanism concepts, traditional neighborhood development, etc.., civil engineering, traffic, pedestrian and parking, financial, and economic services and such other capabilities or services as may be necessary or useful to fulfill the requested services identified by the Planning Board."

the review of the Woodmont Commons PUD Application, including, but not limited to, planning, architecture, urban design, including experience with new urbanism concepts, traditional neighborhood development, etc., traffic, pedestrian and parking considerations, the provision of essential municipal services, and such other capabilities or services as may be necessary or useful to fulfill the requested services identified by the Board."

necessary to support the review of the **Woodmont Commons** PUD Application, including, but not limited to, planning, architecture, urban design, including experience with new urbanism concepts, traditional neighborhood development, etc., civil engineering, traffic, pedestrian and parking considerations, the provision of essential municipal services, , financial, and economic services and such other capabilities or services as may be necessary or useful to fulfill the requested services identified by the Board. A full set of the application material can be

# Page 4, "Scope of Service"

- "A. Review of Woodmont Common's PUD Application B. Review of Woodmont Common's two Design Charrette Information C. Review of all Planning Board minutes of all workshop meeting and discussion held in regards to the Woodmont Commons proposal. D. Review of all ordinances, regulations, policies, long range plans associated with the planned
- "A. Review of Woodmont Common's PUD Application. B. C.
- D. Review of all ordinances, regulations, policies, long range plans associated with the planned unit development ordinance.
  E. Attendance and
- E. Attendance and participation at all Board meetings at which Woodmont Commons will be heard or discussed, if required by the Board.
- F. Attendance and
- found at: " "A. Review of Woodmont Common's PUD Application. B. Review of Woodmont Common's two Design Charrette Information\* C. Review of all Planning Board minutes of all workshop meeting and discussion held in regards to the Woodmont Commons proposal. D. Review of all ordinances, regulations, policies, long range plans associated with the planned

|             | 1  | 1  | 1  |
|-------------|--|--|--|
|             | unit development ordinance E. Attendance and participation at all Planning Board meetings at which Woodmont Commons will be heard or discussed F. Attendance and participation at all staff meetings at which the Woodmont Commons PUD application will be reviewed and discussed G. Other topic areas as deemed appropriate by the consultant and/or the Planning Board." | participation at all meetings at which the Woodmont Commons PUD application will be reviewed and discussed, if required by the Board. G. Other topic areas as deemed appropriate by the consultant and the Board." | unit development ordinance.  E. Attendance and participation at all Board meetings at which Woodmont Commons will be heard or discussed, if required by the Board.  F. Attendance and participation at all meetings at which the Woodmont Commons PUD application will be reviewed and discussed, if required by the Board.  G. Other topic areas as deemed appropriate by the consultant and the Board."  *Note: The Board directed staff to remove item B.  The Board also asked Staff to include a schedule of services for the RFP applicants as |
| Page 5,     | "All responses   | "All responses   | Exhibit D.  "All responses   |
| "Proposal   | to this RFP  | to this RFP must   | to this RFP  |
| Submission" | must be  | be received in a   | must be  |
|             | received in a  | sealed envelope  | received in a  |
|             | sealed envelope  | and clearly<br>marked  | sealed envelope  |
|             | and clearly<br>marked  | marked<br>"LONDONDERRY   | and clearly<br>marked  |
|             | "LONDONDERRY   | PLANNED UNIT   | "LONDONDERRY   |
|             | PLANNED UNIT   | DEVELOPMENT  | PLANNED UNIT   |
|             | DEVELOPMENT  | PLANNING   | DEVELOPMENT  |
|             | PLANNING AND   | CONSULTATION   | PLANNING AND   |
|             | ENGINEERING  | SERVICES   | ENGINEERING  |
|             | REVIEW<br>SERVICES   | PROPOSAL" by 4:00PM, on  | REVIEW<br>SERVICES   |
|             | PROPOSAL" by   | Friday,  | PROPOSAL" by   |
|             | 4:00PM, on   | December 30,   | 4:00PM, on   |
|             | xxxxx, xxxxxx  | 2011 to be   | Wednesday,   |
|             | xx, xxxx to be   | eligible for   | January 4, 2011  |
|             | eligible for   | consideration."  | to be eligible for   |
|             |  |  |  |

|                           | consideration."                   |   | consideration."                      |
|---------------------------|-----------------------------------|---|--------------------------------------|
| Page 5,                   | "Proposals shall be               | "Proposals shall be                     | "Proposals shall be                  |
| "Proposal                 | submitted to:                     | submitted to:                           | submitted to:                        |
| Submission"               |                                   |   |                                      |
|                           | Community                         | Community                               | Community                            |
|                           | Development                       | Development                             | Development                          |
|                           | Department                        | Department                              | Department                           |
|                           | ATTN: Andre L.                    | ATTN: Andre L.                          | ATTN: Andre L.                       |
|                           | Garron, AICP                      | Garron, AICP                            | Garron, AICP                         |
|                           | 268B Mammoth<br>Road              | 268B Mammoth Road<br>Londonderry, NH    | 268B Mammoth Road<br>Londonderry, NH |
|                           | Londonderry, NH                   | 03053                                   | 03053"                               |
|                           | 03053"                            |   | 00000                                |
|                           |                                   | With a copy to the                      |                                      |
|                           |                                   | Applicants sent via                     |                                      |
|                           |                                   | first-class mail or                     |                                      |
|                           |                                   | electronic mail to the                  |                                      |
|                           |                                   | following:                              |                                      |
|                           |                                   | Ari B. Pollack, Esq.                    |                                      |
|                           |                                   | Gallagher, Callahan                     |                                      |
|                           |                                   | & Gartrell, P.C.                        |                                      |
|                           |                                   | 214 N. Main Street,                     |                                      |
|                           |                                   | P.O. Box 1415                           |                                      |
|                           |                                   | Concord, NH 03302-<br>1415              |                                      |
|                           |                                   | pollack@gcglaw.com"                     |                                      |
| Page 5,                   | "The Town of                      | "Neither the Town                       | Staff agrees with                    |
| "Limitation of            | Londonderry                       | of Londonderry, nor                     | the applicant's                      |
| Liability"                | assumes no                        | the Applicants,                         | changes.                             |
|                           | responsibility or                 | assume                                  |                                      |
|                           | liability for costs               | responsibility or                       |                                      |
|                           | incurred by                       | liability for costs                     |                                      |
|                           | Proposers in responding to this   | incurred by                             |                                      |
|                           | RFP or in                         | recipients of this<br>RFP in responding |                                      |
|                           | responding to any                 | to this RFP or in                       |                                      |
|                           | further request for               | responding to any                       |                                      |
|                           | interviews,                       | further request for                     |                                      |
|                           | additional data,                  | interviews,                             |                                      |
|                           | etc."                             | additional data,                        |                                      |
|                           | ** O G! 1 G                       | etc."                                   | 01.55                                |
| Page 7,                   | "J. Conflict of<br>Interest – The | "J. Conflict of<br>Interest – The       | Staff agrees with                    |
| "Format for<br>Proposals" | proposer shall fully              | proposer shall fully                    | the applicant's changes.             |
|                           | and completely                    | and completely                          | Gridinges.                           |
|                           | identify any business             | identify any business                   |                                      |
|                           | or contractual                    | or contractual                          |                                      |
|                           | arrangements or                   | arrangements or                         |                                      |
|                           | engagements the                   | engagements the                         |                                      |
|                           | proposer current has              | proposer current has                    |                                      |
|                           | or may have had                   | or may have had with                    |                                      |
|                           | with any of the                   | any of the Applicants'                  |                                      |
|                           | development                       | officers, directors,                    |                                      |

|                         | 1                                   |   |                   |
|-------------------------|-------------------------------------|---|-------------------|
|                         | principals during the               | managers, members                       |                   |
|                         | past five years, as                 | or other principals                     |                   |
|                         | measured from the                   | during the past five                    |                   |
|                         | date of this                        | years, as measured                      |                   |
|                         | submittal, including                | from the date of this                   |                   |
|                         | work for other                      | submittal, including                    |                   |
|                         | entities,                           | work for other                          |                   |
|                         | partnerships,                       | entities, partnerships,                 |                   |
|                         | corporations or LLC's               | corporations or LLC's                   |                   |
|                         | in which one or more                | in which one or more                    |                   |
|                         | of the development                  | of the development                      |                   |
|                         | principals currently                | principals currently or                 |                   |
|                         | or previously had a                 | previously had a                        |                   |
|                         | business interest."                 | business interest."                     |                   |
| Page 7,                 | "Proposals will be                  | "Proposals will be                      | Staff agrees with |
| "Proposal               | reviewed using a                    | reviewed using a                        | the applicant's   |
| Evaluation              | quality-based                       | quality-based                           | changes.          |
| and                     | evaluation process.                 | evaluation process.                     | - 3.1a.1933.      |
| Selection"              | The Planning Board                  | The Board, with                         |                   |
|                         | and staff will                      | recommendations                         |                   |
|                         | evaluate each                       | from Staff, will                        |                   |
|                         | proposal based on                   | evaluate each                           |                   |
|                         | the documentation                   | proposal based on                       |                   |
|                         | requested herein,                   | the documentation                       |                   |
|                         | utilizing criteria,                 | requested herein,                       |                   |
|                         | which includes, but                 | utilizing criteria,                     |                   |
|                         | is not necessarily                  | which includes, but                     |                   |
|                         | limited to or in the                | is not necessarily                      |                   |
|                         | order of, the                       | limited to or in the                    |                   |
|                         |                                     | order of, the                           |                   |
|                         | following: "                        |   |                   |
| Daga 0                  | "Once the highest                   | following:" "Once the highest           | Staff agrees with |
| Page 8,                 | "Once the highest quality proposals | quality proposals                       | <u> </u>          |
| "Proposal<br>Evaluation | have been                           | have been identified,                   | the applicant's   |
| and                     | identified, the staff               | the staff will contact                  | changes.          |
|                         |                                     |   |                   |
| Selection"              | will contact and                    | and schedule interviews with the        |                   |
|                         | schedule interviews                 |   |                   |
|                         | with the selected                   | selected firms with                     |                   |
|                         | firms with the                      | the Board. The<br>Board will select the |                   |
|                         | Planning Board. The                 |   |                   |
|                         | Planning Board will                 | firm that best aligns                   |                   |
|                         | select the firm that                | with the scope of                       |                   |
|                         | best aligns with the                | work, experience                        |                   |
|                         | scope of work,                      | and evaluation and                      |                   |
|                         | experience and                      | selection criteria                      |                   |
|                         | evaluation and                      | contained in this                       |                   |
|                         | selection criteria                  | RFP. Applicants,                        |                   |
|                         | contained in this                   | and their agents and                    |                   |
|                         | RFP."                               | representatives,                        |                   |
|                         |                                     | may attend any                          |                   |
|                         |                                     | interviews of                           |                   |
|                         |                                     | perspective                             |                   |
| Dana C                  |                                     | candidates."                            |                   |
| Page 9,                 | "Planning and                       | "Planning                               | "Planning and     |
| "Appendix A"            |                                     |   |                   |

|                      | Engineering  | Consultation  | Engineering  |
|----------------------|--|---|--|
|                      | Review Services  | Services for the  | Review Services  |
|                      | for the Woodmont   | Woodmont  | for the Woodmont   |
|                      | Commons Planned  | Commons Planned   | Commons Planned  |
|                      | Unit Development   | Unit Development  | Unit Development   |
|                      | Proposal"  | Proposal"   | Proposal"  |
| Page 9, "Appendix A" | "to furnish and deliver all material and perform all work in accordance with the contract with the Town of Londonderry Planning and Engineering Review Services for the review of the Woodmont Planned Unit Development Proposal on which proposals will be received until 4:00 PM, prevailing time, xxxxx ax, xxxx at:" | "to furnish and deliver all material and perform all work in accordance with the contract with the Town of Londonderry Planning Consultation Services for the review of the Woodmont Planned Unit Development Proposal on which proposals will be received until 4:00 PM, prevailing time, Friday, December 30, 2011 at:" | "to furnish and deliver all material and perform all work in accordance with the contract with the Town of Londonderry Planning and Engineering Review Services for the review of the Woodmont Planned Unit Development Proposal on which proposals will be received until 4:00 PM, prevailing time, Wednesday, January 4, 2012 at:" |

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- A. Garron also noted that inserted into Appendix B will be the overall concept of the Woodmont Commons Master Plan with direction to view the documentation submitted on October 14 on the Town website. Appendix C will include the PUD ordinance itself. Appendix D will outline the schedule of services as follows:
  - December 14-15- Finalize RFP & Establish a Review committee
  - December 15-21- Advertise RFP
  - January 4, 2012- Deadline & Opening of Proposal(s) Received
  - January 11- Sub-Committee Review Proposals & Interview Selection
  - January 11-19- Interviews and Recommendation to Planning Board at special meeting
  - January 30- Special Planning Board Meeting for Consultant's Recommendation on Woodmont Commons PUD Application Acceptance

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A. Rugg asked for public input. Ann Chiampa, 28 Wedgewood Drive, expressed concern that the two weeks given for firms to respond to the RFP would be insufficient, given the holiday season. Ron Dumont, 47 Trolley Car Lane, asked if there was a contingency plan regarding the aforementioned dates, considering the tight schedule. A. Rugg replied that these dates are a goal for the Board but that any need for flexibility can be

examined later on. A. Pollack noted that the RFP includes a right to reject all proposals, which, if done, would obviously affect the timeline.

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A. Rugg asked for four volunteers from the Board to act as sub-committee members to review the RFP applications. M. Soares and L. Reilly volunteered. Other interested Board members could email A. Garron after the meeting.

#### **Continued Plans**

A. Tammy M. Verani 2004 Revocable Trust, Map 17, Lot 34 – Continued Public Hearing for a 5 lot subdivision and Conditional Use Permit.

## A. Rugg stated the application has been withdrawn without prejudice.

#### **New Plans**

A. Pillsbury Realty Development, LLC, Map 10, Lots 15, 23, 29C-2A, 29C-2B, 41, 41-1, 41-2, 42, 45, 46, 47, 48, 50, 52, 54-1, 58, 59, and 62 – Application Acceptance and Public Hearing for formal review of the Woodmont Commons Planned Unit Development (PUD) Master Plan.

A. Garron stated that due to the Board's request to have a third party review, beginning with application acceptance, staff recommends this issue be postponed until that is complete. A. Pollack expressed the applicant's view that RSA 676:4(c)(1) obligates the Board to review the application for completeness within thirty days of its submission and argued that what has been submitted to the Board meets the submission requirements of the PUD ordinance in Section 2.8.9. A. Rugg replied that the per the Town Attorney's advisement, the Board agrees that the third party review is required to determine completeness. A. Pollack remarked that the review for acceptance of a PUD Master Plan is less detailed than subsequent plans for this project will be. He added that the applicant is amenable to postponing the start of 65-day review until the third party is hired. T. Freda stated his preference to have an agreement in writing between the applicant and the Town Attorney regarding the time table. Following some discussion, the consensus of the Board was to wait until the third party consultant is hired before entertaining application acceptance.

