Town of Jaffrey Trustees of Trust Funds 10 Goodnow Street Jaffrey, NH 03452

Minutes to the Meeting of April 19, 2012

Present:

Gary P. Arceci, Trustee Frank Mieso, Trustee Rob Stephenson, Trustee Jack Griffiths, Charter Trust

Location:

Charter Trust (Peterborough)

The meeting began with Mr. Stephenson and Mr. Mieso discussing the issue of the NH Attorney General's office not receiving the Town of Jaffrey's MS-9 Report of Trust and Capital Reserve Funds and MS-10 Report of Common Trust Fund Investment forms for the fiscal year ending 12/3/11.

Mr. Griffiths then presented a review of news and activity in the financial markets since the last meeting on January 19. Among the topics discussed by Mr. Griffiths was the unemployment rate, monthly job creation, savings rate and energy prices.

Mr. Griffiths then presented the investment program for the Trustees to consider. The investment program was discussed and unanimously approved without change. Specifics of the program are attached.

Mr. Griffiths then presented the following documents for the Trustees to approve.

- Investment Policy Statement
- Investment Objective Common Fund
- Investment Objective Other Trust Funds
- Investment Objective Capital Reserve and/or Expendable Funds
- Non-Corporate Resolution

The next meeting is scheduled for 4:00pm on August 2, 2012 at the Peterborough office of Charter Trust.

Respectfully Submitted,

Gary P. Arceci,

Secretary

CHARTER TRUST COMPANY

Investment Program

0910910 - Town Of Jaffrey Inv. Adv.

ManagerID: JACKG

Manager Investment Goal: 22

Approx.

Taxable: YES Discretionary: YES Tactical Weighting: 22 - Growth Preferred

4/6/2012

Pending Sales

<u> </u>			Units		PP- 021	35			Approx.	Approx.	Approx.	
Order ID	Units Symbol	Description	Resulting	Duine	Proceeds		Approx.	Approx.	Short Term	Long Term	Total	
45064	250 hon	HONEYWELL			Including AI	Income	Yield	Cost Basis	Gain/Loss	Gain/Loss	Gain	Status
		INTERNATIONAL INC	850.00	\$59.4900	\$14,872.50	\$372.50	2.50	\$8,337.50	\$0.00	\$6,535.00	\$6,535.00	Linann
45044	375 kft	VP ACT COOPS BYS								3-1-1-1	• • • • • • • • • • • • • • • • • • • •	оп - рр.
45043	175 kmb	KRAFT FOODS INC	1,325.00	\$38.0400	\$14,265.00	\$435.00	3.05	\$11,879.92	\$0.00	\$2,385.08	\$2,385.08	Linann
45057	100 lly	KIMBERLY CLARK CORP	675.00	\$74.3700	\$13,014.75	\$518.00		\$4,064.27	\$0.00	\$8,950.48		
45058	- 10 CONTROL	LILLY ELI & CO	1,500.00	\$40,4800	\$4,048.00	\$196.00		\$3,520.81	\$0.00	*** The State of t	\$8,950.48	
45075	150 mck	MCKESSON CORPORATION	700.00	\$87.8300	\$13,174.50	\$120.00	8.630.70	\$11,082.95		\$527.19	\$527.19	
	350 nee	NEXTERA ENERGY INC	800.00	\$62.8800	\$22,008.00	\$840.00	40000000	52.00	\$0.00	\$2,091.55	\$2,091.55	
45065	150 nsc	NORFOLK SOUTHERN CORP	750.00	\$67.8300	\$10,174.50	\$282.00		\$23,873.50	\$0.00	\$-1,865.50	\$-1,865.50	
45045	190 pep	PEPSICO INC	760.00	\$66.1500	\$12,568.50			\$6,997.50	\$0.00	\$3,177.00	\$3,177.00	
45059	350 pfe	PFIZER INC	2,750.00	\$22.3400	\$7,819.00	\$391.40		\$6,725.43	\$0.00	\$5,843.07	\$5,843.07	
45046	200 pg	PROCTER & GAMBLE CO	750.00	\$67.3100		\$308.00	100000000000000000000000000000000000000	\$6,099.80	\$0.00	\$1,719.20	\$1,719.20	Unapp.
45076	325 so	SOUTHERN COMPANY	1,125.00	\$44.9700	\$13,462.00	\$420.00		\$11,812.00	\$0.00	\$1,650.00	\$1,650.00	Unapp.
45072	575 t	AT & T INC			\$14,615.25	\$614.25		\$11,225.77	\$0.00	\$3,389.48	\$3,389.48	
45055	1,450 teva	TEVA PHARMACEUTICAL	1,625.00	\$30.9400	\$17,790.50	\$1,012.00	5.69	\$22,635.51	\$0.00	\$-4,845.01	\$-4,845.01	
		INDS LTD ADR	0.00	\$ 45.0600	\$65,337.00	\$1,109.25	1.70	\$68,439.36	\$2,407.54	\$-5,509.90	\$-3,102.36	
45073	450 vz	VERIZON	9 6 28 28	201.0								
	130 12		1,350.00	\$37.6600	\$16,947.00	\$900.00	5.31	\$14,915.43	\$0.00	\$2,031.56	\$2,031.56	Linenn
45047	275	COMMUNICATIONS						Charles of #100 caster with page		4=,051.50	42,031.30	опарр.
	275 wmt	WAL-MART STORES INC	825.00	\$60.6700	\$16,684.25	\$437.25	2.62	\$14,718.00	\$0.00	\$1,966.25	\$1.066.25	11
45050	150 xom	EXXON MOBIL CORP	1,000.00	\$84.8200	\$12,723.00	\$282.00	2.22	\$6,256.97	\$0.00	\$6,466.03	\$1,966.25	Опарр.
				Chi.			10010-01-11	40,250.77	J 0.00	30,400.03	\$6,466.03	Unapp.
		Total Pend	ing Sales(Syster	n Currency):	\$511,074.45	\$15,434.60			\$2,407.54	670 100 27	201.00=01	
				(40,000)	6		_		J2,407.34	\$79,420.37	\$81,827.91	
		Net	Change(System	Currency):	\$-18,846.85	\$-5,305.20)					
						A CONTRACTOR OF STREET	/					

