



OFFICE OF THE SUPERINTENDENT OF SCHOOLS

Avon Public Schools

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Gary S. Mala

SUPERINTENDENT OF SCHOOLS

September 27, 2013

Dear Parents, Staff and Concerned Citizens:

I am very pleased to have an opportunity to communicate with you once again.

This message is to inform you of an exciting opportunity that is being made available to the students, parents, faculty and staff of our district by Dell computers.

As many of you may be aware, the school district has implemented a unique method known as reverse auction to solicit and secure competitive pricing on certain "goods" used in our schools. Most recently, we applied this unique methodology to secure pricing for desktop and laptop computers that are financed through the district's operating budget. As a part of this competitive bidding process, we requested the vendors extend the same discounted pricing to our students, parents, faculty and staff.

Dell has extended the ability to purchase either of the two computers we acquired through the reverse auction at the same price the district paid, which is an incredible value. They have provided a website link at: www.dell.com/avonk12ct where you will find a "Recommended Business Systems" link to purchase either of the computer systems.

Additionally, in the coming weeks, we plan to host other procurement events for items such as graphing calculators. As we did with the most recent technology acquisition, we will again include a provision in the published bid specifications that the vendor with whom we choose to do business extend the discounted pricing to our students, parents, faculty and staff.

Thank you for your continued support and best wishes for continued success and happiness over the duration of this school year and beyond.

It is a privilege serving you and the children of our community.

I remain very truly yours,

Gary S. Mala
Superintendent of Schools
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