Sean O'Keefe, 163 Mammoth Road, encouraged having a Town Attorney present for all of the Woodmont Commons meetings. Jack Falvey, 22 Cortland Street, asked that citizen input on the application be considered in addition to that of Town staff and the third party consultant. A. Rugg said they would be considered and should be emailed to A. Garron with a specific comment or question, as well as the citizen's name and address. Mike Speltz, 18 Sugarplum Lane, urged the Board not to accept the application until the third party consultant is hired due to the scale and scope of the project.

T. Freda asked for direction from the Board as to whether A. Pollack should continue discussions with the Town Attorney regarding the timeline. The consensus was to adhere to the timeline as presented previously and wait for the third party consultant to be hired before entertaining acceptance of the application.

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M. Soares made a motion to table the Application Acceptance and Public Hearing for formal review of the Woodmont Commons Planned Unit Development (PUD) Master Plan to January 30, 2012. L. El-Azem seconded the motion. No discussion. Vote on the motion, 8-0-0.

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#### **Other Business**

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A. Patricia Panciocco (Trustee), Map 7, Lots 7 through 10 – Appeal by PMP Revocable Trust of an Impact Fee Assessment per section 1.2.8.1 of the Zoning Ordinance. [Continued from the November 9, 2011 Planning Board Meeting]

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A. RUGG: We are here tonight to continue the public hearing and to discuss the details with the lots that are mentioned. And the conversation will focus just on those lots alone. We've had discussion that was probably quite wide ranging, that is things that have been brought up are being discussed with staff. That's ongoing. Any changes or anything that come before the Board, we'll make those changes as appropriate. But tonight is just those lots in particular and the details of your problems with the impact fees.

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PAT PANCIOCCO: Okay. For the record, my name is Patricia Panciocco. I'm the applicant in this particular matter and this hearing is a continuation of the November 9 public hearing on this matter. At that meeting, I spent most of the time before the Board, without belaboring it, going through the impact fee statute with the Board, talking about the specific requirements to be satisfied by a valid impact fee ordinance and also discussing the distinctions between an impact fee and an off-site improvement cost that's assessed on a particular development in relation to its impacts on the environment. As I explained to the Board during that meeting, the reason why a Master Plan and a Capital Improvement Plan is a requirement before an impact fee ordinance is adopted is because the Master Plan is the wish list. It's the Town's vision. The Capital Improvements Plan is the price tag on the items that the citizens would like to see within the municipality. Adding to that is the six year time frame within which the Town has to act on a capital improvement proposal for which fees may have been collected. To summarize briefly, an impact fee must relate to a capital facility owned or operated by the Town be a proportional share of the municipal improvement cost reasonably related to the needs created by that particular development and the benefits enjoyed by that development. It may be collected in anticipation of growth, as I believe is the case with your school impact fees. It can also be collected after the fact, once, for instance, a school is another example here also. It's been built, the money has been funded by a bond, but the new development component has not yet been

| 1  | paid for. A valid impact fee cannot be applied when there is growth          |
|----|--|
| 2  | management also in place. That's in the statute also.                        |
| 3  | management also in place. That's in the statute also.                        |
|    | ADT DUCC. I think what wa're talking about is your angelie named             |
| 4  | ART RUGG: I think what we're talking about is your specific parcels.         |
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| 6  | PAT PANCIOCCO: That's right.   |
| 7  |  |
| 8  | ART RUGG: The concerns that you have with them, so address everything        |
| 9  | to, you know, the specifics of it.   |
| 10 | to, you miem, the opening of the   |
| 11 | PAT PANCIOCCO: Mm-hmm.   |
| 12 | TATTANCIOCCO. WIIII-IIIIIII.   |
|    | ART RUCC . I think was to be an thousand as an ablance also the last the s   |
| 13 | ART RUGG: I think we've been through everything else the last time           |
| 14 |  |
| 15 | PAT PANCIOCCO: Mm-hmm.   |
| 16 |  |
| 17 | ART RUGG:and I probably allowed probably a wider ranging discussion          |
| 18 | than I probably should have. We just wanna focus on those four parcels       |
| 19 | that you have a problem with the Town's impact fee assessment.               |
| 20 | that you have a problem with the rown's impact ree assessment.               |
|    | DAT DANCIOCCO. I have a problem with every one of the impact for             |
| 21 | PAT PANCIOCCO: I have a problem with every one of the impact fee             |
| 22 | assessments. And I think   |
| 23 |  |
| 24 | ART RUGG: With your parcels.   |
| 25 |  |
| 26 | PAT PANCIOCCO: Pardon me?  |
| 27 |  |
| 28 | ART RUGG: With your parcels.   |
| 29 |  |
| 30 | PAT PANCIOCCO: Yes, I do.  |
| 31 | 1711 1711 1010 0001 100/11001  |
| 32 | ART RUGG: This concerns just those four parcels that you have.               |
| 33 | AKT KOGG. This concerns just those four parcers that you have.               |
|    | DAT DANGLOCCO. Well they're coop to be two percels                           |
| 34 | PAT PANCIOCCO: Well, they're soon to be two parcels.                         |
| 35 |  |
| 36 | ART RUGG: Okay, I don't know about that.                                     |
| 37 |  |
| 38 | PAT PANCIOCCO: Well, they're supposed to be merged, lot seven and lot        |
| 39 | eight are to be merged and lot nine and lot ten will be merged and there     |
| 40 | will only be two lots in that location. That was what we proposed with the   |
| 41 | Zoning Board and that is what we intend to do.                               |
| 42 | Lo.m.y Dodra and that is what we interior to do.                             |
| 43 | ADT DUCC: Okay Passusa right now water [indistinct] four pareals             |
|    | ART RUGG: Okay. Because right now, we're [indistinct] four parcels.          |
| 44 | DAT DANIGLOGGO District Modell the many                                      |
| 45 | PAT PANCIOCCO: Right. Well, the merger has not been done yet. I'm            |
| 46 | working on a plan that incorporates all the details into one plan so that    |
| 47 | when the notice of voluntary merger comes before the Board, there's a        |
| 48 | clear illustration which will be recorded to show exactly what we have there |
| 49 | because there's been a great deal of confusion with this particular property |
| 50 | because of the discontinuance of Meadow Drive as it goes through that        |
|    |  |

area, which was discontinued in 1928. That Meadow Drive right of way will 1 2 be merged into the lot that's combined seven and eight together, into that 3 lot, and become part of that lot. 4 5 ART RUGG: Okay, André? 6 7 ANDRE GARRON: And to Attorney Panciocco's point, they had submitted a 8 lot merger for those four lots to create two lots. I believe it was the 9 Assessing Department that found some flaws within the Book and Page 10 number, that it didn't relate to the parcels that they are supposed to 11 represent, so I brought that to the attention of Pat and I believe you're 12 examining to make sure that those sites were correct. 13 14 PAT PANCIOCCO: Mm-hmm. 15 16 ART RUGG: Okay... 17 18 PAT PANCIOCCO: And it was basically a plan that doesn't show up on the 19 Registry website that's on file at the Registry, a plan reference. So that's all 20 been cleared up. 21 22 LEITHA REILLY: So is there, I'm sorry, is there a revised impact fee then or 23 are the ones that we're looking at the ones that we're considering tonight? 24 25 PAT PANCIOCCO: The impact fees are an assessment on these particular 26 two lots and the building permits that relate to them. 27 28 LEITHA REILLY: No, but we're looking at impact fees that go across four lots. I understand what you just said and...I heard what you just said but 29 30 we're looking at ones that are affecting that entire parcel by divvied up into 31 the four lots. So I thought the discussion was, as Art just said, that we 32 were going to go through each of the impact fees. 33 34 ART RUGG: This is what we're talking about right here. Those four parcels 35 or potential two parcels. And it would the specific impact fees that have been assessed on that. And do you have those numbers? What you've 36 37 been assessed for impact fees, I guess currently? 38 39 LEITHA REILLY: They're in the letter. They're in the letter. 40 41 LYNN WILES: They're in the letter. Don't they be cut in half? 42 43 LEITHA REILLY: Yeah. 44 45 PAT PANCIOCCO: Yes, I do. There's \$18,354 assessed to each lot. 46

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LEITHA REILLY:

ART RUGG: Each lot.

Mm-hmm.

| 1  | MARIA NEWMAN: To each lot?  |
|--|---|
| 2 3  | PAT PANCIOCCO: They're duplex lots.   |
| 4<br>5   | ART RUGG: Mm-hmm.   |
| 6<br>7<br>8  | PAT PANCIOCCO: So there's two dwelling units to be built in one building on each lot.   |
| 9<br>10<br>11  | CYNTHIA MAY: And you're talking about two lots, at the point where you're gonna actually build the houses, though, right?   |
| 12<br>13   | PAT PANCIOCCO: There'll be a duplex on each merged lot.   |
| 14<br>15   | CYNTHIA MAY: Right. So \$18,000 times two.  |
| 16<br>17   | LEITHA REILLY: Right.   |
| 18<br>19<br>20   | ART RUGG: Okay and what is theI guess the complaint that you have?  |
| 20<br>21<br>22<br>23<br>24<br>25<br>26<br>27<br>28<br>29<br>30<br>31 | PAT PANCIOCCO: My complaint is as a citizen who's being asked to pay a fee to this Town, I should be able to know the basis of that fee, how it's applied and how that fee number was reached. And I have yet to know that. I've asked on September 13 for the annual reports on each impact fee account listed in the Finance Department, many of which appear in the assessment that has been imposed on us September 13 and I still don't have those. It's been now three months since I've asked for those annual audit reports to be submitted to the Town Council which talks about what's been collected, how much that is, and to what it's been applied and I still haven't been given that information. |
| 32<br>33   | MARY SOARES: So is that information in the Town meeting book?   |
| 34   | PAT PANCIOCCO: No.  |
| 35<br>36<br>37<br>38   | LEITHA REILLY: So you're looking for the calculation, right? Of how the \$18,000  |
| 39<br>40   | ART RUGG: Yes. Right. What we're dealing  |
| 41<br>42   | MARY SOARES: Well, it's broken down, you got an email on September 12.  |
| 43<br>44   | LEITHA REILLY: Yeah, it's right here. Right in front of me.   |
| 44<br>45<br>46<br>47   | MARY SOARES: And you got the breakdown of how that \$18,000 is calculated?  |
| 48   | PAT PANCIOCCO: I got the amount due. I do not have the calculations. I  |

have all the reports done by Mr. Mayberry.

1 ART RUGG: I think what you need to show us, if these fees are excessive, 2 you need to show why you think they are excessive. 3 4 PAT PANCIOCCO: I was about to go through that. I don't necessarily think 5 they're excessive per se. I cannot make a determination like that at this 6 point because I do not have a clear analysis of those impact fees from the 7 Town. I've asked... 8 9 ART RUGG: So you don't have the details... 10 11 PAT PANCIOCCO: No. 12 13 ART RUGG: ...for us to really arrive at an assessment of what the problem 14 is. 15 16 PAT PANCIOCCO: That's correct and I think some of them are void on their 17 face, they're unauthorized, others, the analysis was flawed and in other 18 cases, funds have been misapplied in places where they shouldn't have 19 been, but that's... 20 21 ART RUGG: How does that apply to your particular situation here? 22 23 PAT PANCIOCCO: As to my situation, I don't feel that I should be asked to 24 add to a fund that's being mismanaged by the Town. I think that's illegal. 25 26 MARY SOARES: Okay. Did you get this email that was sent by Libby? 27 28 PAT PANCIOCCO: Yes. I asked... 29 30 MARY SOARES: That told you that \$12,000 is going to the school... 31 32 PAT PANCIOCCO: Yes. 33 MARY SOARES: ...\$240 is going to the Library, \$2,414 is going to the 34 35 recreation department? 36 37 PAT PANCIOCCO: Yes. Yes. 38 39 MARY SOARES: And is it your...are you saying that you don't understand 40 how that \$12,000 is applied in the school or how that \$2,000 is applied in 41 recreation or how that \$760 is used in the police...? 42 43 PAT PANCIOCCO: In part. In part, I think some of these fees don't have a 44 basis and that there's been enough paid into these account that the amount 45 due from new growth has been satisfied some time ago. And they're still 46 being collected and in some cases, increased. The school impact fees were 47 increased after the school construction was complete. How do you raise 48 impact fees for anticipated costs that are done?

ART RUGG: Yeah, it still doesn't get to the specifics of the situation.

| 1 2  | Laura?   |
|--|--|
| 3 4  | MARY SOARES: Right, wellI'm sorry.   |
| 5<br>6<br>7<br>8<br>9                              | LAURA EL-AZEM: I apologize because I wasn't here on the 9 <sup>th</sup> , I didn't hear your first meeting's worth, but are these calculations available? I mean, if somebody comes to you and says what can I expect to pay for something like this, who does this math?  |
| 10<br>11<br>12                                     | ANDRE GARRON: No, we have an impact fee schedule as approved by Town Council that we give towe apply to every development in town that the BoardI mean, that the Town has authorized impact fees for.  |
| 13<br>14<br>15<br>16                               | LAURA EL-AZEM: Is it based on square footage and type of dwelling and that kind of thing?  |
| 17<br>18<br>19<br>20<br>21<br>22<br>23<br>24<br>25 | ANDRE GARRON: What we did is, I guess starting in 1994 and throughout to the present, is that we hired a consultant that helped us put together our impact fee calculation using this methodology and those methodologies are updated for the particular the Board sees fit to update. The last update, I believe, was done in 2006 for the school, 2007 for, I believe, fire, and for police and thereforeand it was based on the best information that our consultant had at the time and the methodology, I believe, that Bruce Mayberry employed was sound and it was found to be sound. |
| 26   | LAURA EL-AZEM: Is that something that's available for review?  |
| 27<br>28<br>29                                     | ANDRE GARRON: Yeah, and I believe Attorney Panciocco has all of them.  |
| 30<br>31   | LAURA EL-AZEM: So  |
| 32<br>33   | PAT PANCIOCCO: I do.   |
| 34<br>35<br>36<br>37                               | LAURA EL-AZEM:if you could reproduce numbers like this on a similar dwelling because you have the numbers that he figured outthat he used to figure out your numbers.  |
| 38<br>39   | PAT PANCIOCCO: I'm sorry?  |
| 40<br>41<br>42                                     | LAURA EL-AZEM: It sounded like André just said that you were provided with   |
| 43<br>44   | PAT PANCIOCCO: Yes.  |
| 45<br>46<br>47                                     | LAURA EL-AZEM:the methodology that they used to reach these numbers.   |
| 48<br>49   | PAT PANCIOCCO: Yes.  |
| 50   | LAURA EL-AZEM: But isn't that what you said you didn't receive since   |

1 September?

2 3

PAT PANCIOCCO: No. Your ordinance calls for annual audit reports to be submitted to the Town Council. It states clearly how much was collected, where it was spent...

