

## MINUTES

**HOOKSETT ECONOMIC DEVELOPMENT COMMITTEE  
HOOKSETT TOWN HALL  
HOOKSETT, NEW HAMPSHIRE  
Wednesday, December 8, 2010**

**Call to Order:** Chairman W. Sirak called the meeting to order at 12:00 pm.

**Present:** Craig Ahlquist, Tom Barrett, Alden Beauchemin, John Gryval and Chairman William Sirak

**Excused:** Fred Bishop, Jo Ann Duffy, Steve Korzyniowski, Mike Reed

**Staff:** Carol Granfield (Town Administrator)

**Also Present:** Dan Scanlon, Grubb & Ellis

### **Approval of Minutes**

*The November 10, 2010 minutes was approved.*

### **Town Administrator's Update – Carol Granfield**

1. Continued efforts on Exit 11.
2. Despite the economy, the Town is still busy with new businesses. Veano's Restaurant, Tractor Supply and a hair salon/spa business just opened.
3. Website is still being worked on and will be going live in January.
4. Nomination of HEDC members is on the Town Council's agenda from December 15<sup>th</sup>. In working with the Charter Review Committee and reviewing the Charter, it was found the Charter stated all appointed board members have to be town residents. Non-resident members may have been appointed in the past. Town and LGC legal counsels confirmed non-residents could not be appointed as board members. The Charter could be amended and warrant articles can be included with the May ballot.

### **Ambassador's Program Update**

T. Barrett visited Bank of America and spoke to the branch manager, Elaine Chalifour by phone. She indicated Bank of America conducted traditional banking and was actively making mortgage, equity, car and commercial loans. The branch has 5-6 employees.

Chair Sirak and C. Granfield visited Classis Chassis and spoke to the owner, Kenny Bosclair. He shared an experience he had a couple years ago with burglary. The Town Administrator followed-up on the issue and the owner was pleased with the outcome.

Discussion on possibly holding another business summit with business owner and town department heads.

C. Granfield met with PSNH and at the same time was able to facilitate a transaction between PSNH and a property owner. The property was to be used for the new PSNH project by the Safety Center. The meeting was helpful in resolving some issues with the sale.

Demographic Analysis – Business Opportunities in Hooksett

Dan Scanlon introduced himself to the board. He works with Grubb & Ellis as a Commercial Real Estate Consultant. He thinks Hooksett has nothing but upsides with its four highway exits. He knows there are more activities on Exit 10 and Hooksett Road to come. There is a lot of interest in Hooksett. He shared a demographic analysis with the board that identifies industry gaps and opportunities. The analysis showed there are opportunities for new car dealerships. There are a number of used care dealerships in Town. There is also opportunity for furniture stores, electronic stores, clothing stores, jewelry stores, luggage and leather goods, bookstores and casual-themed restaurants.

Discussion on options to market and promote the Town.

**Nominating Report**

The following list of candidates was presented.

Debra A. Campbell  
Human Resource Manager  
General Electric, Hooksett Plant  
Hooksett Resident

John Gryval  
Chair  
Hooksett Planning Board  
Hooksett Resident

Andy Lynch  
Associate Professor  
Southern New Hampshire University  
Manchester Resident

Mark Sanborn  
Gate City Consulting, LLC  
Hooksett Resident

David John Scarpetti  
Co-owner of Profile Self Storage  
Hooksett Resident

Nicholas Mercier  
Vice President  
Macy Industries

## Hooksett Business

Current board members are: William N. Sirak, Craig Ahlquist, Fred Bishop, Mike Reed (Manchester Resident), William Gahara (Town Council Representative), Jo Ann Duffy (Town Planner) and Carol Granfield (Town Administrator).

It was recommended that non-residents be appointed as “advisory members” and that a recommendation be made to the Charter Commission that tax paying business owners be eligible for appointment to the Hooksett Economic Development Committee.

### **Draft Access Management Study Report – Route 3A**

Will be discussed at the January 12<sup>th</sup> meeting.

### **DRED Approval List**

Will be discussed at the January 12<sup>th</sup> meeting

The next meeting will be held on Wednesday, January 12, 2011.

### **Adjournment**

The meeting adjourned.

Respectfully submitted by,

Evelyn F. Horn  
Administrative Assistant