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May 29, 2019

Board of Selectmen Town of Chilmark 401 Middle Road Chilmark, MA 02535-0119

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Dear Members of the Board of Selectmen,

My name is Leonard Kopelman and I am the founder of the law firm Kopelman and Paige, P.C., now known as KP Law, P.C.

After realizing that being bigger isn't better, I decided to leave the firm I founded to work with a smaller municipal law firm that had been in the same business as me for approximately the same amount of time. So now I am with Brooks & DeRensis, whom I enthusiastically endorse, and I invite you to follow me.

The firm of Brooks & DeRensis is comprised of lawyers who are fully trained municipal experts, each with decades of experience in general municipal law including land use, labor litigation and mediation.

The firm's philosophy is that our client towns deserve expert representation and should not be paying us to learn on the job. We at Brooks & DeRensis are committed to providing accurate, timely and cost-effective practical advice. We do not push work down to less experienced associates as we purposely have no associates. As a result, our expert attorneys give speedier and therefore more cost-effective service which more than makes up for any economies of scale.

Paul DeRensis and I have been awarded the highest rating (Very High A) by Martindale-Hubbell, the nation's largest rating company of lawyers, and have been named Super Lawyers by Law and Politics and Boston Magazine. Paul is a former President of the Massachusetts Selectmen's Association and has served for ten terms as a governor's appointee to the local government advisory committee.

I am listed in Who's Who in American Law, and the National Law Journal cited me among the top dozen lawyers in Massachusetts for "influence, impact and power." As a Master in the Massachusetts Superior Court and the author of significant sections of the MMA Handbook for Massachusetts Selectmen, I believe I am in a unique position to recommend Brooks & DeRensis as a top law firm in the municipal field.



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I am pleased to associate myself with these excellent and professional attorneys in the municipal field. Besides Paul DeRensis, our labor lawyer, Peter Berry, teaches an annual workshop for public sector labor relations specialists at the Harvard Law School. Attorney Daniel Deutsch specializes in environmental litigation and enforcement proceedings. Attorney Kimberly Saillant has years of experience in land use, permitting appeals, and litigation. Attorney John Ruggieri handles real estate transactions while Attorney Rod Hoffman manages procurement, contracts, leases, and state and federal governmental approvals.

Brooks & DeRensis is a full-service municipal law firm with sophisticated capabilities at reasonable rates. Paul and I would be pleased to come before your board to talk about how we operate, explain the value of our representation, and answer any questions you may have, including issues such as fixed rates versus hourly rates.

Please call me on my cell 617-291-4040, or email me at <a href="leonardkopelman@gmail.com">leonardkopelman@gmail.com</a> to explore this further.

Respectfully submitted.

Leonard Kopelman