LAURA EL-AZEM: But wait a minute, just back up one second, okay? I understand you have a problem with how the money's being spent but do you understand how they came to what you're being assessed?

PAT PANCIOCCO: In some cases, yes. And I disagree with...

LAURA EL-AZEM: Okay, so they did provide...I maybe misunderstood when you were speaking earlier, I thought you said that you hadn't been provided with that, so...

PAT PANCIOCCO: Not that.

LAURA EL-AZEM: So these are the numbers that you've been assessed and you know how they got to them and they're based on a schedule and a consultant that we used. I'm just trying to understand, is there something...I understand the part about you don't like the way the money's being spent and you think perhaps it's being spent...or mismanaged. But as far as what you've been assessed, I think all we can look at right now is have you been assessed wrongly because you're here to appeal your assessment.

PAT PANCIOCCO: Mm-hmm.

LAURA EL-AZEM: And I don't know that we have the...it's not our purview necessarily to decide whether the Town is spending the money that it collects properly. I'm not sure. Correct me if I'm wrong. But I think that our purpose tonight is to decide on your appeal, which is this is what you've been assessed and you're claiming that you were assessed wrongly because some calculation was wrong.

PAT PANCIOCCO: It's not that simple. Now, let me ask the Board. Do you have the letter I sent out on the 18<sup>th</sup> of November to Mr. Garron and Mr. Caron?

TOM FREDA: No...

PAT PANCIOCCO: There was a separate....

[overlapping comments]

ART RUGG: November 7<sup>th</sup>.

MARY SOARES: October 7<sup>th</sup>.

49 50 they're calculated.

PAT PANCIOCCO: If I could approach? 1 2 3 ANDRE GARRON: It was the letter on the 18<sup>th</sup>. 4 PAT PANCIOCCO: [indistinct] ...on the 18<sup>th</sup>. He told me I would hear from 5 6 Town Counsel. It says it right in the email. I submitted my letter with 7 specifics and he reminded me that I owed you an analysis and without 8 complete information from the Town, I'm unable to provide you a complete 9 analysis. 10 ANDRE GARRON: Now, Pat, you said the 18<sup>th</sup>. I have one on the 22<sup>nd</sup>. 11 12 PAT PANCIOCCO: The 22<sup>nd</sup> is my letter and [indistinct]. 13 14 15 ART RUGG: Email's November 18. 16 17 PAT PANCIOCCO: I got that from Mr. Caron on the 18th and I responded on the 22<sup>nd</sup> with a seven page letter about how I feel your ordinances are 18 19 flawed. And if you'd like, I can summarize them. 20 21 ART RUGG: Okay, yeah, we aren't discussing that. We're discussing the 22 specific fees you've been charged on your property. 23 24 PAT PANCIOCCO: And I'm saying that without a clear basis in fact for you 25 to assess those fees on me, I can't respond to you as to why they're wrong 26 because I do believe, and I have some additional information here to share 27 with you, that enough fees have been collected, particularly in the school's 28 case where... 29 30 DANA COONS: We're not here to discuss what fees have been collected. 31 We're here to discuss the fees that you've been assessed on your property 32 and why you feel they are wrong. The schedule is there for every property 33 in town. 34 35 PAT PANCIOCCO: Mm-hmm. 36 37 DANA COONS: We do update that periodically based on new information 38 that whether...it doesn't matter whether the construction's been done or 39 anything else. Those fees are assessed to every new property in town 40 regardless. 41 42 PAT PANCIOCCO: I understand that. 43 44 DANA COONS: So please stick to the facts. We're not interested in what 45 monies have been spent, we're not interested in anything else other than 46 why you feel the fees assessed to you are wrong on these particular 47 properties. We've already gone over of how they're assessed and how

PAT PANCIOCCO: I will tell you and go through each one and tell you

|                            | ,  |
|----------------------------|--|
| 1<br>2<br>3                | specifically why I don't think they're correct and why they should not be assessed.  |
| 4<br>5<br>6                | TOM FREDA: But understand thatbut that frankly is your version of what you think is right and wrong. There's been no determination by any authority  |
| 7<br>8<br>9                | PAT PANCIOCCO: No, there has not.  |
| 10<br>11<br>12<br>13       | TOM FREDA: Well, isn't that your obligation, to haveto go to court and say 'these impact fees are wrongly charged,' have the impact fees struck down and then you can seek, you know, not to have it imposed on you?                                   |
| 14<br>15<br>16             | PAT PANCIOCCO: Is that the Board would prefer? Rather than trying to resolve through the administrative process if?  |
| 17<br>18<br>19<br>20<br>21 | TOM FREDA: But you're asking for an appellate process and the appellate process requires you to say that this fee is being illegally assessed against you. You haven't made the prerequisite determination that the impact fee is illegal as assessed. |
| 22<br>23<br>24<br>25       | PAT PANCIOCCO: I can allege, but I can't give you all the facts because the Town has not given them to me. So I will tell you what I think, but I cannot provide you the evidence because the Town has not satisfied my request.                       |
| 26<br>27                   | TOM FREDA: Did you make a 91-A request?  |
| 28<br>29                   | PAT PANCIOCCO: You bet your life I did.  |
| 30<br>31                   | TOM FREDA: Okay and whodid you make it towhich office in the Town?   |
| 32<br>33                   | PAT PANCIOCCO: The Planner and the Town Manager.   |
| 34<br>35                   | TOM FREDA: Okay.   |
| 36<br>37<br>38             | PAT PANCIOCCO: And I followed up on a number of occasions in addition to coming to this Board.   |
| 39<br>40                   | TOM FREDA: But you'd agree with me, there's been no determination yet  |
| 41<br>42                   | PAT PANCIOCCO: No.   |
| 43<br>44                   | TOM FREDA:that the impact fee, as you say, is incorrect.   |
| 45<br>46                   | PAT PANCIOCCO: How can you make a determination without the facts?   |
| 47<br>48<br>49             | TOM FREDA: I'm not. You're the one that's saying it's wrong, so no authority has said that it's illegal.   |
| 50                         | PAT PANCIOCCO: No, I have no authority. I would rather resolve it with   |

1 the Board and hope that the Board would say 'provide the information so 2 that we can talk about specific facts.' 3 4 TOM FREDA: But we have no authority to award you, essentially, an 5 abatement of an impact fee based on a conversation between us when, you 6 know, there's nothing that's been determined that says that the impact fee 7 as assessed or as should be assessed is illegal or is incorrect. 8 9 PAT PANCIOCCO: This Board is responsible for that impact fee ordinance 10 and for its valid application against new development. 11 12 TOM FREDA: And there's nothing before us that says it's incorrect except 13 you. 14 15 LEITHA REILLY: And we're applying that currently and we are hearing and 16 listening to your appeal... 17 18 PAT PANCIOCCO: Right. 19 20 LEITHA REILLY: ...on those numbers that are specifically related to this 21 property, these properties...tax maps. So... 22 23 MARY SOARES: So we know that when a duplex is built... 24 25 LEITHA REILLY: Mm-hmm. 26 27 PAT PANCIOCCO: Mm-hmm. 28 29 MARY SOARES: ...the assessment is \$12,000 because it will have an 30 impact on the school because it will bring children into the school. 31 32 LEITHA REILLY: Right. 33 34 MARY SOARES: And there are bonds that are being paid on the buildings, 35 whether they've been built, completely built or not, they're still bonded, we're still paying for them. So that's where that goes. The Library is...how 36 37 many times have we fixed that roof? I mean, the Library has ongoing 38 things. I think they are all legitimate impact fees and at this point, Mr. 39 Chair, if you'll entertain a motion, I would like to make a motion that we...you know, the only one I guess I would like to have a conversation 40 41 about is Route 102 Central Corridor. 42 43 LEITHA REILLY: Sure. Mm-hmm. 44 45 MARY SOARES: That's the only one that I could see any argument... 46 47 LEITHA REILLY: To offer... 48 49 MARY SOARES: ...to offer an abatement on. The other ones I think are

extremely valid and I would not, as one Board member, be willing to offer

an abatement on any of those. But the Route 102 Central Corridor, I would have a...like to have a conversation about it.

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ART RUGG: Yup. André?

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ANDRE GARRON: With regard to the impact fees, I think that Attorney Panciocco has made some very good points with her letters to the Board and to Dave Caron and myself and which staff has had a number of conversations based on those and we realize too that there is some elements of the ordinance that we're gonna be revisiting and there's elements of the ordinance that the Board...the Town just needs to do a better job of following through with, identified very clearly in the letters that we received. As far as the methodology that we use in order to create this, you know, based on Section 1.2.6, again, we've hired competent consultants to help us with this. We've had competent legal counsel guide us through to make sure that what we move forward with is sound and it meets the intent RSA 674:21, the impact fee ordinance. We've had conversations with our legal counsel with regard to the way we assess impact fees on our corridors, our Route 28 Corridor and Route 102 Corridor and I believe the Board has already taken steps on a section of the Route 28 Corridor to identify sections that would probably be best not to include in our regulations and we're gonna look at every other corridor that we have studied in the community to make sure that what we have from this point going forward is consistent with what our legal counsel is recommending to us that we look at. But as far as the school impact fee, the fire impact fee, the recreation impact fee, and the Library impact fee, again, we've hired our experts, we have a computation that we've been using and have updated over time and we find right now that that system and the methodology is sound.

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MARY SOARES: So, Mr. Chair, if you'll entertain a motion, I'd like to make a motion that we make an abatement to the Route 102 Central Corridor Traffic impact fee for this application.

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ART RUGG: Probably the best way would...I think would be to continue for staff to make the adjustment and everything and we come back on the 11<sup>th</sup> of January.

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LYNN WILES: Yeah, but before we do that, too, didn't we have legal counsel, didn't Bart Mayer say that, you know, the way the corridor impact fees are assessed today is legal? I thought that's what he said in his letter that we got.

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MARY SOARES: It did say that they are.

45 46

ART RUGG: Yeah.

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PAT PANCIOCCO: Mr. Chairman, I've come here with a lot of information for this Board and I would respectfully request that I be allowed to submit this. There's...

ART RUGG: It has to be specific to the numbers that you have on your parcels. I'm not, you know, we've gone through everything else before. We don't need to go through it again. PAT PANCIOCCO: I will give you the two bills killed by the legislature right here... MARY SOARES: It has nothing to do with your... PAT PANCIOCCO: ...to show... [overlapping comments]. DANA COONS: ...specific to your property. ART RUGG: Specific to your property. PAT PANCIOCCO: To 102. You can't assess it against me. You don't have the authority to assess impact fees on a State road. Period. ART RUGG: That's what we're... MARY SOARES: We're not gonna have a... ART RUGG: ...we're talking about right there; to making adjustments. We've made adjustments in the past... PAT PANCIOCCO: There were two bills killed by the legislature that said that municipalities couldn't do it and here's a report. TOM FREDA: Did you say "killed by the legislature"? PAT PANCIOCCO: They were inexpedient to legislate. TOM FREDA: So they weren't passed? PAT PANCIOCCO: Exactly. TOM FREDA: So what you're saying is you're gonna submit two bills that were proposed... PAT PANCIOCCO: They're right here. A copy for anybody that would... TOM FREDA: Right, but they weren't enacted. PAT PANCIOCCO: They were not enacted because they did not feel it was appropriate to give municipalities the authority to assess impact fees on State roads. 

1 TOM FREDA: But are you saying they didn't enact something that would 2 have prevented the Town from doing it or ...? 3 4 PAT PANCIOCCO: The very fact that somebody proposed that the impact fee statute be amended to grant that type of authority and the legislature in 5 6 the State of New Hampshire said 'no' means that you cannot do it. 7 8 TOM FREDA: I'm not sure... 9 10 PAT PANCIOCCO: Well, I have people here that'll testify and were present 11 at all those hearings. 12 13 TOM FREDA: Okay. 14 15 MARY SOARES: Okay, so Mr... 16 17 PAT PANCIOCCO: And I think that's a valid point and it definitely has a 18 direct bearing on the fees being assessed against us. I also would like the 19 fees that have been assessed against our company in the past for road 20 impact fees to be returned because they're illegal. 21 22 Mr. Chairman, what are our options? Deny, approve, LEITHA REILLY: 23 deny with a cond...or approve with a condition? 24 25 ART RUGG: I would continue it...one is to go through...have staff go through 26 these fees, make adjustments, you know, and then I think review by our, 27 you know, Town Attorney. 28 29 ANDRE GARRON: We'll come back to... 30 31 PAT PANCIOCCO: I'd like to submit the information that I've received from 32 the school district that pretty much shows that \$3.5 million have been 33 collected and based on the building aid, which is not reflected in the 34 analysis of these fee assessments, they've collected more than enough to 35 fund the new development cost of school impact fees. This information's here. I have all the data here also that shows you have a declining school 36 37 population. You've had that for seven or eight years right now but yet, in 38 2007, your school impact fees went up, and there are no school projects 39 planned. I would like that also admitted and have that assessed by staff 40 and we can continue if that's the Board's pleasure. 41 42 ART RUGG: We will review that. 43 44 MARY SOARES: Okay, I'd like to amend my motion then. I'll make the 45 motion that we continue this to the...what did you say, January 11<sup>th</sup> 46 meeting?

49 50 PAT PANCIO

ART RUGG: January 11th, 7:00 PM.

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PAT PANCIOCCO: And I'll send my remaining questions to staff in a letter

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Board.