Fiscal Year-To-Date Gain/Loss Summary (System Currency): Short Term Long Term Total Program Gain/Loss Proposal: \$2,407.54 \$79,420.37 \$81,827.91 Current Fiscal YTD Gain/Loss: \$678.80 \$39,403.17 \$40,081.97 Net YTD Gain/Loss: \$3,086.34 \$118,823.54 \$121,909.88

DATE: 4-19-12 4/19/12 19 April 2012

APPROVED:

CHARTER TRUST COMPANY Investment Program i0910910 - Town Of Jaffrey Inv. Adv. ManagerID: JACKG

Manager Investment Goal: 22

Userdef 1: 3 4/6/2012

Pending	Purchases
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Order ID	Units	Symbol	Description	Units Resulting	Price	Cost Including AI	Approx. Income	Approx. Yield	Status
45078	200.000	visux	VANGUARD S - T INVEST GRADE ADM #539	2,509.63	\$10.7400	\$2,148.00	\$59.00	2.75	Unapp.
45077	200.000	vipsx	VANGUARD INF. PROT. SEC. FD #119	1,157.74	\$14.1900	\$2,838.00	\$104.60	3.69	Uпа рр.
45079	10.000	vtssx	VANGUARD TL STK MKT IDX SIGNAL #1341	257.77	\$33.7200	\$337.20	\$5.91	1.75	Unapp.

Total Pending Purchases(System Currency);

\$5,323.20 \$169.51

Net Change(System Currency):

\$-5,323.20 \$169.51

Short Term	Long Term	Total	
\$0.00	\$0.00	\$0.00	
\$0.00	\$0.00	\$0.00	
\$0.00	\$0.00	\$0.00	
	\$0.00 \$0.00	\$0.00 \$0.00 \$0.00 \$0.00	

DATE: 4-19-12 4/19/12 19 Ap 2012

APPROVED:

Trustees of Trust Funds Town of Jaffrey, New Hampshire Investment Policy Statement Dated: April 2012

1. Investment Purpose:

The Trustees of Trust Funds shall administer the funds placed under their supervision as authorized by RSA 31:19. Currently these funds consist of the following types:

- A. Trust Funds for the Town of Jaffrey
- B. Town of Jaffrey Capital Reserve Funds
- C. Jaffrey Other Trust Funds

2. Investment Objective:

The monies shall be invested for the current and future benefit of the beneficiaries named in the governing instruments.

3. Investment Authority:

The Trustees of Trust Funds are charged with the fiduciary responsibility for managing funds placed under their control.

4. Investment Responsibilities:

The Trustees shall select asset classifications, now limited to domestic and international common and preferred stocks, equity mutual funds, equity exchange traded funds, U.S. Treasury and U.S. Agency bonds and notes, corporate bonds and notes, fixed income mutual funds, fixed income exchange traded funds, money market mutual funds and cash equivalents. The Trustees shall select an investment manager who will maximize the long-term total return of the portfolio consistent with the level of risk defined herein and the current needs of the beneficiaries.

- A. In accordance with the previous statement, the Trustees shall periodically:
 - Review the various asset categories
 - Set guidelines for the share of various asset categories
 - Monitor investment manager performance
 - Establish appropriate goals
- B. The investment manager will recommend the purchase and sale of securities subject to the Prudent Investor Rule and shall invest in accordance with the applicable federal and state regulations. The investment manager will carry out recommended transactions with a simple majority of the Trustees. The investment manager shall use his or her best judgment in the selection of brokers/dealers and in the commissions paid. In the case of immediate need

for an investment decision, the investment manager may rely upon the decision of two Trustees.

