

Beacon Falls Board of Selectmen  
Beacon Falls Board of Finance  
10 Maple Avenue  
Beacon Falls, CT 06403



**Beacon Falls Board of Selectmen  
Beacon Falls Board of Finance  
Special Meeting Minutes  
February 27, 2018  
(Subject to Revision)**

Members Present: First Selectman Chris Bielik, Selectman Mike Krenesky, Selectman Peter Betkoski,  
Jim Carroll, Board of Finance, Brian DeGeorge, BHC#1 Fire Chief  
Public, David Rybinski, James & Kristen Trzaski  
Newspaper- Citizen News

**1. Call to order/Pledge of Allegiance**

First Selectman Chris Bielik called the special meeting to order at 5:00 P.M.

**2. Fire Engine Purchase – discussion/action**

C. Bielik spoke about the contract for the Pierce Firetruck. Bielik Thank Chief DeGeorge, Dave Rybinski, and Jim Carroll, from Board of Finance for attending the meeting. The contract was given to the Town Attorney and he had a few revisions to be made. All the revisions were made to the contract except the hard and fast date. The contract will be attached to the minutes from this meeting. Financing was a group effort with multiple people, First Selectman Bielik, Joe Roderigo, Jim Carroll, Fire Chief DeGeorge, on the Firetruck; this truck is a Demo model and exists in its current form. Firematic is asking for the upfront payment of \$840,000.00 with \$10,000.00 being held back for the following modification to be completed: Aerial and chassis service, On-Spot tire chains, Graphics to match Beacon Falls equipment, change rear diff to gain low-end power and lower road speed. Firematic will deliver the equipment to us without a delivery cost. DeGeorge: We will go to Rocky Hill and monitor the modification being done to the Firetruck, and then take delivery when all is complete.

Betkoski; asked about the gear ration, how will we know that was done? And you test drove it already where did you go?

DeGeorge; you will know right away when you drive it. The current gears are for highway use, so that's why we are having them changed to match our terrain in Beacon Falls. We drove all over Beacon Falls when we test drove it.

Bielik; I called Jeff Horn from Firematic to discuss the delivery of the Firetruck, we can make a couple of trips to Rocky Hill to oversee the modifications or they can bring it to us now as is and discuss the modification and then take it back to Rocky Hill and do them. And Chief DeGeorge has already stated that they will make the trips to Rocky Hill and oversee the modifications.

Krenesky; the truck is already at Rocky Hill, so it doesn't make sense to drive it back and forth for the modifications. What's the cost of the graphics?

DeGeorge; Yes we will wait and unveil it to the company when it's complete. The Graphics are included in the price and everything in the contract they do in-house except the graphics so the time is undetermined for that.

Bielik; How comfortable are we with this contract? The purchase price of the truck is \$850,000.00 and is worth a much greater retail value with more capability on it from previous quotes, the biggest one is 30 extra feet of reach. Krenesky; the pumper tank is the same size? DeGeorge; the tank is the same size. Betkoski; Chris you said it all, we're getting a 1 million dollar truck for \$850,000.00, it makes perfect sense to purchase this one. All my questions have been answered. DeGeorge; The Company has been around a long time, and I sent latest purchases from other towns for you to review. Krenesky; where do we cut a check for \$840,000.00? Bielik; The money had already been bonded a few years ago, the money is just waiting to be allocated. I have a purchase order and its line number 1590052160, which is specifically for this truck. I have it ready to provide if we take a vote and I will sign the contract. By the ordinance, it will allow me to sign. Krenesky; what year is the truck? Bielik; it's is 2017.

Bielik; Any questions from the Public?

Dave Rybinski; 7 Quail Hollow Court; I've been in the firetruck business for a long time, it is very common for a fire truck to be paid in full in 10 days once it reaches the dealership, even if it needs additional work. This is common practice, so for the town to hold back only \$10,000.00 until it's done, with a business that been established for 50 years, I really don't think it needs much discussion.

James Trzaski; 106 Burton Rd. I would like to thank everyone; we can finally get this piece of equipment which has been 14 years in the making. I know when I became the Fire Chief we got the ball rolling and the Selectmen were behind us 110% and I do appreciate it. Even though we had Jim Lions as a consultant, I would like people to know Chief Brian DeGeorge did the vast majority of the work. He worked on direct negotiations and was able to get all this equipment with his efforts, and the help of the

department, and I don't want that to go unnoticed. I think he did a GREAT job, thank you, Brian.

Bielik: Brian on behalf of all of us Thank You.

**Motion for Board of Selectmen to authorize the First Selectmen to execute this contract with the provision as presented and to have the Finance Department issues a check for \$840,000.00 for the purchase order; Betkoski/ Krenesky; no discussion; all ayes.**

3. **Adjournment-**

**Motion to adjourn the Board of Selectmen & Board of Finance Special Meeting at 5:25 P.M.; Betkoski/Krenesky; no discussion; all ayes.**

Respectfully Submitted,

Joann Smith Overby  
Clerk for the Board of Selectmen



## CONTRACT

**THIS AGREEMENT**, made by Firematic Supply Co., Inc., East Yaphank, NY, first party and Town of Beacon Falls, by its authorized representative, second party.