1 form if the Board doesn't want to hear them. 2 LAURA EL-AZEM: Is that January 11<sup>th</sup> date for a decision on this appeal? 3 That we'll be coming back with a decision on the appeal? Or is that for 4 5 further discussion on this? 6 7 ART RUGG: It'll be, I think from what has been presented here, then staff 8 will make the assessment and then be reviewed by counsel and I think... 9 10 ANDRE GARRON: We will review the Route 102 Corridor impact fee 11 assessment. 12 13 ART RUGG: The Board will be probably at that point of making a decision 14 then. 15 16 LAURA EL-AZEM: Okay. 17 18 PAT PANCIOCCO: And I would, again, like to renew my request for an 19 accounting of each impact fee account as your ordinance says is required to 20 be submitted to Town Council. And I can take that up with Town Council 21 also. 22 23 ART RUGG: Yes. 24 25 PAT PANCIOCCO: Because I'm not sure who's responsible for that. 26 27 MARY SOARES: Well, we do have a Town Council liaison, so you could take 28 that back to your town...to the Town Council. 29 30 PAT PANCIOCCO: And I've spoke with the Finance Department and she 31 does not have them. Big chunks of money are transferred to the general 32 fund, which the statute says is not allowed because the money isn't yours 33 until the legislative body appropriates their share of the improvement, but 34 yet those funds have been dipped into and used for various costs with no 35 corresponding contribution by the Town. These are the types of things I'm 36 talking about that make the handling of these funds downright illegal. 37 38 ART RUGG: Okay, anyone from the public have any questions, comments, 39 concerns on this appeal? 40 41 TOM FREDA: Can I ask for a clarification from the applicant? 42 43 ART RUGG: Yes. 44 45 TOM FREDA: What specific parcels are you appealing and what amounts of 46 the tax are you appealing? 47 48 PAT PANCIOCCO: An administrative appeal isn't necessarily related to the

land, which is more...it's a little bit of a novelty when it's before a Planning

1 2 TOM FREDA: Okay. 3 4 PAT PANCIOCCO: I am appealing the ordinance itself in its application to 5 our proposed building permits. 6 7 TOM FREDA: Oh, okay. So you're not appealing a specific property's 8 tax...impact fee. 9 10 MARY SOARES: Yes, she is. 11 12 PAT PANCIOCCO: Only the assessed... 13 14 ART RUGG: Yes, she is. 15 16 PAT PANCIOCCO: It's a... 17 18 TOM FREDA: No, but... 19 20 [overlapping comments] 21 22 TOM FREDA: No, but as a preliminary matter, you're saying the entire 23 impact fee shouldn't be assessed because it's illegal. You're challenging the 24 ordinance. 25 26 PAT PANCIOCCO: The Town has the burden to show that the fees being 27 assessed are legal and they're valid and I'm open to hearing that 28 conversation. But today, I have still not gotten the reports that are 29 supposed to be made available to me. 30 31 TOM FREDA: No, I heard what you said, but my question is are you telling 32 us that you're appealing the ... you said it's an administrative appeal ... 33 34 PAT PANCIOCCO: Yes. 35 36 TOM FREDA: ...of a certain section of the zoning ordinance or the impact 37 fee calculation? You're not appealing a specific assessment against you. 38 39 ART RUGG: Yeah, impact fee assessment per Section 1.2.8.1 of the zoning 40 ordinance. 41 42 TOM FREDA: Where is that? No, I'm asking her what she's appealing, not 43 what the statute says. 44 45 ART RUGG: Okay. 46 47 PAT PANCIOCCO: I'm appealing the imposition of an impact fee generally 48 until I have clarification from the Town what I'm paying for and that the 49 amount is validly assessed.

TOM FREDA: So, you're challenging the regulation or the statute...or, excuse me, the ordinance, I guess it is.

PAT PANCIOCCO: No, it's basically the application but I wanna know what I'm paying for and where it's being applied and that it's valid and I think that anybody who pays a tax, which is what this is, is entitled to know that. Especially when your ordinance publishes right in the ordinance that an annual audit is done. Had those audits been done, we may not be having this conversation.

TOM FREDA: But if you're challenging an enacted ordinance, don't you have an obligation to go to the Superior Court that has equity power to do that since we don't have that?

PAT PANCIOCCO: Your ordinance requires that I exhaust my administrative remedies and if you would like me to go to the Superior Court. I can do that and the Court will order the Town to produce that. I'm trying to make this less painful for the Town and I've got little...little cooperation for the specific information that I've asked for, other than reports published by others. Financial reports that are supposed to be open and available to me as a taxpayer aren't available, and that's a violation of 91-A. That's a serious thing for a Town.

TOM FREDA: Then, with all due respect, I think you need to specify that you're challenging what you're challenging. Which section that you're challenging and put it in writing so you've got a record to take to the Superior Court.

PAT PANCIOCCO: I can do that. You can't challenge specificity when the specificity is not provided by the Town. I can challenge them as applied and put the Town's feet to the fire in the courtroom if that's easier.

TOM FREDA: I beg to differ with you. I just don't think that it's the Town's obligation that when anybody says 'I think the law is wrong, that it's the Town's obligation to say that...' I mean, it's been enacted, it's been passed. I think you'd find that the record says that. You wanna say it's wrong, you're welcome to that, but that's our purview to say that.

PAT PANCIOCCO: The statute is valid, the ordinance is actually very well written. I will say that. And with the exception of one provision that allows impact fees to be applied to pay bond interest, I think it's consistent, generally, with the statute. The problem is it hasn't been applied the way it's written.

TOM FREDA: With all due respect, that's what you say. Okay? And you come back with 'you have to believe me because the Town hasn't given me the financial records to prove me wrong.'

PAT PANCIOCCO: I mean, that speaks for itself. If...

TOM FREDA: No, it speaks that, like lots of things in the government, you don't get anything sometimes until you make a lot of noise and you should get the documents. But that doesn't mean anything other than you didn't get the documents. With all due respect, you're taking three leaps here because somebody didn't provide you with something.

1 2

PAT PANCIOCCO: It's ninety days since I asked for it.

TOM FREDA: It may be, and that's wrong and you should get the documents but that doesn't mean they've been illegally collected, illegally applied, or that anything you say has any relevance or validity to it.

PAT PANCIOCCO: Based upon the reports from outsiders and the limited information I've been given, that's the way it looks. It really would be very helpful if this Board would be supportive in producing what your ordinance says you have available. But I've yet to hear that.

ART RUGG: Certainly, we've made that request of staff and that's where, you know, staff does the administration of our ordinance.

PAT PANCIOCCO: I would like to have both.

ANDRÉ GARRON: And I can't speak to the financial information but I just know that every document that Miss Panciocco has asked from my office, we've produced.

PAT PANCIOCCO: Published by other people. I...

ANDRE GARRON: I'm just saying the documents that we have identified in our ordinance and the methodology used in order to derive at the impact fees that we have for fire, police, highway, or, excuse me, fire, police, highway, and recreation all have been produced...

PAT PANCIOCCO: Yup.

ANDRE GARRON: ...and given to Miss Panciocco as requested.

PAT PANCIOCCO: That's right and I've been given one sided reports by the Finance Department and I was told to go to Planning or Public Works to find out where the money went when there was a lump sum transferred to the general fund. When I asked 'Where did that money go? Where was that applied?' 'I don't know. I don't have the information.'

MARY SOARES: Well, you know, I attend the School budget meetings and I attend, well, I listen to, I don't attend, the Town Council meetings during the budget season and I also listen to the Town Council and I attend the School Board when the outside auditors come in and audit our books, so those documents are there. The books are audited every single year. By law, they have to be.

50

ART RUGG: To...yeah, not...

1 PAT PANCIOCCO: Generally, yes, they are. 2 3 MARY SOARES: Well... 4 5 PAT PANCIOCCO: I agree. But not the impact fees. 6 7 MARY SOARES: But the impact fee is a revenue and the revenue is 8 accounted for in the audit. These people specifically speak about the 9 revenues versus the expenditures and both budgets are bottom line 10 budgets, so the impact fees, unless they go into...you know, actually, 11 though, I don't really want to get into this conversation with you, but I'm 12 just saying I know that we are audited every single year and I know that 13 those...that you should be able to get that information from Sue Hickey and 14 the Town... 15 16 PAT PANCIOCCO: I would think so. 17 18 MARY SOARES: ...and from the School. 19 20 PAT PANCIOCCO: I would think so. 21 22 MARY SOARES: And you said the School has provided information for you. 23 24 PAT PANCIOCCO: Yeah, he's given me two summary letters and I sent him 25 a couple of other questions and he also told me that \$200,000 from the 26 School impact fees was used to keep the Town's tax rate in check. Is that 27 what impact fees are for? The letter is right here. 28 29 MARY SOARES: Well, it's a bottom line budget. So... 30 31 PAT PANCIOCCO: That's not what impact fees are collected for and it's not 32 recognized revenue until the Town appropriates their share. 33 34 MARY SOARES: The...well, again, this is not the conversation... 35 PAT PANCIOCCO: And they make it circular. 36 37 38 MARY SOARES: ...we need to have this evening. 39 40 LEITHA REILLY: Mr. Chairman? What are our options? 41 42 ART RUGG: We're not here to argue. We just collect as much information 43 as we can. I think our option is to take it under advisement, have staff.... 44 45 MARY SOARES: Well, there's a motion on the floor to table it to the 11<sup>th</sup>. 46 47 PAT PANCIOCCO: That's fine. 48

MARY SOARES: To continue it to the 11th. 1 2 3 ART RUGG: To continue to the 11<sup>th</sup>, yeah. 4 5 MARY SOARES: Did anybody second that? 6 7 LEITHA REILLY: I have some discussion on that. 8 9 LAURA EL-AZEM: I did. 10 11 ART RUGG: Okay. 12 13 LAURA EL-AZEM: Yeah, I can withdraw my second if there's something we 14 need to discuss, but... 15 16 LEITHA REILLY: I don't understand the point. Why we would delay to it to 17 January. We've asked the questions of Miss Panciocco two times now and 18 frankly, she has yet to give us an answer specifically...she's given us lots of 19 other answers which I can sincerely appreciate, that she has issues with, 20 but we've asked her twice now, specifically about her appeal with regard to 21 these numbers and I have yet to hear an answer from you on these 22 numbers as they're outlined on the fees. 23 24 PAT PANCIOCCO: Yes, I have information... 25 26 LEITHA REILLY: Excuse me, just let me finish. And I don't see the point, 27 frankly, in delaying this for either party involved. I mean, she came to us 28 in good faith to talk about those impact fees and we wanna talk about it but 29 I don't hear her talking about it with us, so I don't see why pushing it 30 another month is gonna help us or her, for that matter. 31 32 ART RUGG: I just want staff to review, and I think we're dealing with the 33 102 piece. 34 35 MARIA NEWMAN: Mr. Chairman? My question, André, is when will you 36 come to an opinion on those fees, the structure of that changing? When do 37 you think the timeframe will be that you might come to conclusion of 38 restructuring the fees that have to do with the State roads or 102 or ...? 39 40 ANDRE GARRON: That we want to get on right away. Within the next 41 month, I wanna have at least an outline of what I wanna present to the 42 Board because there's a lot of information that's been shared and a lot of 43 information that we garnered from our legal counsel, and therefore, again, 44 we wanna take a look at all of our...especially the traffic impact, starting

45 46 47 with that.

MARIA NEWMAN: So you might have an answer for us in a month on it or...?

48 49 50

ANDRE GARRON: Well, with regard to this particular one, again, if it's the

| 1<br>2<br>3          | direction of the Board to come back with looking at how the Route 102 Corridor impact fee could be modified based on the input that we received from legal counsel, I'll have that by January 11 <sup>th</sup> .  |
|----------------------|---|
| 4<br>5               | MARIA NEWMAN: You will have that. Okay.   |
| 6<br>7               | ANDRE GARRON: Yes, I will.  |
| 8<br>9<br>10<br>11   | MARIA NEWMAN: Because then we'll have something to discuss that has to do with possibly that aspect of that one particular impact fee.  |
| 12<br>13             | ANDRE GARRON: Correct.  |
| 13<br>14<br>15       | MARIA NEWMAN: Okay.   |
| 16<br>17<br>18<br>19 | LYNN WILES: And if you could look at one other thing, too. If we do make changes to that, if those changes can be applied retroactively or not because I know Miss Panciocco had talked about looking for rebates on all of her prior impact fees. So I think we need to understand that as well. |
| 20<br>21             | PAT PANCIOCCO: Absolutely.  |
| 22<br>23             | DANA COONS: That's something that   |
| 24<br>25             | ANDRE GARRON: Yeah, I mean  |
| 26<br>27             | PAT PANCIOCCO: I would like these other questions   |
| 28<br>29<br>30<br>31 | DANA COONS: Have we ever done stuff retroactively? Then why would we start now?   |
| 32<br>33             | LEITHA REILLY:would we start now? Yeah.   |
| 34<br>35             | LYNN WILES: That'll be the next question.   |
| 36                   | DANA COONS: You know, I mean, this property was appraised, the impact   |
| 37<br>38             | fees were assessed on our current methodology.  |
| 39<br>40             | ANDRE GARRON: Mm-hmm.   |
| 41<br>42             | MARIA NEWMAN: Right.  |
| 43<br>44<br>45<br>46 | DANA COONS: Alright, yes, I understand we're gonna look at changing our calculations. That's something we should do on a routine basis and change the calculations based on that new information going forward. But I don't think it should be applied retroactively.                             |
| 47<br>48             | MARIA NEWMAN: Right.  |

50 DANA COONS: So I don't know why we're even...I agree with Leitha. Why

| 1 2                        | are we even considering continuing this?   |
|----------------------------|--|
| 3                          | PAT PANCIOCCO: Because we don't have complete information.   |
| 5                          | LEITHA REILLY: I do.   |
| 7<br>8                     | LYNN WILES: I do.  |
| 9<br>10                    | LAURA EL-AZEM: Yeah, I think we do.  |
| 11<br>12                   | PAT PANCIOCCO: Well  |
| 13<br>14                   | [overlapping comments]   |
| 15<br>16<br>17             | MARY SOARES: We have a motion on the floor and you kind of asked me to take that one back because you wanted more information. So do we wanna poll the Board as opposed to?  |
| 18<br>19<br>20             | ART RUGG: Someone can make a motion and we'll poll the Board that way.   |
| 21<br>22<br>23             | MARY SOARES: Okay. We have two options. I can withdraw thewe can vote down continuing it and then we canI'll make the other motion   |
| 24<br>25<br>26             | ART RUGG: There's a motion on the floor and a second for a continuance and that can be withdrawn or we could go ahead and vote whatever way the Board wants. And another motion would be heard.  |
| 27<br>28                   | MARY SOARES: I'd rather have a vote, personally.   |
| 29<br>30<br>31             | LEITHA REILLY: Yeah, let's do a vote.  |
| 32<br>33                   | ART RUGG: Oh, okay.  |
| 34<br>35                   | MARY SOARES: So  |
| 36<br>37                   | LYNN WILES: [indistinct]a motion on the floor.   |
| 38<br>39<br>40<br>41<br>42 | ART RUGG: So Mary's motion that's on the floor is to continue to the 11 <sup>th</sup> of January, 2012, 7:00 PM, 'cause we'll have thewhat little information we have here, we can make adjustments and staff will make that adjustment and it'll be reviewed by |
| 43<br>44<br>45             | MARY SOARES: No, the motion on the Board is continue it to the 11 <sup>th</sup> , yeah.  |
| 46<br>47                   | ART RUGG: Yeah. Okay. And a second by Laura.   |
| 48<br>49                   | TOM FREDA: Is he gonna have discussion on that?  |

ART RUGG: Yes, we'll have discussion on that.

| 1        |   |
|----------|---|
| 2        | MARIA NEWMAN: I have one more question.                                     |
| 3        |   |
| 4        | ART RUGG: It'll be part of the discussion.                                  |
| 5        |   |
| 6        | MARIA NEWMAN: Yeah, one more question aboutwhen these, naturally            |
| 7        | these developmentthis developmentthe merger hasn't happened yet.            |
| 8        | It's going to happen in the near future. When do impact fees get collected? |
| 9        | A t what point do impact fees get collected?                                |
| 10       |   |
| 11       | ANDRE GARRON: At the timeprior to C.O. Certificate of Occupancy.            |
| 12       |   |
| 13       | PAT PANCIOCCO: Right.   |
| 14       |   |
| 15       | MARIA NEWMAN: Okay, so at that point, the new methodology withthat          |
| 16       | has to do with Route 102 andthat you're talking about that you're gonna     |
| 17       | be putting in place, will be in place at that point, right?                 |
| 18       |   |
| 19       | ANDRE GARRON: Correct.  |
| 20       |   |
| 21       | MARIA NEWMAN: Which means the impact fee numbers are gonna change           |
| 22       | in that regard, on that line, right?  |
| 23       |   |
| 24       | ANDRE GARRON: Well, the impact fee, in this regard, has been assessed.      |
| 25       | I mean, the   |
| 26       |   |
| 27       | MARIA NEWMAN: Oh, it's already  |
| 28       |   |
| 29       | PAT PANCIOCCO: Mm-hmm.  |
| 30       |   |
| 31       | ANDRE GARRON: The assessedyeah.   |
| 32       |   |
| 33       | MARIA NEWMAN:this is the assessed number forokay. That's what I             |
| 34       | wanted to know. Okay.   |
| 35       |   |
| 36       | PAT PANCIOCCO: Right.   |
| 37       |   |
| 38       | ANDRE GARRON: Yeah, you need to apply for a permit.                         |
| 39       |   |
| 40       | MARIA NEWMAN: Okay. Thank you.  |
| 41       |   |
| 42       | ART RUGG: Tom?  |
| 43       | AND DE CARDON AND A   |
| 44       | ANDRE GARRON: Alright, so   |
| 45       |   |
| 46       | TOM FREDA: I guessI don't even know what we're doing.                       |
| 47       |   |
| 48       | ANDRE GARRON: When they apply for it, they get [indistinct]they're          |
| 49<br>50 | assessed and then the impact [indistinct]                                   |
| 511      |   |

TOM FREDA: We're talking about...there's been an assessment against you, apparently, that you haven't paid. You don't seem to be asking about that. You're saying 'I don't like how it's calculated.' Okay...