5. Guidelines:

A. Equities:

- 1. The percentage of the portfolio held in common and convertible stock shall not exceed 70 % nor fall below 30 % of the total market value of the portfolio at the time of review.
- 2. For the purpose of diversification, no single equity holding should exceed 10% of the account's total equity market value.
- 3. The total holdings (equity and fixed income) in any single company should not exceed 10% of the entire portfolio.
- 4. The equity portfolio shall be diversified across industry groups as defined by Standard and Poors and as is considered prudent by the Trustees.

B. Fixed Income and Cash Equivalents:

- 1. The percentage of the portfolio held in fixed income investments and cash equivalents shall not exceed 70% nor fall below 30% of the total market value of the portfolio at the time of review.
- 2. Bonds will be restricted to investments rated "A" or better by a nationally recognized rating agency at the time of purchase. An un-rated bond must carry a statement of equivalent rating.
- 3. Bond maturities shall be generally laddered with an average maturity of five to seven years.

C. Reserve Funds:

These monies will generally be invested solely in bonds, money market or cash equivalent investments to ensure that the funds are readily available. Other investments are permitted by special request from the Trustees.

6. Restrictions:

Unless otherwise approved by the Trustees, the following investments are not approved:

Warrants, commodities, options and future contracts Margin purchase or short sales Private placements or limited partnerships

7. Reporting:

The investment manager shall render quarterly reports to the Trustees of the various funds, showing appropriate agreed upon information for each investment. The manager shall also generate periodic reports for the Trustees to review and sign, including the MS-9 and MS-10 reports.

Trustee: Gary Arceci

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Trustee: Robert D. Stephenson

4-19-12

Date



CHARTER TRUST COMPANY INVESTMENT OBJECTIVE

Account Name Town of Jaffrey Common Fund	
Account Number5850910910	
Wealth Advisor Faye Sargent	
Investment Officer <u>Jack Griffiths</u>	
Investment Objective(s) Growth Preferred	
Cash Requirements <u>upon request</u>	
Special Circumstances (Concerns, constraints, port partnerships, closely held businesses, capital gains, etc.):	tfolio concentrations limited
Allocation 65% equity, 30% fixed income, 5% cast	h
	-
I understand that if my account holds mutual funds Charter Trust may need to disclose my tax ID nu	s or master limited partnerships,
issuer or its agents, and I authorize Charter Trust to	do so. (initials) M 61
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AS Ch. Whertheth hum	4-19-12
Client / Trustee / Co-Trustee	Date
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Wealth Advisor	Date
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	4-19-12
Investment Officer //	Date



CHARTER TRUST COMPANY INVESTMENT OBJECTIVE

Account Name <u>Jaffrey Other Trust Funds</u>
Account Number
Wealth Advisor Faye Sargent
Investment OfficerJack Griffiths
Investment Objective(s) Stable Value with Income
Cash Requirements <u>upon request</u>
Special Circumstances (Concerns, constraints, portfolio concentrations, limited partnerships, closely held businesses, capital gains, multiple portfolio objectives, etc.):
I understand that if my account holds mutual funds or master limited partnerships, Charter Trust may need to disclose my tax ID number, name, and address to the issuer or its agents, and I authorize Charter Trust to do so. (initials) Manual Language
Wealth Advisor Date 4-19-12
nvestment Officer / W Date



CHARTER TRUST COMPANY INVESTMENT OBJECTIVE

Account Name <u>Jaffrey Capital Reserve and/or Expendable Funds</u>
Account Number Various
Wealth Advisor Faye Sargent
Investment OfficerJack Griffiths
Investment Objective(s) Stable Value with Income
Cash Requirements upon request
Special Circumstances (Concerns, constraints, portfolio concentrations, limited partnerships, closely held businesses, capital gains, multiple portfolio objectives, etc.):
I understand that if my account holds mutual funds or master limited partnerships,
Charter Trust may need to disclose my tax ID number, name, and address to the issuer or its agents, and I authorize Charter Trust to do so. (initials)
The phis 4-19-12
Client / Trustee / Co-Trustee Date
Wealth Advisor Date
MM/14/11/12
Date

Town of Jaffrey Jaffrey, New Hampshire

NON-CORPORATE RESOLUTION

I, Gary Arceci, do hereby certify that:

I am the duly appointed Secretary of the Town of Jaffrey, NH Trust Funds.

The following persons, individually or collectively, whose names, titles and signature are shown below, duly elected or appointed by a majority of the Trustees or Town of Jaffrey, in their respective positions and capacities, are authorized to accept deposits, initiate and/or approve withdrawals, transfer securities to and from, approve changes in asset positions, and/or sign documents for the Town of Jaffrey Trust Funds:

Name Title Signature

Frank Mieso Chairman, Trustee

Gary Arceci Trustee

Robert Stephenson Trustee

Signed this 19th day of April , 2012

Secretary, Town of Jaffrey Trust Funds