

A regular Meeting of the Town Board of Guilderland was held at the Town Hall, Route 20 McCormick's Corners, Guilderland, NY, on the above date at 7:30 pm. The meeting was opened with the Pledge of Allegiance to the flag. Roll call by Rosemary Centi, Town Clerk, showed the following to be present:

- Councilwoman Slavick
- Councilman Pastore
- Councilman Grimm
- Supervisor Runion

ALSO PRESENT: Richard Sherwood, Town Attorney

Supervisor Runion welcomed everyone to the evening's meeting and asked for a motion accepting the minutes of the August 6, 2011 and September 6, 2011 Town Board meetings.

MOTION #139 Councilman Pastore moved to **APPROVE THE MINUTES OF THE AUGUST 16, 2011 AND SEPTEMBER 6, 2011 TOWN BOARD MEETINGS.**

Councilwoman Slavick seconded the motion and it was carried by the following roll call vote:

- | | |
|----------------------|-----|
| Councilwoman Slavick | Aye |
| Councilman Pastore | Aye |
| Councilman Grimm | Aye |
| Supervisor Runion | Aye |

PUBLIC COMMENT PERIOD: No public comment

Agenda items:

Presentation by Paramedic Labor Management Committee in regard to paramedic service revenue recovery program

Mark Gentile, Certified Ambulance Group., Inc. made a presentation regarding a Revenue Recovery System for Paramedic billing.

Items discussed were the current Medicaid and Medicare reimbursements rates for EMS agencies, including life support and mileage, private insurance reimbursements, call volume and the gross return for call volume.

This company would receive 8% of the recovered revenue. They would also take care of all administration.

Based on known transports and what the Town of Guilderland receives in return for third party billing, the Labor/Management committee recommended the following:

1. Renegotiating the existing contracts between the Town and the ambulance transport agencies (Western Turnpike/Altamont) to increase revenue for the Town.
2. Contact a reputable EMS billing company to evaluate the current revenue, and make conservative projections for revenue opportunities for the Town's ALS

Paramedic service. The report should be based on local rates, expenses and demographics in the Guilderland District.

Board members questioned how billing issues would be handled, cost of the program and whether the program could be customized.

Supervisor Runion stated that he felt this should go out as a Request for Proposals.

MOTION #140 Councilman Pastore moved to **ADVERTISE FOR REQUEST FOR PROPOSALS FOR A REVENUE RECOVERY BILLING SYSTEM.** Councilwoman Slavick seconded the motion and it was carried by the following roll call vote:

Councilwoman Slavick	Aye
Councilman Pastore	Aye
Councilman Grimm	Aye
Supervisor Runion	Aye

MOTION #141 Councilwoman Slavick moved to **AUTHORIZE THE DEPARTMENT OF WATER AND WASTEWATER MANAGEMENT TO GO OUT TO BID FOR THE REHABILITATION OF WELLS 1 AND 3. (Budgeted item)** Councilman Pastore seconded the motion and it was carried by the following roll call vote:

Councilwoman Slavick	Aye
Councilman Pastore	Aye
Councilman Grimm	Aye
Supervisor Runion	Aye

MOTION #142 Councilman Pastore moved to **APPROVE TRANSFERS AS SUBMITTED BY THE TOWN COMPTROLLER'S OFFICE.** Councilwoman Slavick seconded the motion and it was carried by the following roll call vote:

Councilwoman Slavick	Aye
Councilman Pastore	Aye
Councilman Grimm	Aye
Supervisor Runion	Aye

MOTION #143 Councilwoman Slavick moved to **ENTER INTO EXECUTIVE SESSION AT 8:15 PM CONCERNING A PERSONNEL MATTER.** Councilman Pastore seconded the motion and it was carried by the following roll call vote:

Councilwoman Slavick	Aye
Councilman Pastore	Aye
Councilman Grimm	Aye
Supervisor Runion	Aye

MOTION #144 Councilman Pastore moved to **EXIT EXECUTIVE SESSION AT 11:00 PM.** Councilwoman Slavick seconded the motion and it was carried by the following roll call vote:

Councilwoman Slavick	Aye
Councilman Pastore	Aye
Councilman Grimm	Aye
Supervisor Runion	Aye

MOTION #145 Councilman Pastore moved to **ADJOURN THE SEPTEMBER 20, 2011 TOWN BOARD MEETING AT 11:01 PM.** Councilman Grimm seconded the motion and it was carried by the following roll call vote:

Councilwoman Slavick	Aye
Councilman Pastore	Aye
Councilman Grimm	Aye
Supervisor Runion	Aye

Respectfully submitted,

**Rosemary Centi, RMC
Town Clerk**