PAT PANCIOCCO: No, I'm asking for more information so I can tell you that.

PAT PANCIOCCO: I had to.

have the information...

TOM FREDA: ...or you don't. But...

PAT PANCIOCCO: True.

TOM FREDA: Well, you're telling us you don't have the information. Then how can you sit there and say it's wrong? You don't have the information.

TOM FREDA: But frankly, you filed an appeal, so, you know, either you

PAT PANCIOCCO: Because what I do have and what I have gotten from André points in that direction, but I'm asking the Town because there maybe things that I don't know about and that's why I've asked for those reports.

TOM FREDA: But this is where I have a fundamental problem. You're saying it's wrong and you're telling me I have to prove that I'm right. I don't agree with that. I think you say it's wrong, you're saying it's...unconstitutional, illegal, whatever. You prove it's wrong. Get your evidence, come before us...

PAT PANCIOCCO: I did.

TOM FREDA: Well, you don't have it. You know, frankly...because you just came here and said 'I don't have it.'

PAT PANCIOCCO: I've pointed all that out in the letter that I gave you tonight that none of you were given before this hearing. I've pointed out specifics in your Town Reports and in the reports and the methodologies. I've explained all that and I've also testified to a number of those facts. That letter is seven pages long. It's been at this Town Hall now for almost a month and you haven't seen it, unfortunately, and that's a disrespect to you as a Board, to come and listen to this hearing and not having had a chance to review that letter in detail and what it says. Because you did ask me for specificity and I've pointed out to you in that letter exactly where I see these inconsistencies and why I am alleging what I'm alleging. And why that additional complete information will help me to clarify...I could be completely wrong and...

TOM FREDA: So you agree you could completely wrong.

| 1  | PAT PANCIOCCO: I could be completely wrong, absolutely.   |
|--|---|
| 2 3  | TOM FREDA: Okay.  |
| 4<br>5<br>6  | PAT PANCIOCCO: But without complete information from the Town, how would I know that?   |
| 7<br>8<br>9  | TOM FREDA: But my point is, you're here on your appeal and with all due respect, you know   |
| 10<br>11   | PAT PANCIOCCO: I have thirty days.  |
| 12<br>13<br>14<br>15                               | TOM FREDA:if you're gonna have a trial, you can't say, you know, 'If you just give me, you know, I got witnesses out there that's gonnaI got an alibi defense, they're just not here today.' You know?  |
| 16<br>17<br>18<br>19                               | PAT PANCIOCCO: When I go to trial, I ask for a stay 'til I get complete information.  |
| 20<br>21   | TOM FREDA: Well, then, you know what? Then  |
| 22<br>23   | PAT PANCIOCCO: Which I've done.   |
| 24<br>25   | TOM FREDA: Then, frankly, do that. Okay?  |
| 26<br>27   | PAT PANCIOCCO: I did here. And I still haven't got the complete information. Now you're in contempt of court. If you wanna  |
| 28<br>29<br>30<br>31<br>32<br>33<br>34<br>35<br>36 | TOM FREDA: Well, no, I mean, with all due respect, you'reI don't even know from reading your two letters what you're complaining about. You've given me a little closer thing here and then you tell me 'I don't have the information.' So, you know, if you want to ask us, 'I need a continuance for thirty days so that I can get the Town Hall to give me the financial information, then I'm gonna come here and I'm gonna prove to the Board that the impact fees have been illegally collected |
| 37<br>38   | PAT PANCIOCCO: I can do that.   |
| 39<br>40<br>41<br>42                               | TOM FREDA: Fine. But if you're gonna come here and say 'I need thirty days so I can get information and then you'll have to prove it to me that I'm correct,' I'm ready to deny you now.  |
| 43<br>44   | PAT PANCIOCCO: I'm happy to do that and I did that last month, asking for that addition to show information.  |
| 45<br>46<br>47                                     | TOM FREDA: No, are you gonna take the burden  |
| 48<br>49   | PAT PANCIOCCO: I'll do it again.  |

TOM FREDA: Are you gonna take the burden and say you're gonna

| 1                    | undertake and calculate how it's illegal?   |
|----------------------|---|
| 2 3                  | PAT PANCIOCCO: Yup. I have.   |
| 4 5                  | TOM FREDA: And I don't towe don't have to prove a thing here.   |
| 6<br>7               | PAT PANCIOCCO: I have.  |
| 8 9                  | TOM FREDA: No, no, no.  |
| 10<br>11             | PAT PANCIOCCO: I have assumed that burden.  |
| 12<br>13<br>14<br>15 | TOM FREDA: Okay, so we're all clear on that. You're gonna prove it's illegal.   |
| 16<br>17<br>18       | PAT PANCIOCCO: I have no problem. With my own analysis. I will not hire a consultant.   |
| 19<br>20             | TOM FREDA: Okay.  |
| 21<br>22<br>23       | PAT PANCIOCCO: But I will point out the inconsistencies that I've already pointed out and I've got more to add to that.   |
| 24<br>25             | TOM FREDA: Well, I just wanna be clear  |
| 26<br>27             | PAT PANCIOCCO: I want complete information.   |
| 28<br>29<br>30       | TOM FREDA:because I'm happy to give you the chance to do that, if you're gonna take the burden.   |
| 31<br>32             | PAT PANCIOCCO: I have no problem with that.   |
| 33<br>34<br>35       | TOM FREDA: If you want a continuance just for me to come back in a month and prove that   |
| 36<br>37             | PAT PANCIOCCO: No.  |
| 38<br>39<br>40       | TOM FREDA:you know, we're right, I'll deny it now. I'd vote to deny it now.   |
| 41<br>42<br>43<br>44 | PAT PANCIOCCO: No. I want the reports that your ordinance says are available annually. What's collected, what it's applied to. And there are thingsthere are reports that your ordinance says are available and submitted to Town Council. If I had those reports |
| 45<br>46<br>47       | TOM FREDA: Well, that's whyso it's your burdenjust so we're clear   |
| 48<br>49             | PAT PANCIOCCO: It's my burden. I'm fine with that.  |

TOM FREDA: Then I'd vote to give her a continuance.

1 2 PAT PANCIOCCO: To point out where I... 3 4 LEITHA REILLY: But she's telling us she already gave it to us. So what are 5 you...are you gonna bring something new? 6 7 TOM FREDA: She's saying she's gonna get something. 8 9 LEITHA REILLY: Okay. 10 11 TOM FREDA: What she gets is up to her. 12 13 LEITHA REILLY: Alright. 14 15 TOM FREDA: It's not my job. 16 17 PAT PANCIOCCO: I have to have the cooperation of the Town to have that 18 information. I can't produce it. Once I have it, I will be happy to come 19 back to you and meet that burden and point out to you where I think things 20 have gone awry. 21 22 TOM FREDA: You've got...you're an attorney, right? 23 24 PAT PANCIOCCO: I absolutely am. 25 26 TOM FREDA: You've got case here. You can go get a subpoena. Drag 'em 27 down here next time. 28 29 PAT PANCIOCCO: I can't issue a subpoena without being in court and I 30 thought a more simple way also for the Town to manage this was at an administrative level without the court costs involved. Now if the Town 31 32 would prefer otherwise, so be it, but why would I want to do that to the 33 Town? I can go to court myself. It's not gonna cost me any money. But it 34 makes no sense if it can be resolved with the Board who's charged with 35 administering this ordinance. 36 37 ART RUGG: Well, we're looking for the information and evidently, it's not 38 all here. 39 40 PAT PANCIOCCO: I need the information to complete my package and I will 41 be happy to get back to you with specificity. Complete specificity, other 42 than the seven pages I've already provided. Happy to do that. 43 44 ANDRE GARRON: And also, I guess I must say that the seven pages that

Miss Panciocco is referring to, and that's dated November 22<sup>nd</sup>, and that's

what was handed out. There was obviously sent to Dave Caron and

49 PAT PANO 50

myself...

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PAT PANCIOCCO: Mm-hmm.

ANDRE GARRON: ...and with regard to the appeal, in accordance with our regulations, there's nothing in there regarding her appeal. It's the information with regard to the...her proposal on what is wrong with our impact fee ordinance. But with regard what the Board has to react to, and that's clearly in our regulations, there's nothing in there to that effect. Dave and I, we had conversations where we spoke with our legal counsel, and I believe legal counsel has spoken with the Board, and therefore we're taking action on those items in here that we think are relevant towards improving our impact fee ordinance. But with regard to what's at stake, we have four lots here with an impact fee...or two lots once it's merged, that impact fee was assessed, and therefore the Board has to react to, is that impact fee calculated incorrectly and 'here is my proposal and what I think is the correct proposal,' and then the Board can react to that.

PAT PANCIOCCO: No, I...

ANDRE GARRON: That's what in our regulations right now.

PAT PANCIOCCO: But as I've just said, I can't provide that, Mr. Garron, without complete information to reach that conclusion and propose it to the Town. Once I have that, I'm happy to come in with what I think is reasonable or fair so that Board can consider that to meet the letter of what your language says.

LAURA EL-AZEM: But, you...

MARY SOARES: Mr. Chair...

LAURA EL-AZEM: Wait, I'm sorry, you told me earlier, 'this is my main point of confusion,' at the very beginning of this discussion, you said you didn't receive the information about how these fees were calculated, and then André said that he did provide you with the information about these fees are calculated by the outside consultant with their methodology, and you said 'Yes, I received that,' and I said...I must have misunderstood you when you said you didn't.

PAT PANCIOCCO: No. I want the accounting of it. [Indistinct]...that makes a difference.

LAURA EL-AZEM: But you said you got the information about how to calculate these fees.

PAT PANCIOCCO: No. That's not...I have the reports. I do not have the audit that is supposed to be available to reconcile it.

LAURA EL-AZEM: I'm sorry, maybe it's just because I'm late and I'm not an attorney...

PAT PANCIOCCO: No, and I'm not gonna keep you late.

LAURA EL-AZEM: Do you have...do you know how the people arrived at 1 2 \$12,060 for a condex/duplex three bedroom unit School impact fee? Did 3 they provide you with something that showed, based on your lots, 'this is 4 how we arrived at \$12,060'? 5 6 PAT PANCIOCCO: Yes. 7 8 LAURA EL-AZEM: And did you see any mistakes in the math or any 9 mistakes in how they got to that number? 10 11 PAT PANCIOCCO: How they got to the \$12,000? I didn't see any addition 12 errors, if that's the question. 13 14 LAURA EL-AZEM: Okay. Thank you. 15 16 PAT PANCIOCCO: The foundational piece, I do have an issue with. 17 18 LAURA EL-AZEM: I feel like I'm being asked to decide a bunch of stuff that 19 I'm not qualified to decide and that isn't our purview. And I sympathize 20 with you if you're running into problems getting information from the Town. 21 You certainly should get the information that you request. 22 23 PAT PANCIOCCO: That's all I'm asking. 24 25 LAURA EL-AZEM: But as far as our job here tonight, I'm unwilling to second 26 a motion to forward...to continue this 'til next week because I've not been 27 given a speck of information that says that the impact fees that were 28 calculated on these properties were in any way erroneously arrived at and 29 that's what I've been asked to decide on tonight. If they were erroneously 30 arrived at, let's uphold her appeal. But I've gotten no information, so I'm 31 not willing to continue this. I'm not gonna second it. 32 33 MARY SOARES: Okay, then, I'll withdraw that and I will make a motion that 34 we deny the... 35 36 ART RUGG: The appeal. 37 38 MARY SOARES: ...the appeal. Thank you. 39 40 DANA COONS: Second. 41 42 LYNN WILES: I second. 43 44 ART RUGG: Motion by Mary, second by Dana to deny the appeal. Any 45 further discussion by the Board? All those in favor, signify by saying 'aye.' 46 47 MARY SOARES: Aye.

49 50

48

LYNN WILES: Aye

LAURA EL-AZEM: Aye. DANA COONS: Aye. LEITHA REILLY: Aye. MARIA NEWMAN: Aye. ART RUGG: Opposed, say 'nay.' TOM FREDA: Nay. RICK BRIDEAU: Nay.

ART RUGG:: Abstentions? Chair votes affirmative and the appeal is denied.

PAT PANCIOCCO: Okay.

B. Orchard Christian Fellowship, Map 6, Lot 18-2 – Conceptual Discussion of a site plan for a proposed church with associated site improvements, 136 Pillsbury Road, Zoned AR-1.

M. Newman recused herself from the discussion.

[A. Rugg left the room at 10:04 PM and returned at 10:05].

Representative for the applicant, Jeff Lewis of Northpoint Engineering, explained that staff has seen the conceptual design, as has the Heritage Commission. The 15-acre parcel has been surveyed. An agreement currently exists between the owners and Moose Hill Orchards who maintain the apple trees that line the front of the lot. The property is surrounded by the Historical Society and Moose Hill Kindergarten to the west, the Londonderry Presbyterian Church to the east, and various school buildings to the northeast.

The goal is to construct a 7,000 square foot building to use as a sanctuary with 400 seat capacity, while at the same time trying to assess expansion potential to meet anticipated growth. A number of restrictions have resulted in the proposed layout (see Attachment #4), including a 40 to 50 foot drop across the lot from east to west, the need to remove a significant amount of ledge, sight distance issues with the current driveway, and the lack of municipal sewer on Pillsbury Road (although the possibility exists to tap into the sewer used by Moose Hill Kindergarten).