### WITNESSETH:

**First.** The said first party hereby agrees to furnish the apparatus and equipment according to the specifications hereto attached and made part of this contract, and to deliver the same as hereinafter provided. Pierce Job #30446 VIN#4P1BCAFF7HAD17523 specifications are attached to the Contract as Schedule A

**Second.** The first party agrees that all material and workmanship in and about said apparatus and equipment shall comply with said specifications. In the event there is any conflict between Customer Specifications and the Firematic Proposal, the Firematic Proposal will prevail. The standard Pierce Manufacturing Warranty will apply. See Firematic proposal as schedule B. See Pierce specification for warranty provided. Warranty document is schedule C

**Third.** This contract for fire apparatus conforms with all Federal Department of Transportation (DOT) rules and regulations in effect at the time of contract signing, and with all National Fire Protection Association (NFPA) guidelines for Automotive Fire Apparatus as published at the time of contract signing, except as modified by customer specifications. Any increased cost incurred by first party because of future changes in or additions to said DOT or NFPA standards will be passed along to the customer as an addition to the price set forth below.

**Fourth.** The said apparatus and equipment shall be ready for delivery from Firematic in approximately two weeks minus graphics, after receipt and acceptance of this contract at the first party's office at East Yaphank, New York. Delays due to strikes, failures to obtain chassis, materials or other causes beyond its control not preventing, and shall deliver to said party of the second part at Beacon Hose Co. by Firematic Supply at our cost

**Fifth.** A competent serviceman shall upon request, be furnished by first party to demonstrate said apparatus for second party and to give its employees the necessary instructions in the operation and handling of said apparatus. See Pierce proposal for training, includes 3 days of training by a Pierce trainer

**Sixth.** The second party hereby purchases and agrees to pay for said apparatus and equipment, the sum of:

Eight hundred forty thousand dollars at signing of contract	\$ 840,000.00
The final ten thousand dollars will be due after agreed upon modifications are complete except graphics.	10,000.00
Total cost of apparatus with the following custom changes	850,000.00
Aerial and chassis service, On-Spot tire chains	
Graphics to match Beacon Falls equipment	
Change rear diff to gain low end power and lower road speed	
\$1,200 credit for custom tool mounting	
<u>Four large ladder belts</u>	



IN WITNESS WHEREOF, the said parties have caused these presents to be executed and the second party has caused its seal to be affixed and attested by its authorized representatives dated on this day of 2/26/2018

FIREMATIC SUPPLY CO, INC.

Town of Beacon Falls CT

By \_\_\_\_\_

By \_\_\_\_\_

Date of Acceptance \_\_\_\_\_

\_\_\_\_\_  
\_\_\_\_\_  
\_\_\_\_\_

## PROPOSAL FOR FURNISHING FIRE APPARATUS

February 16, 2018

Beacon Hose Co. No. 1  
35 N Main St  
Beacon Falls, CT 06403

The undersigned is prepared to manufacture for you, upon an order being placed by you, for final acceptance by Pierce Manufacturing, Inc., at its home office in Appleton, Wisconsin, the apparatus and equipment herein named and for the following prices:

One (1) new Pierce demo Ascendant 107' aerial ladder Job #30446	\$ 850,000.00
Chassis and Aerial service before delivery	
Graphics to match Beacon Hose equipment	
On-Spot tire chains	
Change rear diff to gain low end power and lower road speed	
\$1,200 credit for custom tool mounting	
4 Large Pompier ladder belts	
2 Year chassis warranty	
FREE annual DOT inspection and NFPA pump test for life of the truck	0.00
	Total \$ 850,000.00

Said apparatus and equipment are to be built and shipped in accordance with the specifications hereto attached, delays due to strikes, war, or intentional conflict, failures to obtain chassis, materials, or other causes beyond our control not preventing, within about 11 working days after receipt of this order and the acceptance thereof at our office at Appleton, Wisconsin, and to be delivered to you at Beacon Hose.

The specifications herein contained shall form a part of the final contract, and are subject to changes desired by the purchaser, provided such alterations are interlined prior to the acceptance by the company of the order to purchase, and provided such alterations do not materially affect the cost of the construction of the apparatus.

The proposal for fire apparatus conforms with all Federal Department of Transportation (DOT) rules and regulations in effect at the time of bid, and with all National Fire Protection Association (NFPA) Guidelines for Automotive Fire Apparatus as published at the time of bid, except as modified by customer specifications. Any increased costs incurred by first party because of future changes in or additions to said DOT or NFPA standards will be passed along to the customers as an addition to the price set forth above.

Unless accepted within 11 days from date, the right is reserved to withdraw this proposition.

Pierce Manufacturing, Inc.

By: \_\_\_\_\_  
AUTHORIZED SALES REPRESENTATIVE  
Jeff Horn



PERFORM LIKE NO OTHER

QSD1397

Revised: 09/28/2011