

Selectmen's Meeting  
Wednesday, March 12, 2008 6:45 p. m.  
Cable TV Negotiations

Present: Ronald Manzone, Michael Silvia, Jeffrey Osuch, John Haaland, Attorney William Solomon, Lou Russo and Mary O'Keefe

Ronald Manzone called the meeting to order at 6:45 p.m.

General discussion followed on contract language and areas of disagreement.

Page 7 – Gross Annual Revenue

~~Comcast offer subscriber revenue only. Town wants 4% of all revenue including Home Shopping, ad sales, fees, etc. Item open.~~

Page 9 – Standard Installation

Town agreed to 150 feet for aerial installation only. Installation within 7 days (Old language 250' aerial and underground).

Page 17 - House Density

Town agreed to 15 homes per mile aerial, 20 homes per mile underground, installed by others, 30 homes per mile if Comcast to install conduit and wire.

Page 18 section 3.4 – 150 feet – Town will agree.

Page 18, 19 section 3.6 – New language to be drafted with Town having sole decision on payment.

Page 23 section 4.8 (new language) - Sentence to end after word "liability".

Page 27 section 6.2 c. - language ok

Page 28 section 6.4 – Delete "or it's designee" in two places.

Page 29 section c. – Town agrees to "60 days" if Washington Street studio is open 60 days after signing.

Page 30 – General discussion on quarterly payments vs. annual payment (\$75,000.) Item open.

Page 31 section 6.7 – Attorney Solomon to propose new language.

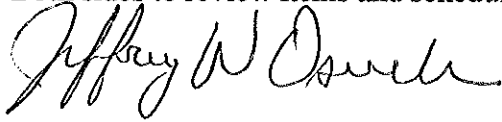
Page 31 section 6.9 – Discussion on splitting existing equipment with Acushnet

Page 32 section 6.10 – Attorney Solomon to review "transport" language.

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Ronald Manzone motioned to adjourn at 10:15 p.m. Michael Silvia seconded. Vote was unanimous.

Both sides to review items and schedule another meeting.



Jeffrey W. Osuch  
Executive Secretary