A two tiered parking lot with approximately 15 to 20 feet of drop between the them is planned and would lead to even higher ground if and when the future buildings and parking areas are constructed. A 50-foot buffer would be required to all the surrounding parcels under current zoning requirements. A large portion of the existing orchard would need to be

removed, but one row is expected to remain, along with small clusters closer to the building area. The amount of trees to remain resulted from what the applicant felt they could maintain, since Moose Hill Orchards would not be interested in keeping so few for themselves. The Heritage Commission was supportive of the proposal, including the building renderings, but had some minor concerns about impacting stone walls and a foundation that exists on the Historical Society's site. J. Lewis said those concerns will be addressed when they arrive at the final design.

1 2

A. Rugg asked for input from staff. J. Trottier stated that existing sewer capacity would be sufficient for the applicant to tie into the sewer at Moose Hill Kindergarten. The applicant would need to speak with the School District, however, regarding easements. Sight distance issues will be addressed with the applicant and the drainage will be reviewed further. C. May said she attended the aforementioned Heritage Commission meeting and that the positioning of the church was a concern since the lot is part of the Town's scenic and cultural byway. She suggested either bringing the building towards the street like the other churches in the area (with the parking on the side and the rear) or pushing the entire development back such as Moose Hill Kindergarten is. This might result in a cost savings for the applicant since it might preclude the need for the closed drainage system. A. Garron echoed the same concern and emphasized the importance of retaining the scenic byway, the designation of which was made possible in part by a State grant.

A. Rugg asked for Board input. M. Soares, L. Wiles, L. El-Azem, and L. Reilly all stated their preference to see just one row of parking in front of the building with the rest behind it. J. Lewis replied that more buildings and parking are anticipated in the future and that because of the topography as well as wetlands to the rear of the lot, the best buildable area is as shown on the preliminary site plan. He and Doug Campbell, Chair of the Church's Building Committee, explained that all other alternatives have been considered and the present layout is the only way to accomplish the campus concept the Church is hoping to create. The amount of fill or blasting involved with the Board's suggestion is cost prohibitive for the Church. Several other suggestions were made by Board members and staff, with L. El-Azem reiterating the importance of that area in cultural and scenic terms. J. Lewis explained why each would not work, although he did say that reducing the actual amount of parking has not yet been considered. C. May suggested the Church examine what their actual needs are regarding parking and then return with their proposal.

### Adjournment:

M. Soares made a motion to adjourn the meeting. R. Brideau seconded the motion. Vote on the motion: 8-0-0. Meeting adjourned at 10:42 PM.

| 1  | These minutes prepared by Jaye Trottier and Libby Canuel, Community |
|----|---|
| 2  | Development Department Secretaries.                                 |
| 3  |   |
| 4  |   |
| 5  |   |
| 6  | Respectfully Submitted,   |
| 7  |   |
| 8  |   |
| 9  |   |
| 10 | Lynn Wiles, Secretary   |



# Request for Proposals:

Planning and
Engineering Review
Services for the
Woodmont
Commons Planned
Unit Development
Proposal

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### I. Introduction

The Planning Board of the Town of Londonderry, New Hampshire (Board) is soliciting proposals for professional services (Consultant) to assist the Board in the review of a Planned Unit Development proposal called Woodmont Commons in accordance with NH RSA 676:4b. Woodmont Commons is a 625 acre mixed use development consisting of 1300 units of residential development, 1,782,500 SF of non-residential development and up to 550 Hotel guest rooms. The Woodmont Commons proposal is broken into two segments: Eastern segment, located on the east side of I-93 (See Appendix B) and the west side, located on the west side of I 93 (See Appendix B). Owners of Woodmont Commons are Pillsbury Realty Development Inc., Hyrax Derry Partners LLC, Demoulas Super Market Inc., and Robert D. and Stephen R. Lievens.

Woodmont Commons is located near Londonderry's commercial retail area long Rt. 102 to the south, residential development to the north and west and within one mile of Interstate 93 via Exit 4 to the east.

The Board anticipates work will begin as soon as a consultant is selected.

A written proposal with a fixed hourly rate with an estimated budget to perform the work as defined in section III (contained in a separate sealed envelope, see Sections VIII. I) for the review services of the Woodmont proposal must be received by Andre L. Garron, AICP, Community Development Director, at 268B Mammoth Road, Londonderry, New Hampshire 03053, no later than 4:00 pm on XXX, XXXXX XX, XXXXX.

### II. Background

The Town of Londonderry is among the top 10 fastest growing communities in the state of New Hampshire. As the fourth largest town, Londonderry, 2010 Census population of 24,129, is a combination of being a bedroom community to metro-areas of Boston and Manchester, NH, a co-host of Manchester-Boston Regional Airport, home of a school system recognized many times as superb, and a community replete with stone walls and white church steeples as much as modern eco-industrial/business parks.

Formerly recognized as an agricultural community hosting a large concentration of family-owned apple orchards and farms, Londonderry has been carefully developing a mix of a traditional New England community with the assets and benefits of a vibrant business/industrial sector in order to achieve a balanced lifestyle/workstyle.

On January 4, 2010, the Town of Londonderry adopted a new zoning code called Planned Unit Development. During the summer and fall of 2010, the owners of the former Woodmont Orchards hired Duany Plater-Zyberk & Company to design a master development plan for the 625 acre development area. Duany Plater-Zyberk & Company held two, five day design charrette soliciting public comment towards creating a master plan for the owners of Woodmont Orchards. From November 2010 to July 2011, the owners of Woodmont Commons and Planning Board held workshop meetings to discuss the various components of the owner's conceptual master plan. On October 14, 2011, the owners of Woodmont Commons

submitted a formal application to the Town of Londonderry to create a mixed use planned unit development of its 625 acre parcels.

### III. Scope of Service

The Londonderry Planning Board seeks a consultant to assist with the planning and engineering review of the Planned Unit Development (PUD) application, called Woodmont Commons (Herein called "PUD application), as submitted to the Board on October 14, 2011. The consultant will review the material submitted by the owners of the PUD application to insure that the application contains all required information for acceptance by the Londonderry Planning Board in accordance with its Planned Unit Development Ordinance (See Appendix C). If the PUD application is accepted by Londonderry's Planning Board as complete, the consultant will then be retained to provide guidance and assistance to the Planning Board in the design and technical review all elements of the project and to insure the plan complies with all aspects of Londonderry's Planned Unit Development ordinance. Balanced with the design and technical review of the PUD application will be the input from the residents, property owners and stakeholders of Londonderry in regards to the PUD proposal. The timeframe for this contract will start from the review of the PUD application for application acceptance and end at the time the planning board makes its final decision on the PUD application

Responses to this Request For Proposal (RFP) shall be made by a firm or a team of firms and specialists, in the field of planning and engineering, having an in-house or sub-contracted professional staff of multiple disciplines necessary to support the review of the Woodmont Commons 625 acre Mixed Use Planned Unit Development, including but not limited to, planning, architectural, urban design, including experience with new urbanism concepts, traditional neighborhood development, etc.., civil engineering, traffic, pedestrian and parking, financial, and economic services and such other capabilities or services as may be necessary or useful to fulfill the requested services identified by the Planning Board..

The Consultant's Review of the Woodmont PUD, will include, but not limited to:

- A. Review of Woodmont Common's PUD Application
- B. Review of Woodmont Common's two Design Charrette Information
- C. Review of all Planning Board minutes of all workshop meeting and discussion held in regards to the Woodmont Commons proposal.
- D. Review of all ordinances, regulations, policies, long range plans associated with the planned unit development ordinance
- E. Attendance and participation at all Planning Board meetings at which Woodmont Commons will be heard or discussed
- F. Attendance and participation at all staff meetings at which the Woodmont Commons PUD application will be reviewed and discussed
- G. Other topic areas as deemed appropriate by the consultant and/or the Planning Board.

### IV. Proposal Submission

*All resp*onses to this RFP must be received in a sealed envelope and clearly marked "LONDONDERRY PLANNED UNIT DEVELOPMENT PLANNING AND ENGINEERING REVIEW SERVICES PROPOSAL" by 4:00PM, on **xxxxx**, xxxxxx xx, xxxx to be eligible for consideration. Proposals shall be submitted to:

Community Development Department ATTN: Andre L. Garron, AICP 268B Mammoth Road Londonderry, NH 03053

The proposal and the bid price (including cost estimates and hourly rates, See Section VIII) should be submitted in separate sealed envelopes.

Please submit seven (7) paper copies of the RFP response, one (1) electronic copy in word searchable Adobe PDF format, including the bid price with your submission. The Town of Londonderry will be employing a **quality-based selection process**. The proposals will be publicly opened and recorded at the following scheduled RFP opening meeting on XXXX, xxxx xx, xxxx at PM in the Moose Hill Conference Room on the first floor of Town Hall.

### V. Revisions to the Request for Proposals

If it becomes necessary to revise any part of the RFP, an addendum will be sent to all those who received the original document.

### VI. Limitation of Liability

The Town of Londonderry assumes no responsibility or liability for costs incurred by Proposers in responding to this RFP or in responding to any further request for interviews, additional data, etc.

### VII. Proposal Preparation

In order to facilitate evaluation of the proposals, the respondent is instructed to be concise and to follow the outline below in responding. Proposals that do not follow the outline, or do not contain the required information, may be considered as unresponsive proposals. Additional detailed information may be annexed to the proposal.

### VIII. Format for Proposals

Respondents are requested to be concise and proposals should include, in order, the following:

- A. Letter of Transmittal
- B. Executive Summary
- C. Brief organizational profile, including background and experience of the firm.
- D. Previous project summaries, including reference contact information, for a minimum of three (3) projects that are similar in scope to the project described herein that demonstrate pertinent corporate and key personnel experience; listing of the pertinent projects may be included. (The Town reserves the right to contact any references provided herein or otherwise obtained).
- E. A detailed outline of the proposed services for executing the requirements of the Proposed Scope of Services. (Please note that the final report document as well as all maps and supporting information is expected to be delivered in both hard copy and electronic format).
- F. Project management including:
  - i. Project organizational chart including key staff to be assigned and their roles in the project.
  - ii. Location of office from which the management of the project will be performed.
- G. Summary/matrix of key personnel's shared project experience
- H. Appendices: Resumes of person(s) who will be performing the work.
- I. Cost estimates and typical billing rates (<u>In a separate sealed envelope</u>):Proposed cost of the service(s) or activities, <u>including the hourly rate with</u> an estimated budget to perform the work as defined in section III, of individuals who will perform the services or activities. The proposed cost should include:
  - i. Meetings.
  - ii. Site visits and expenses.
  - iii. Expenses for travel, postage and telephone excluded from the hourly rate.
  - iv. Additional services defined beyond the scope of regular services.
  - v. Proposers are urged to provide a Matrix for the Project, showing hours by classification (i.e., Principal, Project Manager, etc.) for the tasks identified in the proposal.
  - vi. A schedule of billing rates by classification, etc. is also desired.
  - vii. Cost will be broken out by review elements (i.e. Acceptance Review and Application Review)
- J. Conflict of Interest The proposer shall fully and completely identify any business or contractual arrangements or engagements the proposer current has or may have had with any of the development principals during the past five years, as measured from the date of this submittal, including work for other entities, partnerships, corporations

or LLC's in which one or more of the development principals currently or previously had a business interest.

### IX. Signature

The proposal shall be signed by an official authorized to bind the offer and shall contain a statement to the effect that the proposal is a firm offer for a ninety (90) day period from opening. The proposal shall also provide the following information: name, title, address and telephone number of the individual(s) with authority to contractually bind the company and also who may be contacted during the period of proposal evaluation for the purpose of clarifying submitted information.

### X. Nature of Proposal and Eligibility

This RFP has been developed in accordance with the Purchasing Procedures and Purchasing Policies of the Town of Londonderry and shall be promulgated there under, and shall constitute a firm and binding offer. The determination of whether a proposal may be withdrawn is solely at the discretion of the Planning Board. However, in no event shall a proposal be withdrawn unless the request for withdrawal is filed within five (5) days of the date of the opening and the proposer establishes that the proposal contains a material mistake and the mistake occurred despite the exercise of reasonable care.

### XI. Right to Reject Proposals and Waive Informalities

The Town reserves the right to reject any or all proposals, to waive any non-material irregularities or information in any RFP, and to accept or reject any item or combination of items.

### XII. Proposal Evaluation and Selection

Proposals will be reviewed using a quality-based evaluation process. The Planning Board and staff will evaluate each proposal based on the documentation requested herein, utilizing criteria, which includes, but is not necessarily limited to or in the order of, the following:

- A. The proposal's responsiveness to the RFP (format, capabilities, work program, approach, clarity, ability to meet proposed schedule, etc.).
- B. Apparent specialized experience and technical competence of the firm and its personnel in the required disciplines, including a thorough knowledge of the legal, federal, state and local land use statutes and regulations.

C. The qualifications and experience of personnel committed to the project.

Once the highest quality proposals have been identified, the staff will contact and schedule interviews with the selected firms with the Planning Board. The Planning Board will select the firm that best aligns with the scope of work, experience and evaluation and selection criteria contained in this RFP.

### Appendix A

## TOWN OF LONDONDERRY REQUEST FOR PROPOSAL

Planning and Engineering Review Services for the Woodmont Commons Planned Unit Development Proposal

### PROPOSAL FORM

| Proposal of _ |         |  |
|---------------|---------|--|
| •             | NAME    |  |
|               |         |  |
|               |         |  |
| •             | ADDRESS |  |

to furnish and deliver all material and perform all work in accordance with the contract with the Town of Londonderry *Planning and Engineering Review Services for the review of the Woodmont Planned Unit Development Proposal* on which proposals will be received until 4:00 PM, prevailing time, xxxxx xx, xxxx at:

Community Development Department 268B Mammoth Road Londonderry, NH 03053

In accordance with the invitation of the Town of Londonderry to submit proposals for the project herein before named, and in conformity with the Request for Proposals (RFP), the undersigned hereby certifies that the undersigned is the only person, firm, or corporation interested in this proposal as principals; that this proposal is made without collusion with any person, firm or corporation; that an examination has been made of the documents furnished with the RFP.

A cost summary and sample level of effort is provided for information along with a proposed fee for proposed services. A rate schedule by labor category is also included.

It is further proposed:

The undersigned declares under penalty of perjury under the laws of the United States and the State of New Hampshire that, in accordance with provisions of Title 23 U.S.C., Section 112(c), the undersigned has not either directly or indirectly entered into any agreement, participated in any collusion, or otherwise taken any action in restraint of free competitive bidding in connection with this contract.

