

BUENO LOCO

R E S T A U R A N T E

Sean Mahoney
Chris Orestis
Karen Farber
Teresa Pierce
Tony Payne
Bonny Rodden, Vice Chair
Faith Varney, Chair

RE: Letter of Intent

November 19, 2012

Dear Ladies & Gentleman:

I am writing this letter of intent to request your approval to own and operate a new restaurant in the former Stonyfield Café space located at 240 U.S. Route 1 in Falmouth. I, Sharon Stark, seek approval to lease from Falmouth Ventures II the 4100 sq. ft. space with the intent to operate Bueno Loco, a Mexican restaurant with a Mayan twist. I intend to seat 100 patrons and would like permission to add a bar and apply for liquor licensing at this location. The target opening date is January 29, 2013. The hours of operation will be:

Monday - closed
Tuesday - 11 a.m. - 9 p.m.
Wednesday - 11 a.m. - 9 p.m.
Thursday - 11 a.m. - 9 p.m.
Friday - 11 a.m. - 10 p.m.
Saturday - 11 a.m. - 10 p.m.
Sunday - 10 a.m. - 3 p.m. Brunch

I have been a resident of Falmouth for over 15 years and currently reside at 73 Middle Road. I am currently a real estate agent with the Maine Real Estate Network. Most of my career has been spent in hospitality management as both a General Manager and Director of Sales & Marketing for both full-service and limited service hotels. I previously owned Poplar Ridge Cookie Company. I also grew up working in my family's restaurant in Standish and am very familiar with the commitment and dedication this industry requires.

I have hired a chef with many years of culinary experience. He brings with him a large catering clientele as well. He specializes in vegan and vegetarian dishes and has been studying the Mayan cooking techniques in Mexico for the past three years. He is excited to bring the rich, fresh flavors of the Mayan culture to Falmouth and its surrounding communities. I also intend to employ an additional 20 - 25 full and part-time employees at this location.

I am happy to provide any additional information you may need. In the meantime, thank you for your consideration.

Sincerely,



Sharon Stark