# <u>Certification Regarding Debarment, Suspension and Other Responsibility Matters – Primary Covered Transaction</u>

I. The prospective primary participant certifies to the best of its knowledge and belief, that it and all its principals: (a) Are not presently debarred, suspended, proposed for debarment, declared ineligible or voluntarily excluded from covered transactions by any Federal department or committee; (b) Have not within a three-year period preceding this proposal been convicted of or had a civil judgment rendered against them for commission of fraud or a criminal offense in connection with obtaining, attempting to obtain, or performing a public (Federal, State or local) transaction or contract under a public transaction; violation of Federal or State antitrust statutes or commission of embezzlement, theft, forgery, bribery, falsification or destruction of records, making false statements, or receiving stolen property; (c) Are not presently indicted for or otherwise criminally or civilly charged by a governmental entity (Federal, State or local) with commission of any of the offenses enumerated in paragraph (1)(b) of this certification and;

(d) Have not within a three-year period preceding this application/proposal had one or more public transaction (Federal, State or local) terminated for cause or default

Where the prospective primary participant is unable to certify to any the statements in this

certifications, such prospective participant shall attach an explanation to this proposal. Dated (IF A FIRM OR AN INDIVIDUAL) Signature of Bidder\_\_\_\_\_ Printed Name\_ Address of Bidder\_\_\_\_ Telephone Number\_\_\_\_ Names and Address of Relevant Members of the Firm: (IF A CORPORATION OR OTHER ENTITY) Signature of Bidder\_\_\_ Printed Name Address of Bidder Telephone Number Incorporated under the laws of the State of \_\_\_\_\_ Names of Officers / Member / Principals: 1. Name Title 2. Title Name

Title

3.

Name

II.



# Request for Proposals:

Planning <u>Consultation</u>

Services for the Woodmont Commons Planned Unit Development Proposal

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|  |   |    |

### I. Introduction

The Planning Board of the Town of Londonderry, New Hampshire (Board) is soliciting proposals for professional services (Consultant) to assist the Board in the review of a Planned Unit Development (PUD) proposal called Woodmont Commons in accordance with NH RSA 676:4-b. Woodmont Commons includes approximately 625 acres and is being proposed for redevelopment as a mixed use development consisting of approximately 1300 units of residential development, an estimated 1,782,500 SF of non-residential development and roughly 550 Hotel guest rooms. The Woodmont Commons proposal is broken into two segments: Eastern segment, located on the east side of I-93 (See Appendix B) and the west side, located on the west side of I-93 (See Appendix B). Owners of real property within the Woodmont Commons PUD are Pillsbury Realty Development, LLC, Hyrax Derry Partners LLC, Demoulas Super Markets Inc., and Robert D. and Stephen R. Lievens.

Woodmont Commons is located near Londonderry's commercial retail area long Rt. 102 to the south, residential development to the north and west and within one mile of Interstate 93 via Exit 4 to the east.

The Board anticipates that review and consultation work will begin as soon as a consultant is selected.

A written proposal with a fixed hourly rate and an estimated budget to perform the work as defined in section III (contained in a separate sealed envelope, see Sections VIII. I) for the review services of the Woodmont Commons PUD must be received by Andre L. Garron, AICP, Community Development Director, at 268B Mammoth Road, Londonderry, New Hampshire 03053, no later than 4:00 pm on Friday, December 30, 2011.

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### II. Background

The Town of Londonderry is among the top 10 fastest growing communities in the state of New Hampshire. As the fourth largest town, Londonderry, 2010 Census population of 24,129, is a combination of being a bedroom community to metro-areas of Boston and Manchester, NH, a co-host of Manchester-Boston Regional Airport, home of a school system recognized many times as superb, and a community replete with stone walls and white church steeples as much as modern eco-industrial/business parks.

Formerly recognized as an agricultural community hosting a large concentration of family-owned apple orchards and farms, Londonderry has been carefully developing a mix of a traditional New England community with the assets and benefits of a vibrant business/industrial sector in order to achieve a balanced lifestyle/workstyle.

On January 4, 2010, the Town of Londonderry adopted a new section of its Zoning Ordinance called Planned Unit Development (Section 2.8). During the summer and fall of 2010, the Applicants hired Duany Plater-Zyberk & Company to design a master development plan for the project development area. As a part of its work, Duany Plater-Zyberk & Company held two, five day design charrette soliciting public comment towards creating a master plan for the Woodmont Commons PUD, From November 2010 to July 2011, the owners of Woodmont

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Commons and Planning Board held workshop meetings to discuss the various components of the <a href="Applicants">Applicants</a> conceptual master plan. On October 14, 2011, the <a href="Applicants">Applicants</a> submitted a formal application to the Town of Londonderry to create a mixed use planned unit development <a href="forthe-project area">for the project area</a>.

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### III. Scope of Service

The Board seeks a consultant to assist with the planning review of the PUD application, called Woodmont Commons (herein called "PUD application), as submitted to the Board on October 14, 2011. The consultant will review the material submitted by the Applicants to provide subject-matter expertise, guidance and assistance to the Board in reviewing the merits of all elements of the application materials and the project and to confirm the plan complies with all aspects of the PUD ordinance (See Appendix C). Balanced with review of the PUD application and the PUD ordinance, will be the input from the residents, property owners and stakeholders of Londonderry, including the Applicants, and other regional interests, in regards to the PUD proposal. The timeframe for this contract will start from the Board's determination of completeness, or its selection of a consultant pursuant to this RFP, whichever is later, and end at the time the Board makes its final decision on the PUD application.

Responses to this Request For Proposal (RFP) shall be made by a firm or a team of firms and specialists, in the field of <a href="land-development">land development</a> planning, having an in-house or sub-contracted professional staff of multiple disciplines necessary to support the review of the Woodmont Commons <a href="PUD Application">PUD Application</a>, including, but not limited to, planning, architecture, urban design, including experience with new urbanism concepts, traditional neighborhood development, etc. traffic, pedestrian and parking <a href="considerations">considerations</a>, the provision of essential municipal services, and such other capabilities or services as may be necessary or useful to fulfill the requested services identified by the Board.

The Consultant's Review of the Woodmont PUD, will include, but not limited to:

A. Review of Woodmont Common's PUD Application.

В. С.

D. Review of all ordinances, regulations, policies, long range plans associated with the planned unit development ordinance.

E. Attendance and participation at all Board meetings at which Woodmont Commons will be heard or discussed if required by the Board.

F. Attendance and participation at all meetings at which the Woodmont Commons PUD application will be reviewed and discussed, if required by the Board.

G. Other topic areas as deemed appropriate by the consultant and the Board.

### IV. Proposal Submission

All responses to this RFP must be received in a sealed envelope and clearly marked

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"LONDONDERRY PLANNED UNIT DEVELOPMENT PLANNING <u>CONSULTATION</u> <u>SERVICES PROPOSAL</u>" by 4:00PM, on <u>Friday</u>, <u>December 30, 2011</u> to be eligible for consideration. Proposals shall be submitted to:

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Deleted: xxxxx, xxxxxx xx, xxxx

Community Development Department ATTN: Andre L. Garron, AICP 268B Mammoth Road Londonderry, NH 03053

With a copy to the Applicants sent via first-class mail or electronic mail to the following:

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Ari B. Pollack, Esq.
Gallagher, Callhan & Gartrell, P.C.
214 N. Main Street, P.O. Box 1415
Concord, NH 03302-1415
pollack@gcglaw.com

The proposal and the bid price (including cost estimates and hourly rates, See Section VIII) should be submitted in separate sealed envelopes.

Please submit seven (7) paper copies of the RFP response, one (1) electronic copy in word searchable Adobe PDF format, including the bid price with your submission. The Town of Londonderry will be employing a **quality-based selection process**. The proposals will be publicly opened and recorded at the following scheduled RFP opening meeting on <a href="Tuesday">Tuesday</a>, <a href="January 3">January 3</a>, <a href="January 3">Janua

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### V. Revisions to the Request for Proposals

If it becomes necessary to revise any part of the RFP, an addendum will be sent to all those who received the original document.

### VI. Limitation of Liability

<u>Neither the Town of Londonderry, nor the Applicants, assume</u>, responsibility or liability for costs incurred by <u>recipients of this RFP</u> in responding to this RFP or in responding to any further request for interviews, additional data, etc.

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### VII. Proposal Preparation

In order to facilitate evaluation of the proposals, the respondent is instructed to be concise and to follow the outline below in responding. Proposals that do not follow the outline, or do not contain the required information, may be considered as unresponsive proposals. Additional detailed information may be annexed to the

Page | 5

proposal.

### VIII. Format for Proposals

Respondents are requested to be concise and proposals should include, in order, the following:

- A. Letter of Transmittal
- B. Executive Summary
- C. Brief organizational profile, including background and experience of the firm.
- D. Previous project summaries, including reference contact information, for a minimum of three (3) projects that are similar in scope to the project described herein that demonstrate pertinent corporate and key personnel experience; listing of the pertinent projects may be included. (The Town reserves the right to contact any references provided herein or otherwise obtained).
- E. A detailed outline of the proposed services for executing the requirements of the Proposed Scope of Services. (Please note that the final report document as well as all maps and supporting information is expected to be delivered in both hard copy and electronic format).
- F. Project management including:
  - Project organizational chart including key staff to be assigned and their roles in the project.
  - ii. Location of office from which the management of the project will be performed.
- G. Summary/matrix of key personnel's shared project experience
- H. Appendices: Resumes of person(s) who will be performing the work.
- I. Cost estimates and typical billing rates (<u>In a separate sealed envelope</u>):Proposed cost of the service(s) or activities, <u>including the hourly rate with</u> an estimated budget to perform the work as defined in section III<sub>s</sub> of individuals who will perform the services or activities. The proposed cost should include:
  - i. Meetings.
  - ii. Site visits and expenses.
  - iii. Expenses for travel, postage and telephone excluded from the hourly rate.
  - $iv. \ \ \, Additional\ services\ defined\ beyond\ the\ scope\ of\ regular\ services.$
  - v. Proposers are urged to provide a Matrix for the Project, showing hours by classification (i.e., Principal, Project Manager, etc.) for the tasks identified in the proposal.

- vi. A schedule of billing rates by classification, etc. is also desired.
- vii. Cost will be broken out by review elements (i.e. Acceptance Review and Application Review)
- J. Conflict of Interest The proposer shall fully and completely identify any business or contractual arrangements or engagements the proposer current has or may have had with any of the <a href="Applicants' officers">Applicants' officers</a>, directors, managers, members or other principals during the past five years, as measured from the date of this submittal, including work for other entities, partnerships, corporations or LLC's in which one or more of the development principals currently or previously had a business interest.

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### IX. Signature

The proposal shall be signed by an official authorized to bind the offer and shall contain a statement to the effect that the proposal is a firm offer for a ninety (90) day period from opening. The proposal shall also provide the following information: name, title, address and telephone number of the individual(s) with authority to contractually bind the company and also who may be contacted during the period of proposal evaluation for the purpose of clarifying submitted information.

### X. Nature of Proposal and Eligibility

This RFP has been developed in accordance with the Purchasing Procedures and Purchasing Policies of the Town of Londonderry and shall be promulgated there under, and shall constitute a firm and binding offer. The determination of whether a proposal may be withdrawn is solely at the discretion of the Planning Board. However, in no event shall a proposal be withdrawn unless the request for withdrawal is filed within five (5) days of the date of the opening and the proposer establishes that the proposal contains a material mistake and the mistake occurred despite the exercise of reasonable care.

### XI. Right to Reject Proposals and Waive Informalities

The Town reserves the right to reject any or all proposals, to waive any non-material irregularities or information in any RFP, and to accept or reject any item or combination of items.

### XII. Proposal Evaluation and Selection

Proposals will be reviewed using a quality-based evaluation process. The <u>Board</u> with recommendations from <u>Staff</u> will evaluate each proposal based on the documentation requested herein, utilizing criteria, which includes, but is not necessarily limited to or in the order of, the following:

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- A. The proposal's responsiveness to the RFP (format, capabilities, work program, approach, clarity, ability to meet proposed schedule, etc.).
- B. Apparent specialized experience and technical competence of the firm and its personnel in the required disciplines, including a thorough knowledge of the legal, federal, state and local land use statutes and regulations.
- C. The qualifications and experience of personnel committed to the project.

Once the highest quality proposals have been identified, the staff will contact and schedule interviews with the selected firms with the Board. The Board will select the firm that best aligns with the scope of work, experience and evaluation and selection criteria contained in this RFP. Applicants, and their agents and representatives, may attend any interviews of perspective candidates.

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### Appendix A

### TOWN OF LONDONDERRY REOUEST FOR PROPOSAL

Planning Consultation Services for the Woodmont Commons Planned Unit

Development Proposal

### PROPOSAL FORM

| Proposal of         |  |                                 |
|---------------------|--|---------------------------------|
| <u> </u>            | NAME   |                                 |
|                     |  |                                 |
|                     | ADDRESS  |                                 |
| to furnish and deli | iver all material and perform all work in accordance with the contract with the Town | of                              |
|                     | nning <u>Consultation</u> Services for the review of the Woodmont Planned Unit       | Deleted: and Engineering Review |
|                     | oposal on which proposals will be received until                                     |                                 |
| 4:00 PM, prevailin  | ng time, <u>Friday, December 30, 2011</u> , at:                                      | Deleted: xxxxx xx, xxxx         |
|                     |  |                                 |

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Community Development Department 268B Mammoth Road Londonderry, NH 03053

In accordance with the invitation of the Town of Londonderry to submit proposals for the project herein before named, and in conformity with the Request for Proposals (RFP), the undersigned hereby certifies that the undersigned is the only person, firm, or corporation interested in this proposal as principals; that this proposal is made without collusion with any person, firm or corporation; that an examination has been made of the documents furnished with the RFP.

A cost summary and sample level of effort is provided for information along with a proposed fee for proposed services. A rate schedule by labor category is also included.

It is further proposed:

The undersigned declares under penalty of perjury under the laws of the United States and the State of New Hampshire that, in accordance with provisions of Title 23 U.S.C., Section 112(c), the undersigned has not either directly or indirectly entered into any agreement, participated in any collusion, or otherwise taken any action in restraint of free competitive bidding in connection with this contract.

## <u>Certification Regarding Debarment, Suspension and Other Responsibility Matters – Primary Covered Transaction</u>

I. The prospective primary participant certifies to the best of its knowledge and belief, that it and all its principals: (a) Are not presently debarred, suspended, proposed for debarment, declared ineligible or voluntarily excluded from covered transactions by any Federal department or committee; (b) Have not within a three-year period preceding this proposal been convicted of or had a civil judgment rendered against them for commission of fraud or a criminal offense in connection with obtaining, attempting to obtain, or performing a public (Federal, State or local) transaction or contract under a public transaction; violation of Federal or State antitrust statutes or commission of embezzlement, theft, forgery, bribery, falsification or destruction of records, making false statements, or receiving stolen property; (c) Are not presently indicted for or otherwise criminally or civilly charged by a governmental entity (Federal, State or local) with commission of any of the offenses enumerated in paragraph (1)(b) of this certification and;

(d) Have not within a three-year period preceding this application/proposal had one or more public transaction (Federal, State or local) terminated for cause or default Where the prospective primary participant is unable to certify to any the statements in this certifications, such prospective participant shall attach an explanation to this proposal. Dated\_ (IF A FIRM OR AN INDIVIDUAL) Signature of Bidder\_ Printed Name\_ Address of Bidder\_\_\_ Telephone Number\_ Names and Address of Relevant Members of the Firm: (IF A CORPORATION OR OTHER ENTITY) Signature of Bidder Printed Name\_ Address of Bidder\_ Telephone Number\_ Incorporated under the laws of the State of \_ Names of Officers / Member / Principals:

Title

Title

Title

Name

Name

Name

II.

Appendix B – Insert Woodmont Commons Master Plan Concept.

# DRAF

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# Request for Proposals:

Planning and
Engineering Review
Services for the
Woodmont
Commons Planned
Unit Development
Proposal

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### I. Introduction

The Planning Board of the Town of Londonderry, New Hampshire (Board) is soliciting proposals for professional services (Consultant) to assist the Board in the review of a Planned Unit Development (PUD) proposal called Woodmont Commons in accordance with NH RSA 676:4-b. Woodmont Commons includes approximately 625 acres and is being proposed for redevelopment as a mixed use development consisting of not more than 1300 units of residential development, an estimated 1,782,500 SF of non-residential development and up to 550 Hotel guest rooms. The Woodmont Commons proposal is broken into two segments: Eastern segment, located on the east side of I-93 (See Appendix B) and the west side, located on the west side of I-93 (See Appendix B). Owners of real property within the Woodmont Commons PUD are Pillsbury Realty Development, LLC, Hyrax Derry Partners LLC, Demoulas Super Markets Inc., and Robert D. and Stephen R. Lievens.

Woodmont Commons is located near Londonderry's commercial retail area long Rt. 102 to the south, residential development to the north and west and within one mile of Interstate 93 via Exit 4 to the east.

The Board anticipates that review work will begin as soon as a consultant is selected.

A written proposal with a fixed hourly rate and an estimated budget to perform the work as defined in section III (contained in a separate sealed envelope, see Sections VIII. I) for the review services of the Woodmont Commons PUD must be received by Andre L. Garron, AICP, Community Development Director, at 268B Mammoth Road, Londonderry, New Hampshire 03053, no later than 4:00 pm on Wednesday, January 4, 2012.

II. Background

The Town of Londonderry is among the top 10 fastest growing communities in the <u>State of New Hampshire</u>. As the fourth largest town, Londonderry, 2010 Census population of 24,129, is a combination of a bedroom community to metro-areas of Boston and Manchester, NH, a cohost of Manchester-Boston Regional Airport, home of a school system recognized many times as superb, and a community replete with stone walls and white church steeples as much as modern eco-industrial/business parks.

Formerly recognized as an agricultural community hosting a large concentration of family-owned apple orchards and farms, Londonderry has been carefully developing a mix of a traditional New England community with the assets and benefits of a vibrant business/industrial sector in order to achieve a balanced lifestyle/workstyle.

On January 4, 2010, the Town of Londonderry adopted a new section of its Zoning Ordinance called Planned Unit Development (Section 2.8). During the summer and fall of 2010, the Applicants hired Duany Plater-Zyberk & Company to design a master development plan for the project development area. As a part of its work, Duany Plater-Zyberk & Company held two, five day design charrette soliciting public comment towards creating a master plan for the Woodmont Commons PUD, From November 2010 to July 2011, the owners of Woodmont Commons and Planning Board held workshop meetings to discuss the various components of

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Orchards

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Deleted: owners of Deleted: Orchards the Applicants' conceptual master plan. On October 14, 2011, the Applicants submitted a formal application to the Town of Londonderry to create a mixed use planned unit development for the project area.

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Deleted: owners of Woodmont Commons

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### III. Scope of Service

The Board seeks a consultant to assist with the review of the application for completeness planning and engineering qualitative review of the PUDapplication, called Woodmont Commons (herein called "PUD application), as submitted to the Board on October 14, 2011. The consultant will review the material submitted by the **Applicants** owners of the PUD application to insure that the application contains all required information for acceptance by the Londonderry Planning Board in accordance with its Planned Unit Development Ordinance (See Appendix C). If the PUD application is accepted by Londonderry's Planning Board as complete, the consultant will then be retained to provide <u>assurance that the application is 1)</u> complete and may be accepted by the Board; 2) subject-matter expertise, guidance and assistance to the Board in reviewing the merits, design, and technical aspects of all elements of the application materials and the project and to confirm the plan complies with all aspects of Londonderry's PUD ordinance (See Appendix C). Balanced with the design and technical review of the PUD application and PUD ordinance, will be the input from the residents, property owners and stakeholders of Londonderry, including the Applicants, and other regional interests, in regards to the PUD proposal. The timeframe for this contract will start from the Board's hiring of a consultant pursuant to this RFP for review of the PUD application for application acceptance and end at the time the Board makes its final decision on the PUD application.

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Responses to this Request For Proposal (RFP) shall be made by a firm or a team of firms and specialists, in the field of land development planning and engineering, having an in-house or sub-contracted professional staff of multiple disciplines necessary to support the review of the Woodmont Commons PUD Application, including, but not limited to, planning, architecture, urban design, including experience with new urbanism concepts, traditional neighborhood development, etc, civil engineering, traffic, pedestrian and parking considerations, the provision of essential municipal services, financial, and economic services and such other capabilities or services as may be necessary or useful to fulfill the requested services identified by the Board, A full set of the application material can be found at:

**Deleted:** 625 acre Mixed Use Planned Unit

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The Consultant's Review of the Woodmont PUD, will include, but not limited to:

- A. Review of Woodmont Common's PUD Application.
- B. Review of Woodmont Common's two Design Charrette Information
- C. Review of all Planning Board minutes of all workshop meeting and discussion held in regards to the Woodmont Commons proposal.
- D. Review of all ordinances, regulations, policies, long range plans associated with the planned unit development ordinance.
- E. Attendance and participation at all <u>Board meetings at which Woodmont</u> Commons will be heard or discussed, <u>if required by the Board.</u>
- F. Attendance and participation at all meetings at which the Woodmont Commons PUD application will be reviewed and discussed, if required by

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### the Board.

G. Other topic areas as deemed appropriate by the consultant and the Board.

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### IV. Proposal Submission

All responses to this RFP must be received in a sealed envelope and clearly marked "LONDONDERRY PLANNED UNIT DEVELOPMENT PLANNING AND ENGINEERING REVIEW SERVICES PROPOSAL" by 4:00PM, on <a href="Wednesday, January">Wednesday, January</a> 4, 2011 to be eligible for consideration. Proposals shall be submitted to:

Community Development Department ATTN: Andre L. Garron, AICP 268B Mammoth Road Londonderry, NH 03053

The proposal and the bid price (including cost estimates and hourly rates, See Section VIII) should be submitted in separate sealed envelopes.

Please submit seven (7) paper copies of the RFP response, one (1) electronic copy in word searchable Adobe PDF format, including the bid price with your submission. The Town of Londonderry will be employing a **quality-based selection process**. The proposals will be publicly opened and recorded at the following scheduled RFP opening meeting on <a href="Wednesday, January 4, 2012 at 7PM">Wednesday, January 4, 2012 at 7PM</a> in the Moose Hill Conference Room on the first floor of Town Hall. <a href="Respondents shall be available to confer with the Board during January 2012 to help facilitate an efficient selection process.">Process.</a>

### V. Revisions to the Request for Proposals

If it becomes necessary to revise any part of the RFP, an addendum will be sent to all those who received the original document.

### VI. Limitation of Liability

<u>Neither</u> the Town of Londonderry, nor the Applicants, assume responsibility or liability for costs incurred by recipients of this RFP in responding to this RFP or in responding to any further request for interviews, additional data, etc.

### VII. Proposal Preparation

In order to facilitate evaluation of the proposals, the respondent is instructed to be concise and to follow the outline below in responding. Proposals that do not follow the outline, or do not contain the required information, may be considered as

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unresponsive proposals. Additional detailed information may be annexed to the proposal.

### VIII. Format for Proposals

Respondents are requested to be concise and proposals should include, in order, the following:

- A. Letter of Transmittal
- B. Executive Summary
- C. Brief organizational profile, including background and experience of the firm.
- D. Previous project summaries, including reference contact information, for a minimum of three (3) projects that are similar in scope to the project described herein that demonstrate pertinent corporate and key personnel experience; listing of the pertinent projects may be included. (The Town reserves the right to contact any references provided herein or otherwise obtained).
- E. A detailed outline of the proposed services for executing the requirements of the Proposed Scope of Services. (Please note that the final report document as well as all maps and supporting information is expected to be delivered in both hard copy and electronic format).
- F. Project management including:
  - i. Project organizational chart including key staff to be assigned and their roles in the project.
  - Location of office from which the management of the project will be performed.
- G. Summary/matrix of key personnel's shared project experience
- H. Appendices: Resumes of person(s) who will be performing the work.
- I. Cost estimates and typical billing rates (<u>In a separate sealed envelope</u>):Proposed cost of the service(s) or activities, <u>including the hourly rate with</u> an estimated budget to perform the work as defined in section III<sub>\*</sub> of individuals who will perform the services or activities. The proposed cost should include:
  - i. Meetings.
  - ii. Site visits and expenses.
  - iii. Expenses for travel, postage and telephone excluded from the hourly rate.
  - iv. Additional services defined beyond the scope of regular services.

- v. Proposers are urged to provide a Matrix for the Project, showing hours by classification (i.e., Principal, Project Manager, etc.) for the tasks identified in the proposal.
- vi. A schedule of billing rates by classification, etc. is also desired.
- vii. Cost will be broken out by review elements (i.e. Acceptance Review and Application Review)
- J. Conflict of Interest The proposer shall fully and completely identify any business or contractual arrangements or engagements the proposer current has or may have had with any of the <a href="Applicants' officers">Applicants' officers</a>, directors, managers, members or other principals during the past five years, as measured from the date of this submittal, including work for other entities, partnerships, corporations or LLC's in which one or more of the development principals currently or previously had a business interest.

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### IX. Signature

The proposal shall be signed by an official authorized to bind the offer and shall contain a statement to the effect that the proposal is a firm offer for a ninety (90) day period from opening. The proposal shall also provide the following information: name, title, address and telephone number of the individual(s) with authority to contractually bind the company and also who may be contacted during the period of proposal evaluation for the purpose of clarifying submitted information.

### X. Nature of Proposal and Eligibility

This RFP has been developed in accordance with the Purchasing Procedures and Purchasing Policies of the Town of Londonderry and shall be promulgated there under, and shall constitute a firm and binding offer. The determination of whether a proposal may be withdrawn is solely at the discretion of the Planning Board. However, in no event shall a proposal be withdrawn unless the request for withdrawal is filed within five (5) days of the date of the opening and the proposer establishes that the proposal contains a material mistake and the mistake occurred despite the exercise of reasonable care.

### XI. Right to Reject Proposals and Waive Informalities

The Town reserves the right to reject any or all proposals, to waive any non-material irregularities or information in any RFP, and to accept or reject any item or combination of items.

### XII. Proposal Evaluation and Selection

Proposals will be reviewed using a quality-based evaluation process. The <u>Board</u> <u>with recommendations from Staff</u> will evaluate each proposal based on the

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documentation requested herein, utilizing criteria, which includes, but is not necessarily limited to or in the order of, the following:

- A. The proposal's responsiveness to the RFP (format, capabilities, work program, approach, clarity, ability to meet proposed schedule, etc.).
- B. Apparent specialized experience and technical competence of the firm and its personnel in the required disciplines, including a thorough knowledge of the legal, federal, state and local land use statutes and regulations.
- C. The qualifications and experience of personnel committed to the project.

Once the highest quality proposals have been identified, the staff will contact and schedule interviews with the selected firms with the Board. The Board will select the firm that best aligns with the scope of work, experience and evaluation and selection criteria contained in this RFP. Applicants, and their agents and representatives, may attend any interviews of perspective candidates.

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### Appendix A

### TOWN OF LONDONDERRY REQUEST FOR PROPOSAL

Planning and Engineering Review Services for the Woodmont Commons

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Planned Unit Development Proposal

### PROPOSAL FORM

| Proposal of _ |         |  |
|---------------|---------|--|
| . –           | NAME    |  |
|               |         |  |
| _             |         |  |
|               | ADDRESS |  |

to furnish and deliver all material and perform all work in accordance with the contract with the Town of Londonderry *Planning and Engineering Review Services for the review of the Woodmont Planned Unit Development Proposal* on which proposals will be received until 4:00 PM, prevailing time, Wednesday, January 4, 2012 at:

Community Development Department 268B Mammoth Road Londonderry, NH 03053

In accordance with the invitation of the Town of Londonderry to submit proposals for the project herein before named, and in conformity with the Request for Proposals (RFP), the undersigned hereby certifies that the undersigned is the only person, firm, or corporation interested in this proposal as principals; that this proposal is made without collusion with any person, firm or corporation; that an examination has been made of the documents furnished with the RFP.

A cost summary and sample level of effort is provided for information along with a proposed fee for proposed services. A rate schedule by labor category is also included.

It is further proposed:

The undersigned declares under penalty of perjury under the laws of the United States and the State of New Hampshire that, in accordance with provisions of Title 23 U.S.C., Section 112(c), the undersigned has not either directly or indirectly entered into any agreement, participated in any collusion, or otherwise taken any action in restraint of free competitive bidding in connection with this contract.

## <u>Certification Regarding Debarment, Suspension and Other Responsibility Matters – Primary Covered Transaction</u>

I. The prospective primary participant certifies to the best of its knowledge and belief, that it and all its principals: (a) Are not presently debarred, suspended, proposed for debarment, declared ineligible or voluntarily excluded from covered transactions by any Federal department or committee; (b) Have not within a three-year period preceding this proposal been convicted of or had a civil judgment rendered against them for commission of fraud or a criminal offense in connection with obtaining, attempting to obtain, or performing a public (Federal, State or local) transaction or contract under a public transaction; violation of Federal or State antitrust statutes or commission of embezzlement, theft, forgery, bribery, falsification or destruction of records, making false statements, or receiving stolen property; (c) Are not presently indicted for or otherwise criminally or civilly charged by a governmental entity (Federal, State or local) with commission of any of the offenses enumerated in paragraph (1)(b) of this certification and;

(d) Have not within a three-year period preceding this application/proposal had one or more public transaction (Federal, State or local) terminated for cause or default Where the prospective primary participant is unable to certify to any the statements in this certifications, such prospective participant shall attach an explanation to this proposal. Dated\_ (IF A FIRM OR AN INDIVIDUAL) Signature of Bidder\_ Printed Name\_ Address of Bidder\_\_\_ Telephone Number\_ Names and Address of Relevant Members of the Firm: (IF A CORPORATION OR OTHER ENTITY) Signature of Bidder Printed Name\_ Address of Bidder\_ Telephone Number\_ Incorporated under the laws of the State of \_ Names of Officers / Member / Principals:

Title

Title

Title

Name

Name

Name

II.

Appendix B – Insert Woodmont Commons Master Plan Concept.

# DRAF

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